Welcome to the

JEA Awards Meeting

October 30, 2025, 10:00 AM EST

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact Camie Evers by telephone at (904) 832-3385 or by email at everca@jea.com if you experience any technical difficulties during the meeting.

JEA Awards Agenda
October 30, 2025
225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor

[Teams Meeting Info]

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief**. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)
1	Minutes	Minutes from 10/23/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Renewal	030-21 - Dental Insurance Plans	Moser	Metropolitan Life Insurance Company	Self-Funded Medical Claims Pass Through	$1,900,000.00	$1,900,000.00	$1,347,874.20	$8,255,832.75	12/08/2022 - $1,400,000.00 11/30/2023 - $1,500,000.00 10/30/2024 - $307,958.55 12/12/2024 - $1,800,000.00	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2022 End Date: 12/31/2026	N
	Originally Awarded: 08/12/2021 For additional information contact: Elaine Selders This Award requests the final renewal of the Metropolitan Life Insurance Company (MetLife) contract for JEA Dental Insurance Plans. The first one-year renewal was approved by the Awards Committee on 12/08/2022 in the amount of $1,400,000.00 as estimated full-insured premium amount paid to MetLife. The second one-year renewal was approved on 11/30/2023 in the amount of $1,500,000.00. An administrative increase in the amount of $307,958.55 was completed on 10/30/2024 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year. The third one-year renewal was approved on 12/12/2024 in the amount of $1,800,000.00. This award is for the fourth one-year renewal for this contract in the amount of $1,900,000.00. MetLife had a rate guarantee for the first two years and a 5% annual rate increase cap for the remainder of the contract. JEA intends to cover the 5% increase internally. Therefore, employees who elect coverage in 2026 will see no change in their contribution amounts. This is an estimated JEA cost increase of $72,000.00 per year. A request for proposal (RFP) is scheduled to occur during 2026 to prepare for 2027 Open Enrollment and the subsequent 2027 plan year. It should be noted the award amount is an estimate based on historical use including the 5% rate increase which fluctuates based on enrollment and coverage provided.											
3	Invitation for Bid (IFB)	1412016650 Construction Services for Royal Lakes Water Treatment Plant	Zammataro	Baker Construction Enterprises, Inc., dba Dugan & Meyers Industrial LLC	Capital	$20,106,140.00	$17,841,577.00	N/A	$17,841,577.00	N/A	Project Completion Start Date: 11/10/2025 End Date: 11/10/2028	Y - 3.89% JL Tripp Builders - $378,478.00 Barber Klein Roofing - $170,495.00 Liberty Landscape & Supply - $100,151.00 Gulf Coast Rebar - $31,525.00 Meskel & Associates - $14,000.00
	Date Advertised: 08/04/2025 Date Opened: 10/07/2025 Four (4) Bids Received (Alternate Bid Amount in parentheses): Dugan & Meyers Industrial LLC - $17,691,000.00 (+$150,577.00) Sawcross Inc - $18,072,900.00 (+$132,000.00) Talcon Group, LLC - $19,363,360.50 (+$127,000.00) ET Environmental Corp. LLC dba ET Design-Build - $21,030,427.22 (+$475,364.00) For more information contact: Ella Bedwell This award is for construction services for the Royal Lakes Water Treatment Plant (WTP) project. The scope of work includes demolition of the existing WTP and construction of a new 6.5 MGD facility on the current site, including a high-service pump building with four VFD pumps, hypochlorite storage and dosing, a 1.5 MG ground storage tank with tray aerator, an emergency generator and fuel tank, and electrical and controls upgrades to two existing wells. The award enables JEA to replace aging assets, mitigate reliability risk, and improve compliance and service levels. This work was competitively bid, with JEA deeming Dugan & Meyers Industrial LLC to be the lowest responsive and responsible bidder. The bid is approximately 11% below the business unit estimate and deemed reasonable.											

Consent Agenda Action

Committee Members in Attendance	Names	______________, ______________, ______________
Motion by:		
Second By:		
Committee Decision		

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)	Action
1	Renewal	1410758047 - Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services	Moser	Standard Insurance Company	$3,464,000.00	$3,464,000.00	$2,572,472.00	$12,524,103.67	11/30/2023 - $2,880,000.00 12/30/2024 - $377,631.67 12/12/2024 - $3,230,000.00	One (1) Year w/Four (4) - One (1) Yr. Renewals Start Date: 01/01/2023 End Date: 12/31/2026 Two Renewal Remaing	N	**Motion by:** ______________ **Second by:** ______________ **Committee Decision:** ______________
	Originally Awarded: 10/13/2022 For additional information contact: Danielle Crawford This Award requests a one-year contract renewal for Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability and Long Term Disability. The first renewal was approved by the awards committee on 11/30/2023 in the amount of $2,880,000.00. An administrative increase in the amount of $377,631.67 was completed on 10/30/2024 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year. The second renewal was approved by the awards committee on 12/12/2024 in the amount of $3,230,000.00. This award represents the third one-year renewal of the contract in the amount of $3,464,000.00. Rates were held steady for the first three years. Gallagher Benefit Services has negotiated for all rates to remain unchanged for this renewal, except for Basic Life coverage, which will increase from $0.045 to $0.09 per $1,000 of coverage. These rates will remain the same for the final two years of the contract term. Rate negotiations were based on historical loss ratios. Please note that the award amount is an estimate, as actual costs may vary depending on enrollment levels and the services utilized.											
	DISCUSSION/ACTION: **DISCUSSION/ACTION PARTICIPANTS:**											

Consent and Regular Agenda Signatures	
Budget	**Name/Title** ______________________
Awards Chairman	**Name/Title** ______________________
Procurement	**Name/Title** ______________________
Legal	**Name/Title** ______________________

JEA Awards Agenda
October 23, 2025
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

Teams Meeting Info

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief**. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)
1	Minutes	Minutes from 06/27/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips, Juli Crawford, Jordan Pope
Motion by:	Jordan Pope	
Second By:	Juli Crawford	
Committee Decision	Approved	

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)	Action
1	Invitation For Bid (IFB)	1412027246 (IFB) Construction for Nocatee T2 Addition	Erixton	RELIABLE SUBSTATION SERVICES INC	$1,045,000.00	$2,189,246.00	N/A	$1,045,000.00	N/A	Project Completion Start Date: 11/01/2025 End Date: 04/30/2026	N	**Motion by:** Juli Crawford **Second by:** Jordan Pope **Committee Decision:** Approved

Advertised: 08/01/2025
Opened: 09/03/2025
Bids Received:

1. Reliable Substation Services - $1,045,000.00
2. C and C Powerline - $1,348,192.00
3. Haugland Energy Group - $1,753,006.00
4. Powerserve Technologies, Inc - $1,961,757.00
5. NEEC - Disqualified

For additional information contact: Jason Behr

The existing Nocatee Substation currently operates with a single 50 MVA 230-26kV Transformer (T1). Due to ongoing residential development within the Nocatee area, additional substation capacity and feeder infrastructure are needed to relieve the existing 237 circuit load pocket and to provide N-1 tie-out capability under various contingency scenarios. Furthermore, the addition of a second transformer (T2) will enhance system reliability by offering N-1 contingency support in the event of a T1 transformer outage.

This project entails the full construction of the T2 Addition at the Nocatee 230/26kV Substation. Key components of the project include a new 50 MVA power transformer, one (1) 230kV breaker, high-voltage (HV) and medium-voltage (MV) jumpers, MV Operating Bus #2, three (3) 26.4kV feeder breakers, one (1) bus-tie breaker, Station Service Transformer Bank #2, relay panels, and all associated grounding, cabling, and conduit. The scope of work covers the complete civil, structural, mechanical, and electrical procurement and construction necessary for a fully operational substation expansion.

The proposed award amount is lower than the budget estimate because the estimate, prepared at the 90 percent design stage, included items not in the final contract such as extra grounding, fencing, an AC panel, and a lighting mast. It also included conservative allowances for market conditions, tariffs, and other potential cost impacts that did not materialize.

DISCUSSION/ACTION: Additional insite regarding this IFB - Five bids were received for the substation construction project, with one bid disqualified. The recommendation is to award the contract to Reliable Substation Services for $1,045,000, as it is the lowest bid. The budget estimate, developed early in the process, was higher due to additional items and allowances that were not included in the final technical specifications, such as extra grounding, fencing, and AC panels, which did not impact the final cost.
DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Jason Behr

Consent and Regular Agenda Signatures

Budget	**Name/Title**	Stephanie M Nealy
Awards Chairman	**Name/Title**	Ted Phillips
Procurement	**Name/Title**	[illegible]
Legal	**Name/Title**	Rebecca Lavie

JEA Awards Agenda
December 12, 2024
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

Teams Meeting Info

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief**. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)
1	**Minutes**	**Minutes from 12/05/2024 Meeting**	**N/A**	**N/A**	**N/A**	**N/A**	**N/A**	**N/A**	**N/A**	**N/A**	**N/A**	**N/A**
2	**Renewal**	**030-21 - Dental Insurance Plans**	**Moser**	**Metropolitan Life Insurance Company**	**Self-Funded Medical Claims Pass Through**	**$1,800,000.00**	**$1,800,000.00**	**$1,347,874.20**	**$6,355,832.75**	12/08/2022 - $1,400,000.00 11/30/2023 - $1,500,000.00 10/30/2024 - $307,958.55	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2022 End Date: 12/31/2025	N
	Originally Awarded: 08/12/2021 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for the Dental Insurance Plans. The first one-year renewal was completed on 12/08/2022 in the amount of $1,400,000.00. The second one-year renewal was completed on 11/30/2023 in the amount of $1,500,000.00. An administrative increase in the amount of $307,958.55 was completed on 10/30/24 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year. This award is for the third one-year renewal for this contract. MetLife had a rate guarantee for the first two years and a 5% rate cap for the third and fourth years of the contract. The 5% PPO rate increase has been included in the award amount. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate based on historical use which fluctuates based on enrollment and services provided.											
3	**Renewal**	**1410758047 - Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services**	**Moser**	**Standard Insurance Company**	**Self-Funded Medical Claims Pass Through**	**$3,230,000.00**	**$3,230,000.00**	**$2,572,472.00**	**$9,060,103.67**	11/30/2023 - $2,880,000.00 10/30/2024 - $377,631.67	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2023 End Date: 12/31/2025	N
	Originally Awarded: 10/13/2022 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability and Long Term Disability. The first renewal was approved by the awards committee on 11/30/2023 in the amount of $2,880,000.00. An administrative increase in the amount of $377,631.67 was completed on 10/30/24 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year. This award is for the second one-year renewal. The rates are guaranteed for three years. At the end of the three (3) year period, JEA and our HR broker (Gallagher) will negotiate a favorable renewal rate for the remaining plan years in the contract term. Rate negotiations are based on historical loss ratios. It should be noted the award amount is an estimate based on historical use which fluctuates based on enrollment and services provided.											

4	**Rescind**	**1411453446 Integrated Program Management and Execution for the Small Diameter Pipe Replacement Program**	**Vu**	**N/A**	**Capital**	**N/A**	**N/A**	**N/A**	**N/A**	N/A	N/A	N
	Advertised: 10/11/2023 Opened: 12/05/2023 Three (3) Proposals Received Public Evaluation Meeting: 12/19/2023 For additional information contact: Darriel Brown The scope of this request entailed program management for extensive sewer and water distribution networks, including over 200 miles of aging galvanized water mains that frequently experience breaks and leaks. The program management would have included developing a data-driven capital improvement plan for the prioritization of rehabilitation and replacement of mains and assisting JEA in developing design guidelines and Standards, with an outcome of creating a five-year forecast of task orders and projects to be completed. This request has been rescinded because JEA is revising its approach to managing the Small Diameter Pipe Replacement Program..											
5	**Invitation For Bid**	**1411867048 (IFB) JEA Electric Plant Industrial Cleaning Services**	**Erixton**	**THOMPSON INDUSTRIAL SERVICES, LLC** **Vecta Environmental Services LLC**	**O&M**	**$5,351,999.00**	**$4,933,775.50** **$244,131.45**	**N/A**	**$4,933,775.50** **$244,131.45**	N/A	Three (3) Years w/Two (2) Optional One (1) Year Renewals	N
	Moved to regular agenda as award item number 6											
6	**Rescind**	**1411836846 (RFP) N01 Isolated Phase Bus System Overhaul**	**Erixton**	**N/A**	**O&M**	**N/A**	**N/A**	**N/A**	**N/A**	N/A	N/A	0
	Advertised: 09/09/2024 Opened: 10/22/2024 Two (2) Responses Received For additional information contact: Jason Behr This scope of work includes inspecting, cleaning, restoring grounds, documenting materials and measurements and electrically testing the Isolated Phase Bus (IPB) system between the Generator Terminals and the step-up power transformers. This rescind is due to budgetary constraints related to the NO3 Unit discovery at Northside Generating Station. JEA's plan at this time to re-bid this service towards the end of FY25 for another scheduled outage in FY26.											
7	**Contract Increase**	**4511 Spring Park Rd Pump Station Rehab and Upgrade**	**Melendez**	**United Rentals**	**Capital**	**$200,000.00**	**$200,000.00**	**$1,015,422.32**	**$1,215,422.32**	N/A	Project Completion Start: 07/25/2023 End: 01/30/2025 (Estimated)	N
	Last awarded: 10/03/2024 For additional information contact: Dan Kruck The scope of work for this contract includes providing bypass pumping for the Spring Park pump station while the station is undergoing a complete rehabilitation. Originally, this work was contracted to Williams Industrial Services (WIS), as part of the overall pump station rehabilitation project. WIS subsequently declared bankruptcy in July 2023. JEA terminated the contract and took over the responsibilities of paying for the bypass pumping to ensure continuation of customer service in the area. Additional contract funding is required to pay for the bypass and demobilization costs until construction is completed. JEA anticipates the pump station to be removed off bypass in January of 2025. If the pump station is removed earlier than anticipated, the funds will not be encumbered. The bypass costs have remained consistent throughout the contract period.											

Consent Agenda Action

Committee Members in Attendance	**Names**	**Ted Phillips, Jody Brooks, Hai Vu**
Motion by:	Jody Brooks	
Second By:	Hai Hu	
Committee Decision	Move award item #5 of the consent agenda to the regular agenda as item #6 for discussion. Approve items 1-4; 6 and 7	

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)	Action
1	**Contract Termination**	**1411001246 Licensing, Implementation, and Support of a Utility Consumption Tracker Solution**	**Pressley**	**Utility Consumer Analytics, Inc**	**N/A**	**N/A**	**$1,997,250.00**	**N/A**	N/A	Five (5) Years w/ One (1) - 1 Yr. Renewal Start: 10/01/2023 End: 09/30/2028	N	**Motion by:** **Jody Brooks** **Second by:** **Hai Vu** **Committee Decision:** **Approved**
	For Additional Information Contact: Angel Iosua JEA has requested to terminate for convenience the contract with Utility Consumer Analytics (UCA) dba Silverblaze to upgrade and enhance its Utility Consumption Tracker product to its new ACE Platform. Upon a current detailed pricing review with the vendor and internal cost analysis, JEA determined the cost for this endeavor would be higher than the available funding, and with ongoing licensing costs deemed unsustainable. JEA is currently discerning more cost-effective alternatives to provide comparable functionalities to customers as originally proposed for this project. Note, no costs have been incurred on this project. The existing Utility Consumption tracker product contract is being extended in subsequent award to cover the transition period to a JEA in house solution. The original award is attached as backup.											
	DISCUSSION/ACTION: Ted Phillips, Nathan Woyak **DISCUSSION/ACTION PARTICIPANTS: Is award item 1 and 2 relatively similar in terminating award 1 and extending award 2 to the same company. The contract termination was for a new product project that never got off the ground due to budget and current project resources. It was bid originally in 2023 for the supplier to implement their new product ACE, which we are no longer moving forward.**											
2	**Contract Extension**	**Utility Tracker Portal**	**Pressley**	**Utility Consumer Analytics, Inc**	**$58,648.47**	**$1,800,000.00**	**$260,984.34**	**$1,150,606.95**	05/21/2021-$260,984.34 05/26/2022-$274,033.56 04/20/2023-$295,956.24	One (1) Year w/Two (2)-One (1) Yr. Renewals Start Date: 07/01/2020 End Date: 06/30/2025 No Renewals remaining	N	**Motion by:** **Hai Vu** **Second by:** **Jody Brooks** **Committee Decision:** **Approved**
	For Additional Information Contact: Angel Iosua The JEA Customer Energy and Water Management Portal empowers JEA customers by providing them with an online tool on jea.com, My Utility Tracker, to better manage their energy and water costs. This portal helps customers understand their usage patterns and offers valuable insights to improve the energy efficiency of their homes or businesses. This request is for a one (1) year contract extension from 7/1/2024 to 6/30/2025 and for $58,648.47 in additional funds to support the existing product. Pricing remains fixed. JEA already has most of the funds to cover this extension availabe on the contract however is short on covering the final quarterly payment. JEA awarded a new project contract to Utility Consumer Analytics, Inc. for their new ACE platform in 2023 however due to budget cuts and Technology project resource constraints, JEA has decided not to move forward with this new project and will terminate that contract for convenience explained in the previous award. OGC requested this less than 10% increase extension be approved at awards committee for transparency along with the new contract termination. The JEA Business Unit and JEA technology services plan to create a new in-house replacement solution by the end of this contract on 6/30/2025. In the event that the implementation of the new in-house solution is delayed, Utility Consumer Analytics, Inc. has agreed to provide month-to-month coverage to ensure continuous service while the new solution is being finalized.											
	DISCUSSION/ACTION: Ted Phillips, Nathan Woyak, Hai Vu **DISCUSSION/ACTION PARTICIPANTS: The extension goes from July to June, should part of this also be a ratification? Secondly, why is the award amount so small, for only about $58,000. The reason for the extension is to allow JEA to utilize the exsisting resources thru June. The award amount is small due to the fact that it is only requesting funds for the last quarter of the current contract. We previously had the funds that were already existing on the contract to cover us three 3/4 of the year.**											

<table>
<tr>
<td rowspan="3">3</td>
<td>Single Source</td>
<td>SSP Mobile Information Management System (MIMS) 5.2 Implementation and Maintenance Support</td>
<td>Selders</td>
<td>SSP Innovations, LLC</td>
<td>Project Completion-$352,010.00

Annual Term License & Maintenance Agreement (5 yrs)-$250,000.00</td>
<td>$585,000.00</td>
<td>N/A</td>
<td>$602,010.00</td>
<td rowspan="3">N/A</td>
<td rowspan="3">Project Completion
Start: 01/01/2025
End: 07/31/2025

Annual term License & Maintenance Term:
Start Date: 10/1/2025
End Date: 09/30/2030</td>
<td rowspan="3">N</td>
<td rowspan="3">Motion by:
Hai Vu
____
Second by:
Jody Brooks
____
Committee Decision:
Approved
__________</td>
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<tr>
<td colspan="8">For Additional Information Contact:
Angel Iosua

This Single-Source request for a total amount of $602,010.00 which includes $352,010.00 for Project Mobilization implementation estimated to be completed from January 2025 through July 2025 and for fixed fee of $250,000.00 for Maintenance and Support from 10/01/25-09/30/2030. JEA's existing Technology Standard Go! Sync Mobile GIS solution is outdated and recently had the technical support discontinued. Currently, Go! Sync is installed on approximately 350 laptops throughout the JEA organization across multiple departments and serves as our primary mobile Geographic Information System (GIS) solution. SSP is replacing their Go! Sync Mobile GIS solution with Mobile Information Management System (MIMS). JEA requires the upgrade to MIMS as a modernized solution to deliver Geographic Information System (GIS) data and mapping functionality to our mobile workforce.

As the business is currently upgrading the outage management system, the successor mobile GIS solution must also integrate with the new outage management field solution, OG Field, provided by CGI. SSP Innovations, with its comprehensive understanding of both the current and future CGI outage management systems, is well-positioned to provide the necessary integration of MIMS with the upcoming OG Field mobile FMS application.

Beyond the common mapping functions offered by most mobile GIS applications, such as map navigation, feature identification, routing, and search, there are other critical business functional requirements that only MIMS provided by SSP Innovations, Inc. can satisfy:

1. Patrol Inspections: The user can drive down the street, and the app automatically documents the inspection status of assets passed.
2. Water, Wastewater, Chilled, and Reclaimed Tracing: Essential for managing and maintaining these specific utility systems.

The single justification is due to MIMS being the only justifiable solution on the market that meets all of JEA's requirements. Due Diligence was completed on reviewing other public pricing and JEA is receiving a lower implementation cost from SSP than another public contract reviewed and equal maintenance cost. The MIMS product from SSP Innovations stands out as the best solution for our mobile GIS needs, given its ability to integrate seamlessly with our upgraded outage management systems and its alignment with our essential business requirements. These functionalities are crucial for JEA's operations and highlight why the MIMS product from SSP Innovations is the best fit for our needs.</td>
</tr>
<tr>
<td colspan="8">DISCUSSION/ACTION: Ted Phillips, Nathan Woyak, Hai Vu, Greg Turner
DISCUSSION/ACTION PARTICIPANTS: What is the reason that this is a single source, as well as the reason in the two amounts mentioned? SSP Innovations is the only supplier that meets all the requirements for this project. SSP Innovations has the compatibility to run the current process and when it is time to do the upgrade it will just go in sync. The reason for the difference is that the first one is the capital project implementation and the other amount is to include the ongoing maintenence.</td>
</tr>
<tr>
<td rowspan="3">4</td>
<td>Intent to Negotiate (ITN)</td>
<td>1411825848 Wet Well and Process Tank Cleaning and Hauling Services</td>
<td>Vu</td>
<td>Wind River Environmental, LLC</td>
<td>$4,707,300.00</td>
<td>N/A</td>
<td>N/A</td>
<td>$4,707,300.00</td>
<td rowspan="3">N/A</td>
<td rowspan="3">Five (5) Years w/Two (2) Optional 1 Yr Renewals
Start: 01/01/2025
End: 12/31/2030</td>
<td rowspan="3">N</td>
<td rowspan="3">Motion by:
Hai Vu
____
Second by:
Jody Brooks
____
Committee Decision:
Approved
__________</td>
</tr>
<tr>
<td colspan="8">Advertised: 08/13/2024
Opened: 10/22/2024
Three (3) Proposals Received

Company Rank Score BAFO Bid Total
Wind River Environmental, LLC 1 278.47 $4,707,300.00
EnviroWaste Services Group, Inc. 2 217.48 $9,375,695.00
U.S. Submergent Technologies 3 75.56 $27,109.750.00

For additional information contact: Darriel Brown

The scope of this contract is to provide industrial cleaning services to remove and dispose of sand, grit, grease, and other entrained debris from various Class I, II, III influent pump station wet wells and other entrained debris from various Process Tanks at Water Reclamation Facilities, and Class IV Lift Stations at the lowest cost to JEA.

This service was previously solicited as an Invitation for Bid and was rescinded by approval of the Awards Committee on 07/11/2024 due to significant variations in the responses, indicating respondents were not clear on the expectations for the solicitation. JEA communicated the plan to rebid this service as an Invitation to Negotiate (ITN) to allow for vendor clarification as needed during the evaluation and negotiation phases of the ITN.

The current ITN involved the evaluation of various criteria including pricing, past performance, equipment list, organizational structure, and work plan. The evaluation results determined Wind River Environmental to be the highest ranked respondent. These services were previously divided into two contracts and Wind River Environmental is the incumbent for both.

For this new contract, cumulative pricing is increasing by about 14% from the current pricing established in September 2022. The BAFO process resulted in a price reduction of $146,375.00, or 3.1% over 5 years. The current contract will allow for CPI price adjustments going forward.</td>
</tr>
<tr>
<td colspan="8">DISCUSSION/ACTION: Ted Phillips, Darriel Brown, Jody Brooks, Hai Vu
DISCUSSION/ACTION PARTICIPANTS: What is the reason on such a big difference in the prices, is this company able to handle this size workload? This ITN was multiple contracts that were consolidated into 1 that could still result into multiple contracts. The price for the lowest bidder is about a 14% increase from the current pricing that we have. This was a ITN Solicitation to give the opportunity for moer negociations, engagement and questions to be asked. Some of the differences in pricing was also that one is local supplier and there resources are here. The current supplier is going a good job for us even though there is a 14% price increase from the current price but we are satisfied with their workforce product.</td>
</tr>
</table>

5	**Single Source**	**NGS - N01/N02/N03 Replacement of DCS Servers, Clients and Switches**	**Melendez**	**ABB INC**	**$667,680.00**	**$5,351,999.00**	**N/A**	**$667,680.00**	N/A	Project Completion Start Date: 12/12/2024 End Date: 03/01/2026	N	**Motion by:** **Hai Vu** **Second by:** **Jody Brooks** **Committee Decision:** **Approved**
	Single Source For additional information contact: Jason Behr ABB is the OEM for the distributed control system on Northside units 1, 2 and 3. ABB has recommended reconfiguring JEA network and server configuration to support virtualization to resolve issues that were experienced after upgrading to the most recent version of ABB HMI software. Prior to 2015, JEA utilized ABB process portal B (PPB) for many years as the HMI software for the NGS steam units. PPB operated on Windows XP but ABB informed us that PPB would not be migrated to newer versions of windows and that we would need to migrate to their S+ software for our HMI systems. The new version of S+ has been tested on virtual servers that are placed on host physical servers. This is the direction that the industry has been moving towards for some time now as it improves system reliability. Virtualized servers are the recommended configuration for the new S+ software. In addition to virtualizing the servers, the clients, which are also at end of life and due for replacement, will be virtualized and replaced utilizing thin clients which are more cost effective and which can also be restored more quickly than traditional clients in the event of a hardware failure. For this project, ABB will be upgrading our systems to the most recent version of S+ software and virtualizing our servers and operating workstations. ABB will be providing software engineering and installation support as well as recommendations for hardware and network configurations. ABB will install all hardware tied directly to the S+ controls software.											
	DISCUSSION/ACTION: Ted Phillips, David Biruk, Amar Pekusic, Jody Brooks **DISCUSSION/ACTION PARTICIPANTS: Why is this award a single source? We are upgrading the current version of the software to the latest version for the distributed control system; at the same time we are updating and replacing our servers that are getting closer to the end of life. This is to update our network with a little bit of network reconfiguration that is required in the new version of this software.**											
6	**Invitation For Bid**	**1411867048 (IFB) JEA Electric Plant Industrial Cleaning Services**	**Erixton**	**"THOMPSON INDUSTRIAL SERVICES, LLC** **Vecta Environmental Services LLC"**	**O&M**	**$5,351,999.00**	**"$4,933,775.50** **$244,131.45"**	**N/A**	"$4,933,775.50 $244,131.45"	N/A	Three (3) Years w/Two (2) Optional One (1) Year Renewals	**Motion by:** **Jody Brooks** **Second by:** **Hai Vu** **Committee Decision:** **Approved**
	Advertised: 11/04/2024 Opened: 11/19/2024 Three (3) Bids Received For additional information contact: Jason Behr The Scope of Work includes furnishing all supervision, labor, materials, tools, equipment, consumables, and subcontracts necessary for industrial cleaning services at JEA electric generating facilities. Services shall include, but not be limited to, the following: • Wet & Dry Vacuuming Services • Hydroblasting & Ultra High Pressure (UHP) Cleaning Services • Chemical Cleaning Services (pricing will be requested on a per project basis). • High Volume Pump Services • Fugitive Dust Control Services This solicitation was split into two services. The first service is for full time personnel services to provide routine cleaning services at Northside Generating Station. The second service is to provide cleaning services during scheduled outages at Northside Generating Station, Brandy Branch Generating Station, Kennedy Generating Station, and Greenland Energy Center. Thompson Industrial Services is the lowest bidder and is being awarded the daily services and a majority of the outage services. Vecta Environmental Services is being awarded a portion of the outage services to ensure availability of services during critical outage timelines. The overall award amount is lower than the business unit estimate and the overall rates are in line with previous rates and deemed reasonable.											
	DISCUSSION/ACTION: Hai Vu, Jason Behr **DISCUSSION/ACTION PARTICIPANTS: Why was this such a short bidding period it was advertised on the 4th and set to open on the 19th? The reason for the short period is due to the fact that the current contract is expiring in January and they wanted to get this done before the holidays. There were no issues nor protest, in having this item advetised for the short period of time. It was discussed in the prebid that if they needed more time they could request an extension and no one had an issue. The bid workbook was pretty self-explanatory as far as rates go so none of the bidders expressed any issues.**											

Consent and Regular Agenda Signatures

Budget	**Name/Title**	Stephanie M Realy
Awards Chairman	**Name/Title**	Theodore B Phillips
Procurement	**Name/Title**	[illegible]
Legal	**Name/Title**	Rebecca Lavie

Award #2 Supporting Documents 10/30/2025

JEA Awards Agenda
November 30, 2023
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

Teams Meeting Info

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief**. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

<table>
<tr><th>Award #</th><th>Type of Award</th><th>Solicitation # & Short Description/Title</th><th>VP</th><th>Awardee</th><th>Funding Source</th><th>Award Amount</th><th>Original Award Amount</th><th>New Not-to-Exceed</th><th>Amendments</th><th>Term (Projected)
Start Date - End Date</th><th>JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)</th></tr>
<tr><td>1</td><td>Minutes</td><td>Minutes from 11/16/2023 Meeting</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td></tr>
<tr><td rowspan="2">2</td><td>Change Order</td><td>108-18 Engineering Services for the Arlington East Water Reclamation Facility (WRF)</td><td>Melendez</td><td>Hazen and Sawyer</td><td>Capital</td><td>$7,060,822.00</td><td>$813,750.00</td><td>$15,023,585.00</td><td rowspan="2">08/28/2020 - $78,560.00
03/04/2021 - $7,137,148.00
06/07/2021 - $135,318.00
03/28/2022 - ($426,313.00)
02/09/2023 - $224,300.00</td><td rowspan="2">Project Completion
Start: 04/01/2019
End: 08/04/2028</td><td rowspan="2">Y - This Increase

CSI Geo, Inc. - $127,073.00
Four Waters Engineering - $339,455.00
Smith Surveying Group, LLC - $140,935.00</td></tr>
<tr><td colspan="8">Last Awarded: 02/26/2021
For additional information contact: Dan Kruck

The scope of work for this contract includes the design, services during construction (SDC) and acceptance testing for various upgrade projects at the Arlington East Water Reclamation Facility (WRF).

This change order request is for the design and SDC to increase the reclaimed water (RW) production at the Arlington East WRF. The plant is currently permitted for 25 mgd per day annual average daily flow with peak flows exceeding 50 mgd, but has a RW system sized with a firm 8 mgd capacity. The proposed project will increase the RCW capacity of the plant to 25 mgd with peak flows up to 75 mgd. This increased capacity is needed to comply with new Florida statutes concerning surface water discharge. The design fee has been reviewed by JEA project staff and deemed reasonable compared to past projects. The hourly rates used to develop the fee have been increased by CPI from the original contract signing.</td></tr>
<tr><td rowspan="2">3</td><td>Joint Project</td><td>University Blvd (SR109) - Phillips Hwy to Cagle Rd</td><td>Melendez</td><td>Florida Department of Transportation (FDOT)</td><td>Capital</td><td>$2,169,957.00</td><td>N/A</td><td>$2,169,957.00</td><td rowspan="2">N/A</td><td rowspan="2">Project Completion
Start:12/15/2023
End: 12/15/2026</td><td rowspan="2">N</td></tr>
<tr><td colspan="8">Joint Project with Florida Department of Transportation (FDOT)
For additional information contact: Marline McDonald

This is to request a pre-bid deposit amount to the FDOT, in accordance with the JEA/FDOT Master Agreement, for utility work associated with the FDOT University project (447125-1).

The FDOT contractor will be replacing 1800 LF of 6" asbestos-cement water main from East of Phillips to Cagle Rd. This will include new services, crossing and side street connection. The new main will be installed in the roadway with new service connections and tie in intersections. This includes removing and replacing 145 LF of 8" cast iron water main inside a steel casing. Once all regulatory testing is performed and new main is placed in service, old mains will be abandoned in place by grout filling and removal.

To reduce JEA construction/maintenance of traffic costs, as well as minimizing adverse impacts to JEA's rate payers, these adjustments will be constructed via FDOT's contractor and concurrently with their roadway construction project via the JEA/FDOT Master Agreement.</td></tr>
<tr><td rowspan="2">4</td><td>Invitation for Bid (IFB)</td><td>1411398046 - Kennedy Generating Station (KGS) Former Wood Treating Site Corrective Measures Implementation</td><td>Young</td><td>Entact, LLC</td><td>O&M</td><td>$21,077,329.09</td><td>$21,077,329.09</td><td>$21,077,329.09</td><td rowspan="2">N/A</td><td rowspan="2">Project Completion
Start: 01/02/2024
End: 01/02/2025</td><td rowspan="2">Y

GEC Trucking and Construction (Supply and Delivery of Imported Fill Material) - 10.5% - $2,213,119.55

CSI Geo, Inc. (Chemical and Geotechnical Soil Testing) - 0.17% - $35,831.46</td></tr>
<tr><td colspan="8">Advertised: 09/07/2023
Opened: 10/31/2023
Two (2) Bids Received
For additional information contact: Lynn Rix

The Kennedy Generating Station (KGS) former wood treating site is regulated by the Florida Department of Environmental Protection (FDEP) pursuant to a Resource Conservation and Recovery Act Corrective Action Consent Order. After a multi-decade progression of assessments, analysis of remedial alternatives, and design work, JEA and its consultant submitted the 100% design package for Corrective Measures Implementation to the FDEP.

The scope of work includes: mobilization and site setup, water pre-treatment and offsite shipment, site clearing, construction of erosion control measures, monitoring well abandonment and protection, hot spot excavation using large diameter augers, shallow soil removal and backfill, Corrective Action Management Unit (CAMU) construction, dredging, CAMU filling and closure, stormwater management system construction, sheet pile wall construction, site grading, well installations and existing system elevation, closure turf placemnt, site paving, site cleanup and demobilization.</td></tr>
<tr><td rowspan="2">5</td><td>Request for Proposals (RFP)</td><td>1411373846 - District II (Cedar Bay) Water Reclamation Facility Entrance Design</td><td>McElroy</td><td>Matthews Design Group, LLC</td><td>Capital</td><td>$73,075.00</td><td>N/A</td><td>N/A</td><td rowspan="2">N/A</td><td rowspan="2">Project Completion
Start Date: 01/01/2024
End Date: 08/31/2024</td><td rowspan="2">Y

Simes & Rosch – 22%, $16,200.00 (Electrical)
Legacy Engineering – 3%, $2,500.00 (Geotechnical)</td></tr>
<tr><td colspan="8">Advertised:08/04/2023
Proposals Opened:08/29/2023
Two (2) Proposals Received
For additional information contact: Elaine Selders

This award requests approval for a contract with Matthews Design Group, LLC to design a new plant entrance to the Cedar Bay Water Reclamation Facility

Two (2) bidders attended the optional Pre-Proposal Meeting on 08/21/2023. To understand reasons for low participation in the optional meeting JEA sought correspondence with other potential companies. One company stated they would submit a response although on the proposal due date they declined to participate because of their existing workload. No additional feedback was given in response to JEA's inquiries.

JEA evaluated Proposals based on Professional Staff Experience, Design Approach and Workplan, Company Experience and Performance, Proximity and a JSEB Goal. Matthews was deemed the most highly qualified Proposer and the award amount is approximately 23% lower than the Budget Estimate and has been deemed reasonable.</td></tr>
</table>

Award #2 Supporting Documents 10/30/2025

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)
6	Renewal	1410694646 - Medical ASO, Pharmacy Benefit Management Services, Stop Loss and Chronic Condition Management Services	Emanuel	Blue Cross and Blue Shield of Florida, Inc. DBA Florida Blue	Self-Funded Medical Claims Pass Through	$33,082,500.00	$31,974,077.00	$65,056,577.00	N/A	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2023 End Date: 12/31/2024	N
	Originally Awarded: 09/15/2022 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for the Medical Benefit Plans, Medical Administrative Services Only (ASO), Chronic Condition Management administrative services, Pharmacy Benefits and Stop Loss coverage to the covered employees and retirees of JEA. This is the first one-year renewal which includes a rate hold for the administration (ASO) of the Health Plan at $45.36 per employee per month fee for the initial Plan Year. This rate is guaranteed for three years, and the fee will increase to $46.75 per employee per month for Plan Years 4 and 5. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.										
7	Renewal	030-21 - Dental Insurance Plans	Emanuel	Metropolitan Life Insurance Company	Self-Funded Medical Claims Pass Through	$1,500,000.00	$1,347,874.20	$4,247,874.20	12/08/2022 - $1,400,000.00	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2022 End Date: 12/31/2024	N
	Originally Awarded: 08/12/2021 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for the Dental Insurance Plans. The first one-year renewal was completed on12/08/2022 in the amount of $1,400,000.00 This is the second one-year renewal for this contract. MetLife had a rate guarantee for the first two years and a 5% rate cap for the third and fourth years of the contract. The 5% PPO rate increase has been included in the award amount. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.										
8	Renewal	1410758047 - Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services	Emanuel	Standard Insurance Company	Self-Funded Medical Claims Pass Through	$2,880,000.00	$2,572,472.00	$5,452,472.00	N/A	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2023 End Date: 12/31/2024	N
	Originally Awarded: 10/13/2021 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services. This is the first one-year renewal. The rates are guaranteed for three years. At the end of the three (3) year period, JEA and our HR broker (Gallagher) will negotiate a favorable renewal rate for the remaining plan years in the contract term. Rate negotiations are based on historical loss ratios.										
9	Contract Increase/Renewal	1410583446 - Facilities Roofing Repair and Installation Services	McElroy	Register Roofing & Sheet Metal Inc.	O&M/Capital	$2,023,450.18	$1,264,064.48	$3,287,514.66	07/14/2022 - $48,600.00	One (1) Year w/Three (3) – One (1) Yr. Renewals Start Date: 06/01/2022 End Date: 05/31/2026	N
	Originally Awarded: 05/19/2022 For additional information contact: Elaine Selders This Award requests a contract increase and a two (2) year renewal for the Facilities Roofing Repair and Installation Services contract. An adminstrative increase in the amount of $48,600.00 was approved on 07/14/2022 to purchase roofing tarps. A one-year renewal was completed on 02/28/2023 and no additional funds were required at that time. This two (2) year renewal is the final renewal allowed for this contract. Register Roofing has perfomed satisfactorily and has held the same rates for the term of the contract. It should be noted there is an annual price adjustment clause included in their contract which can be approved based on the current CPI if requested by the Company.										
10	Invitation for Bid (IFB)	1411386246 - Hand and Power Toools for Inventory Stock	McElroy	Anixter/Wesco Ferguson Enterprises, LLC. MSC Industrial Supply Co. Vallen Distribution, Inc. Bishop Lifting/Certified Slings & Supply Gresco Supply, Inc	0	$914,314.35 $165,629.90 $154,805.95 $96,738.47 $26,580.00 $12,601.25	NA	$1,370,669.92	NA	One (1) Year w/Two (2) - 1 Yr. Renewals Start: 12/05/2023 End: 12/4/2024	N
	Advertised: 08/17/2023 Optional Prebid Meeting: 08/22/23 Seven (7) Vendors Participated Responses Opened 09/19/2023 Six (6) Responses Received For additional information contact: Eddie Bayouth The purpose of this Invitation for Bid (the "IFB") is to purchase hand and power tools for inventory stock consisting of 605 items. The tools being bought are utilized by both the Electrical and Water departments. In this solicitation JEA implemented safeguards for the vendors and JEA by allowing for price adjustments based on the Consumer Price Index (CPI) annually before a renewal. JEA evaluated this solicitation on price alone and all items were evaluated individually. Based on a last price paid comparison of the 573 items that vendors bid on, JEA will see a 14.1% increase in the cost of the tools being bought. This increase is in line with increases JEA has experienced in the last couple of years. The previous contract was a five (5) year contract and most of the vendors only adjusted thier pricing 3 times during the five years.										

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)
11	Single Source	N/A#, CGI Field Management System (FMS-CAD) Software Support	Selders	CGI Technologies and Solutions Inc.	O&M	$351,587.00	N/A	$351,587.00	N/A	One Year (1) Start: 12/1/2023 Finish: 11/20/2024	N
	For additional Information Contact: Angel iosua This request is for a new one (1) year single source award to extend the CGI Prima Software Support Agreement from 12/01/2023 to 11/30/2024 to maintain existing support with CGI Technologies and Solutions Inc. The terms and conditions of the current software support agreement have remained the same however the original cost has increased by $11,232 based on the CCPI index of 3.3% through the new term ending 11/30/2024 for a total of $351,587. JEA is only awarding this for one (1) year due to the upcoming capital upgrade project beginning January 2024. The negotiations for the project will include a plan for the new versions of the application and its support.										

Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips, Laura Schepis, David Emanuel
Motion by:	David Emanuel	
Second By:	Laura Schepis	
Committee Decision	Approved	

Consent and Regular Agenda Signatures

Budget	Name/Title	Stephanie M Nealy
Awards Chairman	Name/Title	Theodore B Phillips CFO
Procurement	Name/Title	[illegible] CPO
Legal	Name/Title	Rebecca Lavie

Approved by the JEA Awards Committee

Date: 12/08/2022 Item# 2

Formal Bid and Award System

Award #2 December 8, 2022

Type of Award Request: RENEWAL
Requestor Name: Becker, Carl R. - Manager Benefits Services
Requestor Phone: (904) 665-7850
Project Title: Dental Insurance Plans
Project Number: Self-Funded Medical Claims Pass Through
Project Location: JEA
Funds: Self-Funded Medical Claims Pass Through
Business Unit Estimate: $1,400,000.00
Scope of Work:
The purpose of this Request for Proposal (this "RFP") is to evaluate and select one Dental Insurance Company ("Company" or "Proposer") to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full-time employees working twenty or more hours per week, eligible retirees, and their eligible dependents. Proposer agrees to accept dependents included in JEA's eligibility file as eligible dependents. JEA is seeking to review three options as follows: two dental PPO Plans (High Plan and Low Plan) and one DHMO Plan.

JEA IFB/RFP/State/City/GSA#: 030-21
Purchasing Agent: Selders, Elaine Lynn
Is this a ratification?: NO

Recommended Awardee(s)

Name	Contact Name	Email	Address	Phone	Amount
METROPOLITAN LIFE INSURANCE COMPANY	David Gartrell	dgartrell@metlife.com	4010 W. Boy Scout Boulevard Ste 950, Tampa, Florida 33607	(813) 673-3502	$1,400,000.00

Amount of Original Award: $1,347,874.20
Date of Original Award: 08/12/2021
Change Order Amount: $1,400,000.00
New Not-To-Exceed Amount: $2,747,874.20
Length of Contract/PO Term: One (1) Yr. w/Four (4) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 01/01/2022
End Date (mm/dd/yyyy): 12/31/2023
Renewal Options: YES - Three (3) – 1 Yr. Renewals
JSEB Requirement: N/A - Optional

Background/Recommendations:
Competitively bid and awarded to Metropolitan Life Insurance Company (MetLife) on 08/12/2021 for one (1) year, with four 1-year renewal options. The original award is attached as back-up.

This request is to execute the first one (1) year renewal from 01/01/2023 to 12/31/2023. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.

Request approval to award a one (1) year contract renewal to Metropolitan Life Insurance Company for Dental Insurance Plans in the amount of $1,400,000.00, with a new not-to-exceed amount of $2,747,874.20, subject to the availability of lawfully appropriated funds.

Manager:	Becker, Carl R. – Mgr Benefits Services
Director:	Maillis, Patricia L. – Sr Dir Employee Services
Chief:	Emanuel, L. David – Chief Human Resources Officer

APPROVALS:

Stephen Datz 12/08/2022

Chairman, Awards Committee **Date**

Stephanie M Nealy 12/08/2022

Budget Representative **Date**

Approved by the JEA Awards Committee

Date: 08/12/2021 Item# 2

Formal Bid and Award System

Award #2 August 12, 2021

Type of Award Request: REQUEST FOR PROPOSAL (RFP)
Requestor Name: Fleming, Dawn D. – Benefits Analyst
Requestor Phone: (904) 665-8693
Project Title: Dental Insurance Plans
Project Number: Self-Insured Fund
Project Location: JEA
Funds: Insurance Pass-Through
Award Estimate: $1,479,397.08
Scope of Work:
The purpose of this Request for Proposals (this “RFP”) is to evaluate and select one Dental Insurance Company (“Company” or “Proposer”) to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full time employees working twenty or more hours per week, eligible retirees and their eligible dependents. Proposer agrees to accept dependents included in JEA’s eligibility file as eligible dependents. JEA is seeking to review three options as follows: two dental PPO Plans (High Plan and Low Plan) and one DHMO Plan.

JEA IFB/RFP/State/City/GSA#: 030-21
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
METROPOLITAN LIFE INSURANCE COMPANY	David Gartrell	dgartrell@metlife.com	4010 W. Boy Scout Boulevard Ste 950, Tampa, Florida 33607	(813) 673-3502	$1,347,874.20

Amount for entire term of Contract/PO: $1,347,874.20
Award Amount for remainder of this FY: $0.00
Length of Contract/PO Term: One (1) Yr. w/Four (4) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 01/01/2022
End Date (mm/dd/yyyy): 12/31/2022
Renewal Options: YES - Four (4) – 1 Yr. Renewals
JSEB Requirement: N/A– Optional

BIDDER:

Name	Annual Amount	Rank	Final Score
METLIFE	$1,347,874.20	1	79.33

HUMANA	$1,462,707.00	2	72.83
UNITED CONCORDIA	$1,559,332.56	3	68.50
DELTA DENTAL	$1,460,138.28	4	67.50
AETNA	$1,437,688.44	5	67.17
FLORIDA COMBINED LIFE, FLORIDA BLUE	N/A	N/A	Disqualified

Background/Recommendations:

Advertised on 04/29/2021. At Proposals opening on 05/25/2021, JEA received six (6) Proposals but one was disqualified as they did not provide the DHMO Plan. The companies were evaluated on premiums, rate guarantees, network, plan design, response time, experience, workload, proximity and financial responsibility. Metropolitan Life Insurance Company (MetLife) has been deemed the highest evaluated Responsive and Responsible Proposer. A copy of the Proposal Form, Rates and Evaluation Results are attached as backup.

JEA utilized the expertise of Gallagher Benefit Services to administer and evaluate this RFP in compliance with JEA purchasing requirements. Gallagher provided a dental cost comparison which has also been attached as backup.

When comparing the price between the current contract and the new contract, it resulted in an estimated 8.9% percent decrease or $131,522.88 over one (1) year. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth year will be done through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

- **Total cost difference**: $131,522.88

030-21 - Request approval to award a contract to Metropolitan Life Insurance Company for Dental Insurance in the amount of $1,347,874.20, which will be funded by JEA employees, subject to the availability of lawfully appropriated funds.

Manager: Becker, Carl R. - Manager Benefits Services
Director: Maillis, Patricia L. - Director, Employee Services
Chief: Emanuel, L. David. - Chief Human Resources Officer

APPROVALS:

08/12/2021

Chairman, Awards Committee **Date**

8/12/21

Budget Representative **Date**

MetLife

August 4, 2025
Dawn Fleming

JEA
225 North Pearl St.
Jacksonville, FL 32202

Re: JEA
Renewal – January 1, 2026

Dear Dawn,,

I am pleased to present MetLife's annual renewal package for **JEA**.

The package contains important information about the financial status of the plan. Included is a Technical Overview, containing the renewal rate adjustments, renewal analysis, underwriting assumptions, renewal alternatives and supporting exhibits.

After you have reviewed this information, I would be happy to provide more specifics on any of the material covered in this package.

All of us at MetLife appreciate your business. We have provided DENTAL to **JEA** for 3 years, and we place a high value on the mutual success of our relationship.

Thank you for your trust in Metropolitan Life Insurance Company. I look forward to working with you in the coming year.

Sincerely,

David Gartrell

Some services in connection with the coverage may be performed by our affiliate, MetLife Services and Solutions, LLC. These service arrangements in no way alter Metropolitan Life Insurance Company's obligations. Coverage will continue to be administered in accordance with Metropolitan Life Insurance Company's policies and procedures.

Request to Notify Alaska Residents of Impending Coverage and/or Premium Changes
Under Alaska Statute 21.36.225, covered individuals residing in Alaska must be notified of impending coverage and/or premium changes, as applicable. If you have employees residing in Alaska who are covered under MetLife's Disability, Dental, Vision or Accidental Death and Dismemberment policies, we ask that you provide them with written notice at least 45 days in advance of the effective date of the renewal, notifying them that coverage and/or premiums may change. Once renewal details are finalized, a second notice must be provided setting forth the details of the coverage or premium change. If you would like wording for these notices, please contact your MetLife service team.

U.S. Business Intermediary and Producer Compensation Notice

Metropolitan Life Insurance Company, Metropolitan Tower Life Insurance Company, MetLife Consumer Services, Inc. and Metropolitan General Insurance Company (collectively herein called "MetLife"), enters into arrangements concerning the sale, servicing and/or renewal of MetLife group insurance and certain other group-related insurance and non-insurance products *("Products")* with brokers, agents, consultants, third party administrators, general agents, associations, and other parties that may participate in the sale, servicing and/or renewal of such products *(each an "Intermediary")*. MetLife may pay your Intermediary compensation, which may include, among other things, base compensation, supplemental compensation and/or a service fee. MetLife may pay compensation for the sale, servicing and/or renewal of products, or remit compensation to an Intermediary on your behalf. Your Intermediary may also be owned by, controlled by or affiliated with another person or party, which may also be an Intermediary and who may also perform marketing and/or administration services in connection with your products and be paid compensation by MetLife.

Base compensation, which may vary from case to case and may change if you renew your products with MetLife, may be payable to your Intermediary as a percentage of premium or a fixed dollar amount. MetLife may also pay your Intermediary compensation that is based upon your Intermediary placing and/or retaining a certain volume of business *(number of products sold or dollar value of premium)* with MetLife. In addition, supplemental compensation may be payable to your Intermediary for eligible Products. Under MetLife's current supplemental compensation plan (SCP), the amount payable as supplemental compensation may range from 0% to 9% of premium or fees. The supplemental compensation percentage may be based on one or more of: (1) the number of products sold through your Intermediary during a one-year period, or other defined period; (2) the amount of eligible new or renewal premium or fees with respect to products sold through your Intermediary during a one-year period; (3) the persistency percentage of products inforce through your Intermediary during a one-year period; (4) the block growth of the products inforce through your Intermediary during a one-year period; (5) eligible new or renewal premium or fees growth during a one-year period; or (6) a flat amount, fixed percentage or sliding scale of the premium or fees for products as set by MetLife. The supplemental compensation percentage will be set by MetLife based on the achievement of the outlined qualification criteria and it may not be changed until the following SCP plan year. As such, the supplemental compensation percentage may vary from year to year, but will not exceed 9% under the current supplemental compensation plan.

The cost of supplemental compensation is not directly charged to the price of our products except as an allocation of overhead expense, which is applied to all eligible group insurance products, whether or not supplemental compensation is paid in relation to a particular sale or renewal. As a result, your rates will not differ by whether or not your Intermediary receives supplemental compensation. If your Intermediary collects the premium or fees from you in relation to your products, your Intermediary may earn a return on such amounts. Additionally, MetLife may have a variety of other relationships with your Intermediary or its affiliates, or with other parties, that involve the payment of compensation and benefits that may or may not be related to your relationship with MetLife *(e.g., insurance and employee benefits exchanges, enrollment firms and platforms, sales contests, consulting agreements, participation in an insurer panel, or reinsurance arrangements)*.

More information about the eligibility criteria, limitations, payment calculations and other terms and conditions under MetLife's base compensation and supplemental compensation plans can be found on MetLife's Website at www.metlife.com/business-and-brokers/broker-resources/broker-compensation. Questions regarding Intermediary compensation can be directed to ask4met@metlifeservice.com, or if you would like to speak to someone about Intermediary compensation, please call (800) ASK 4MET. In addition to the compensation paid to an Intermediary, MetLife may also pay compensation to your representative. Compensation paid to your representative is for participating in the sale, servicing, and/or renewal of products, and the compensation paid may vary based on a number of factors including the type of product(s) and volume of business sold. If you are the person or entity to be charged under an insurance policy or annuity contract, you may request additional information about the compensation your representative expects to receive as a result of the sale or concerning compensation for any alternative quotes presented, by contacting your representative or calling (866) 796-1800.

Non-U.S. Coverage

When providing you with information concerning an eligible group insurance policy issued or proposed to your affiliate or subsidiary outside the United States by a MetLife affiliate or by other locally licensed insurers that are members of the MAXIS Global Benefits Network (MAXIS GBN), New York insurance law requires the person providing the information to be licensed as an insurance broker. In this capacity, the information provided to you will only be on behalf of such insurers and not on behalf of MetLife or any other insurer that is not a member of MAXIS GBN. Please note that while MetLife is a member of MAXISGBN and is licensed to transact insurance business in New York, the other MAXIS GBN member insurers are not licensed or authorized to do business in New York. The group insurance policies they issue are for coverage outside the United States and are governed by the laws of the country they were issued in. These policies have not been approved by the New York Superintendent of Financial Services, are not subject to all of the laws of New York, and are not protected by the New York State Guaranty Fund.

January 1, 2026

Renewal Package

[redacted]

for

JEA

provided by

MetLife

<u>MetLife Representative</u>

David Gartrell

Phone Number **- (386) 527-2603**
dgartrell@metlife.com

This renewal is for plan year, January 1, 2026 to December 31, 2026.

TECHNICAL OVERVIEW

RENEWAL RATE ADJUSTMENTS

Coverage	Current Rate/Fee	Renewal Rate/Fee	Change in Rate/Fee +/- %
Dental – High PPO Plan			
• Employee Only	**$40.94**	**$42.99**	**+5.00%**
• Employee + Spouse	**$67.98**	**$71.38**	**+5.00%**
• Employee + Child(ren)	**$76.26**	**$80.07**	**+5.00%**
• Employee + Family	**$119.15**	**$125.11**	**+5.00%**
Dental – Low PPO Plan			
• Employee Only	**$27.44**	**$28.81**	**+5.00%**
• Employee + Spouse	**$45.58**	**$47.86**	**+5.00%**
• Employee + Child(ren)	**$51.11**	**$53.67**	**+5.00%**
• Employee + Family	**$79.89**	**$83.88**	**+5.00%**
Dental – DHMO Plan			
• Employee Only	**$12.58**	**$13.21**	**+5.00%**
• Employee + Spouse	**$22.02**	**$23.12**	**+5.00%**
• Employee + Child(ren)	**$26.42**	**$27.74**	**+5.00%**
• Employee + Family	**$37.11**	**$38.97**	**+5.00%**
Dental rates are guaranteed from January 1, 2026 – December 31, 2026 (12 months)			

DENTAL BENEFITS (Insured)

RENEWAL ANALYSIS

MetLife reviews past claims experience to predict future claims activity, which is the basis for setting rates.

Dental premium rates are established to account for claim charges (which include paid claims), margin and retention charges.* In calculating your renewal rates for the upcoming policy year, we use the following process:

- Claims data is separated into experience blocks.
- The blocks of claims are then adjusted to account for changes in PDP payment schedules, inflation and increased utilization into the upcoming plan year.
- Premium for each block is then adjusted for billing rate changes to bring all premium to the current rate level.
- Claim loss ratios are derived by dividing the claims data by the adjusted premium using setback methodology (because of claim lag, claims are compared to premium from a time period one month earlier).
- The expected claim loss ratios for each of the blocks are averaged into a single claim loss ratio.
- If the group is partially credible, the claim cost will be based partially on a manual rate looking at the demographics of the group.
- The expected claim loss ratio is then compared to the tolerable loss ratio to determine the appropriate renewal rate action.

* Paid claims may include charges and other amounts as determined by MetLife in connection with certain network arrangements.

UNDERWRITING ASSUMPTIONS

- The most recent year of experience is weighted 1 to prior years.
- Dental renewal rates are guaranteed from **January 1, 2026** to **December 31, 2026**.
- The Preferred Dentist Program access fee is included in the renewal rates.
- The rates may be changed any time the current plan or contribution structure is modified.
- MetLife reserves the right to retroactively adjust rates from the effective date of a plan change.

SUPPORTING EXHIBITS

Please refer to the Exhibit Section of this renewal for all supporting Exhibits.

DENTAL Exhibit 1	Underwriting Fact Sheet
DENTAL Exhibit 2	Monthly Claims, EOBs, Lives, Premium and Lives
DENTAL Exhibit 3	Dental Setback Analysis
DENTAL Exhibit 4	PDP Savings Report

DENTAL EXHIBIT 1 – High PPO Plan

UNDERWRITING FACT SHEET

JEA
Group Number # 236091
Renewal Date January 1, 2026

	Lives by Tier
Employee Only	661
Employee + Spouse	456
Employee + Child	215
Employee + Family	389

In-Network Plan Design:	Deductible (B&C Services)	$50/$150
	Coinsurance:	
	- Type A	100%
	- Type B	80%
	- Type C	50%
	- Type D	50%
	Annual Max	$5,000
	Ortho Max	$1,000
Out-of-Network Plan Design:	Deductible (B&C Services)	$50/$150
	Coinsurance:	
	- Type A	100%
	- Type B	80%
	- Type C	50%
	- Type D	50%
	Annual Max	$5,000
	Ortho Max	$1,000
Funding Arrangement:	Non-retrospectively Experience Rated	

Award #2 Supporting Documents 10/30/2025

DENTAL EXHIBIT 2 – High PPO Plan

DENTAL MONTHLY CLAIMS, EOB'S, PREMIUM, AND LIVES

JEA
Group Number # 236091
Renewal Date January 1, 2026

	Paid Claims*	EOB's		Premium	Lives
06/2022	$90,570	494	05/2022	$90,064	1416
07/2022	$91,127	484	06/2022	$90,531	1424
08/2022	$107,116	585	07/2022	$89,664	1415
09/2022	$94,792	494	08/2022	$89,824	1415
10/2022	$89,469	461	09/2022	$89,739	1413
11/2022	$88,634	514	10/2022	$89,596	1410
12/2022	$105,665	513	11/2022	$89,663	1414
01/2023	$91,397	528	12/2022	$89,389	1418
02/2023	$121,389	563	01/2023	$96,559	1521
03/2023	$118,552	590	02/2023	$97,020	1528
04/2023	$79,836	477	03/2023	$96,942	1528
05/2023	$126,149	644	04/2023	$96,933	1528
06/2023	$109,324	586	05/2023	$97,236	1535
07/2023	$94,113	538	06/2023	$97,766	1540
08/2023	$138,413	660	07/2023	$97,819	1537
09/2023	$115,507	519	08/2023	$97,788	1538
10/2023	$109,330	523	09/2023	$97,844	1536
11/2023	$94,995	515	10/2023	$97,821	1534
12/2023	$107,508	537	11/2023	$96,949	1526
01/2024	$134,592	632	12/2023	$99,979	1560
02/2024	$124,898	571	01/2024	$110,064	1633
03/2024	$148,298	759	02/2024	$111,014	1640
04/2024	$148,461	699	03/2024	$110,394	1640
05/2024	$119,364	639	04/2024	$110,296	1639
06/2024	$98,013	546	05/2024	$110,111	1636
07/2024	$155,391	668	06/2024	$110,847	1648
08/2024	$133,441	646	07/2024	$109,893	1637
09/2024	$147,761	690	08/2024	$110,204	1642
10/2024	$119,401	615	09/2024	$110,304	1640
11/2024	$140,831	617	10/2024	$110,035	1642
12/2024	$122,412	589	11/2024	$109,878	1647
01/2025	$114,152	520	12/2024	$110,872	1651
02/2025	$131,096	678	01/2025	$121,395	1729
03/2025	$111,843	634	02/2025	$119,944	1709
04/2025	$127,611	626	03/2025	$119,068	1705
05/2025	$144,563	698	04/2025	$120,121	1710

* Paid claims may include charges and other amounts as determined by MetLife in connection with certain network arrangements.

DENTAL EXHIBIT 3 – High PPO Plan

DENTAL SETBACK ANALYSIS

JEA
Group Number # 236091
Renewal Date January 1, 2026

	06/01/2022 - 05/31/2023		06/01/2023 - 05/31/2024		06/01/2024 - 05/31/2025	
Gross Paid Claims*		$1,204,696		$1,444,803		$1,546,515
Plan/Demographic Change Adjustment		1.000		1.000		1.000
Maturity Adjustment		1.009		1.000		1.000
	In-Net	Out-of-Net	In-Net	Out-of-Net	In-Net	Out-of-Net
Trend Factor	1.1933	1.2777	1.1359	1.1933	1.0812	1.1144
Trended Paid Claims	$1,005,198	$476,799	$1,115,983	$551,707	$1,202,234	$484,286
Effective Annual Trend	5.056%	7.079%	5.056%	7.079%	5.056%	7.079%
Change in IBNR		1.010		1.010		1.010
Total Incurred Claims		$1,496,817		$1,684,367		$1,703,385
Adjusted Premium		$1,218,728		$1,327,867		$1,406,278
Loss Ratio		122.82%		126.85%		121.13%
Weighted Average	1 Year 121.1%					

Credibility Factor	100%
Blended Loss Ratio	121.10%
Tolerable Loss Ratio	85.80%
Rate Action	**5.00%**

* Paid claims may include charges and other amounts as determined by MetLife in connection with certain network arrangements.

DENTAL EXHIBIT 1 – Low PPO Plan

UNDERWRITING FACT SHEET

JEA
Group Number # 236091
Renewal Date January 1, 2026

	Lives by Tier
Employee Only	186
Employee + Spouse	63
Employee + Child	36
Employee + Family	108

In-Network Plan Design:	Deductible (B&C Services)	$50/$150
	Coinsurance:	
	- Type A	100%
	- Type B	60%
	- Type C	40%
	Annual Max	$750
Out-of-Network Plan Design:	Deductible (B&C Services)	$50/$150
	Coinsurance:	
	- Type A	100%
	- Type B	60%
	- Type C	40%
	Annual Max	$750
Funding Arrangement:	Non-retrospectively Experience Rated	

DENTAL EXHIBIT 2 – Low PPO Plan

DENTAL MONTHLY CLAIMS, EOB'S, PREMIUM, AND LIVES

JEA
Group Number # 236091
Renewal Date January 1, 2026

	Paid Claims*	EOB's		Premium	Lives
06/2022	$11,352	111	05/2022	$14,706	346
07/2022	$11,725	101	06/2022	$14,565	343
08/2022	$10,459	84	07/2022	$14,834	348
09/2022	$10,047	86	08/2022	$14,668	346
10/2022	$10,069	84	09/2022	$14,572	343
11/2022	$8,278	97	10/2022	$14,399	340
12/2022	$12,019	99	11/2022	$14,610	344
01/2023	$10,898	97	12/2022	$14,720	345
02/2023	$12,321	104	01/2023	$14,220	336
03/2023	$12,185	85	02/2023	$14,244	338
04/2023	$10,031	85	03/2023	$14,593	342
05/2023	$12,027	96	04/2023	$14,589	345
06/2023	$12,610	99	05/2023	$14,641	345
07/2023	$11,711	103	06/2023	$14,569	344
08/2023	$10,670	100	07/2023	$14,802	348
09/2023	$12,446	104	08/2023	$15,200	356
10/2023	$11,068	93	09/2023	$15,274	359
11/2023	$7,841	78	10/2023	$15,433	363
12/2023	$10,212	106	11/2023	$15,521	365
01/2024	$14,544	122	12/2023	$15,723	371
02/2024	$11,625	104	01/2024	$16,460	366
03/2024	$11,562	103	02/2024	$16,643	371
04/2024	$16,214	118	03/2024	$16,880	375
05/2024	$12,463	116	04/2024	$16,804	374
06/2024	$13,344	96	05/2024	$16,807	372
07/2024	$15,881	120	06/2024	$17,169	380
08/2024	$12,912	109	07/2024	$17,574	388
09/2024	$9,998	85	08/2024	$17,535	389
10/2024	$14,547	110	09/2024	$17,708	392
11/2024	$13,198	118	10/2024	$17,867	397
12/2024	$10,693	95	11/2024	$17,758	396
01/2025	$12,085	119	12/2024	$18,069	399
02/2025	$12,613	108	01/2025	$18,060	387
03/2025	$13,068	93	02/2025	$18,147	389
04/2025	$12,782	106	03/2025	$18,358	392
05/2025	$11,942	92	04/2025	$18,255	391

* Paid claims may include charges and other amounts as determined by MetLife in connection with certain network arrangements.

DENTAL EXHIBIT 3 – Low PPO Plan

DENTAL SETBACK ANALYSIS

JEA
Group Number # 236091
Renewal Date January 1, 2026

	06/01/2022 - 05/31/2023		06/01/2023 - 05/31/2024		06/01/2024 - 05/31/2025	
Gross Paid Claims*		$131,411		$142,966		$153,063
Plan/Demographic Change Adjustment		1.000		1.000		1.000
Maturity Adjustment		1.009		1.000		1.000
	In-Net	Out-of-Net	In-Net	Out-of-Net	In-Net	Out-of-Net
Trend Factor	1.1559	null	1.1101	null	1.0661	null
Trended Paid Claims	$153,265	null	$158,707	null	$163,180	null
Effective Annual Trend	4.125%	null	4.125%	null	4.125%	null
Change in IBNR		1.010		1.010		1.010
Total Incurred Claims		$154,798		$160,294		$164,812
Adjusted Premium		$192,541		$203,738		$220,346
Loss Ratio		80.40%		78.68%		74.80%
Weighted Average	1 Year 74.8%					

Credibility Factor	100%
Blended Loss Ratio	74.80%
Tolerable Loss Ratio	85.80%
Rate Action	**5.00%**

* Paid claims may include charges and other amounts as determined by MetLife in connection with certain network arrangements.

Submit the Bid electronically as described in the Solicitation.

Company Name: Dugan & Meyers Industrial LLC

Company's Address: 4516 N W 23rd Avenue, Suite 2, Gainesville, FL 32606

License Number: CGC1527035

Phone Number: 513.891.4300 FAX No: N/A Email Address: mschirmer@dugan-meyers.com

BID SECURITY REQUIREMENTS
☐ None required
☒ Certified Check or Bond (Five Percent (5%)

TERM OF CONTRACT
☐ One Time Purchase
☐ Annual Requirements
☒ Other, Specify - Project Completion

SAMPLE REQUIREMENTS
☒ None required
☐ Samples required prior to Bid Opening
☐ Samples may be required subsequent to Bid Opening

SECTION 255.05, FLORIDA STATUTES CONTRACT BOND
☐ None required
☒ Bond required 100% of Bid Award

QUANTITIES
☐ Quantities indicated are exacting
☒ Quantities indicated reflect the approximate quantities to be purchased throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

INSURANCE REQUIREMENTS

Insurance required

PAYMENT DISCOUNTS
☐ 1% 20, net 30
☐ 2% 10, net 30
☐ Other _____
☐ None Offered

ENTER YOUR BID FOR SOLICITATION 1412016650	TOTAL BID PRICE
Total Bid Price *(Enter total from cell F63 in the Bid Workbook):*	**$** 17,691,000

☑ **I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".**

BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda 1 through 7

Martin J. Schirmer 10/7/2025
Handwritten Signature of Authorized Officer of Company or Agent Date

Martin J. Schirmer, Senior Vice President
Printed Name and Title

Award #3 Supporting Documents 10/30/2025

1412016650 Appendix B - Bid Workbook
Construction Services for Royal Lakes Water Treatment Plant
(Complete cells in yellow only)

Company: **Dugan & Meyers Industrial LLC**

Item	Description	Est. QTY	UOM	Unit Price	Ext. Price
	PART A - LUMP SUM BID				
1	Erosion and Sedimentation Control Implementation and Maintenance, etc.	1	LS	$ 21,732.00	$ 21,732.00
2	Earthwork *(Excavation, Backfill, etc.)*	1	LS	$ 328,453.00	$ 328,453.00
3	New Ground Storage Tank #1 *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 3,386,092.09	$ 3,386,092.09
4	High Service Pump Room *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 3,008,403.00	$ 3,008,403.00
5	Electrical Room *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 2,086,304.00	$ 2,086,304.00
6	Control Room *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 451,570.00	$ 451,570.00
7	Mechanical Room *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 251,032.00	$ 251,032.00
8	Toilet Room *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 91,661.00	$ 91,661.00
9	Chemical Room *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 1,031,697.00	$ 1,031,697.00
10	Demolition of Existing Ground Storage Tanks *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 115,197.00	$ 115,197.00
11	Demolition and Disposing of Existing Site *(Pavement, Structures, Concrete, Storm Water Pipe and Inlets, Sidewalks, Hydropneumatic Tank, Instrumentation, Generator, Fuel Tank, Existing Underground Electric Service, etc. as indicated in the Solicitation)*	1	LS	$ 195,054.00	$ 195,054.00
12	New Pavement, Sidewalk, Curb, etc.	1	LS	$ 322,809.00	$ 322,809.00
13	New Drain Vault *(Structural, Mechanical and Electrical, etc.)*	1	LS	$ 24,832.00	$ 24,832.00
14	New Generator and Fuel Tank with Required Accessories, Concrete Pads, etc.	1	LS	$ 893,727.00	$ 893,727.00
15	New Docking Station *(Conduits, Wires, etc.)*	1	LS	$ 146,876.00	$ 146,876.00
16	Replace Existing Chain Link Fence	1	LS	$ 45,193.00	$ 45,193.00
17	New Floating and Staked Turbidity Barrier	1	LS	$ 4,745.00	$ 4,745.00
18	Chemical Injection Vault	1	LS	$ 23,225.00	$ 23,225.00
19	Storm Water Retention Pond	1	LS	$ 34,328.00	$ 34,328.00
20	Storm Water Pipes and Structures	1	LS	$ 198,619.00	$ 198,619.00
21	Back Easement Clearing and Stabilization	1	LS	$ 38,750.00	$ 38,750.00
22	Underground and Aboveground Site Pipes and Fittings for Process, Excavation, Installation, Backfill, etc.	1	LS	$ 560,145.00	$ 560,145.00
23	Design Improvements to Onsite and Offsite Wells (3B and 2A)	1	LS	$ 88,408.00	$ 88,408.00
24	Landscaping *(L-1 to L-6 as indicated in the Solicitation)*	1	LS	$ 159,060.00	$ 159,060.00
25	New Site Light Poles, Conduits and Wires	1	LS	$ 169,472.00	$ 169,472.00
26	Site Instrumentation and Controls, etc.	1	LS	$ 366,703.00	$ 366,703.00
27	Electric Manhole, Pull Boxes, Ductbank, Conduits and Wires, etc.	1	LS	$ 135,578.00	$ 135,578.00
28	Disinfection of Required Structures, Pipes, Equipment, etc.	1	LS	$ 5,649.00	$ 5,649.00
29	Painting Works for New Structures and Miscellaneous Equipment/Piping	1	LS	$ 330,405.00	$ 330,405.00
30	Security Improvements *(Not by JEA: Conduits, Boxes, etc.)*	1	LS	$ 22,596.00	$ 22,596.00
31	Equipment Operation and Maintenance Manuals	1	LS	$ 5,649.00	$ 5,649.00
32	Testing and Start-Up *(Equipment and Process)*	1	LS	$ 11,298.00	$ 11,298.00
33	Survey, As-Built and Record Drawings	1	LS	$ 17,590.00	$ 17,590.00
34	Permitting *(All Permits Included, Excluding COJ Permits Allowance of $26,000.00)*	1	LS	$ 282.00	$ 282.00
35	Bonds and Insurance	1	LS	$ 309,475.00	$ 309,475.00
				PART A - LUMP SUM SUBTOTAL:	$ 14,882,609.09
	PART B - UNIT PRICE BID				
36	Remove and Dispose Existing Deleterious Soil and Debris *(Page C-1, Note 1)*	850	CY	$ 79.50	$ 67,575.00
37	Remove and Dispose Organic Debris, Tree Branches and Roots *(Page C-1, Note 1)*	2650	CY	$ 68.70	$ 182,055.00
38	A3 Sand	100	CY	$ 99.00	$ 9,900.00
39	57 Stone	100	CY	$ 206.00	$ 20,600.00
				PART B - UNIT PRICE SUBTOTAL:	$ 280,130.00
				Subtotal (Parts A & B):	**$ 15,162,739.09**

Testing Allowance:		$ 14,000.00
City of Jacksonville (COJ) Permits Allowance:		$ 26,000.00
Supplemental Work Authorization (SWA):		$ 1,000,000.00
General Conditions *(7% of Part A Subtotal)* :	7.00%	$ 1,041,782.64
Mobilization *(1.8% of Part A Subtotal)* :	1.80%	$ 267,886.96
Demobilization *(1.2% of Part A Subtotal)* :	1.20%	$ 178,591.31

TOTAL BID PRICE (*Enter this number on the Bid Form*): $ 17,691,000.00

Total Bid Price, less General Conditions, SWAs and Allowances:	$ 15,162,739.09
JSEB Requirement (percent):	5%
JSEB Requirement (dollars):	$ 758,136.95

BID BOND

STATE OF FLORIDA

COUNTY OF: Duval

KNOW ALL PERSONS BY THESE PRESENTS, That we, Dugan & Meyers Industrial LLC (hereinafter called "Principal"), and Liberty Mutual Insurance Company as Surety (hereinafter called "Surety"), are held and firmly bound unto the JEA of the City of Jacksonville, Florida (hereinafter called the "JEA"), in the sum of $ * , lawful money of the United States of America, for the payment which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators, and successors, jointly and severally, firmly by these presents: *Five Percent of Proposal Price (5% of P.P.)

WHEREAS, the Principal contemplates submitting or has submitted a Bid to the JEA for:

Construction Services for Royal Lakes Water Treatment Plant, Solicitation Number 1412016650

WHEREAS, it was a condition precedent to the submission of said Bid that a certified check or Bid Bond in the amount of Five Percent of Proposal Price (5% of P.P.) be submitted with said Bid as a guaranty that the Principal would, if awarded the contract, enter into a written contract with the JEA and furnish a Section 255.05 Florida Statutes Contract Bond in an amount equal to One Hundred Percent (100%) of Contract Price for the performance of said contract, within ten consecutive calendar days after written notice being given of acceptance by the JEA.

NOW, THEREFORE, THE CONDITIONS OF THIS OBLIGATION ARE SUCH, that if the Bid of the Principal herein be accepted and said Principal, within ten consecutive calendar days after written notice being given of such acceptance, enters into a written contract with the JEA, and furnishes a Section 255.05, Florida Statutes Contract Bond in an amount equal to One Hundred Percent (100%) of Contract Price satisfactory to the JEA, then this obligation shall be void; otherwise, the sum herein stated shall be due and payable to the JEA, and the Surety herein agrees to pay said sum immediately upon demand of said JEA, in good and lawful money of the United States of America; as liquidated damages for failure thereof of said Principal.

IN WITNESS WHEREOF, the said Principal and the said Surety have duly executed this bond the 26th day of August, 2025.

~~ATTEST~~ Witness:

Katie Doolin
Signature

Katie Doolin
Type/Print Name

Cathy L Combs
Signature

Cathy Combs
Type/Print Name

Dugan & Meyers Industrial LLC
(Principal Company Name)

Signature

Richard Farr
Type/Print Name

Secretary
Title
AS PRINCIPAL

Signed, Sealed and Delivered in the Presence of:

Signature
Tai Babilonia
Type/Print Name

Fiona Walsh
Signature
Fiona Walsh
Type/Print Name

Liberty Mutual Insurance Company
(Surety Company Name)

Signature
Karolynne Ramirez, FL License No. G104114
Type/Print Name
Attorney-In-Fact
Title
AS SURETY

Name of Agent: Karolynne Ramirez, Attorney-In-Fact

Address: 333 Earle Ovington Blvd., Suite 700
Uniondale, NY 115533

Countersigned:

By Margaret A. Ginem
Resident Agent Margaret A. Ginem, License No. P121741
State of Florida

Name of Firm: Alliant Insurance Services, Inc.

Address: 1408 N. Westshore Blvd., Suite 200
Tampa, FL 33607

Form Approved:

Assistant General Counsel

Florida Notary Acknowledgment of Principal

(1) For a corporation:

STATE OF

COUNTY OF

The foregoing instrument was acknowledged before my by means of □ physical presence or □ online notarization, this ____________ by ______________________ of ____________________________, a __________ corporation, on behalf of the corporation. He/she is personally known to me or has produced ______________ as identification.

(Signature of person taking acknowledgement)

(Name typed, printed or stamped)

(Title or rank)

(Serial number, if any)

(2) For a limited liability company:

STATE OF OHIO

COUNTY OF WARREN

The foregoing instrument was acknowledged before me by means of ☒ physical presence or □ online notarization, this 27th ~~by~~ day of August 2025 ~~of~~ Richard Farr, Secy, of Dugan's Movers LLC, a __________ limited liability company, on behalf of the company, who is personally known to me or has produced ______________ as Identification.

Robyn L Miller
(Signature of person taking acknowledgement)

Robyn L Miller
(Name typed, printed or stamped)

Director of Risk Management
(Title or rank)

(Serial number, if any)

(3) For a partnership:

STATE OF

COUNTY OF

The foregoing instrument was acknowledged before me by means of □ physical presence or □ online notarization, this ____________ by ____________________, partner (or agent) on behalf of ____________________, a partnership. He/she is personally known to me or has produced ______________ as identification.

(Signature of person taking acknowledgement)

(Name typed, printed or stamped)

(Title or rank)

(Serial number, if any)

ACKNOWLEDGMENT OF SURETY COMPANY

STATE OF New York }

COUNTY OF New York }

On this August 26, 2025, before me personally came Karolynne Ramirez to me known, who, being by me duly sworn, did depose and say; that he/she resides in Middlesex County, State of New Jersey that he/she is the Attorney-In-Fact of the Liberty Mutual Insurance Company the corporation described in which executed the above instrument; that he/she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that is was so affixed by the Board of Directors of said corporation; and that he/she signed his/her name thereto by like order; and the affiant did further depose and say that the Superintendent of Insurance of the State of New York, has pursuant to Section 1111 of the Insurance Law of the State of New York, issued to Liberty Mutual Insurance Company (Surety) his/her certificate of qualification evidencing the qualification of said Company and its sufficiency under any law of the State of New York as surety and guarantor, and the propriety of accepting and approving it as such; and that such certificate has not been revoked.

Vishnu Chaitoo

Notary Public

VISHNU CHAITOO
Notary Public-State of New York
No. 01CH6383706
Qualified in Queens County
Commission Expires November 26, 2026

Liberty Mutual. SURETY

POWER OF ATTORNEY

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

Certificate No: 8213933-969603

KNOWN ALL PERSONS BY THESE PRESENTS: That The Ohio Casualty Insurance Company is a corporation duly organized under the laws of the State of New Hampshire, that Liberty Mutual Insurance Company is a corporation duly organized under the laws of the State of Massachusetts, and West American Insurance Company is a corporation duly organized under the laws of the State of Indiana (herein collectively called the "Companies"), pursuant to and by authority herein set forth, does hereby name, constitute and appoint, Camille Maitland; Colette R. Chisholm; Dana Granice; Desiree Cardlin; George O. Brewster; Gerard S. Macholz; Karolynne Ramirez; Katherine Acosta; Lee Ferrucci; Louis J. Spina; Michelle Wannamaker; Nelly Renchiwich; Peter F. Jones; Robert T. Pearson; Susan Lupski; Thomas Bean; Vincent A. Walsh

all of the city of Uniondale state of NY each individually if there be more than one named, its true and lawful attorney-in-fact to make, execute, seal, acknowledge and deliver, for and on its behalf as surety and as its act and deed, any and all undertakings, bonds, recognizances and other surety obligations, in pursuance of these presents and shall be as binding upon the Companies as if they have been duly signed by the president and attested by the secretary of the Companies in their own proper persons.

IN WITNESS WHEREOF, this Power of Attorney has been subscribed by an authorized officer or official of the Companies and the corporate seals of the Companies have been affixed thereto this 29th day of April, 2025.

LIBERTY MUTUAL INSURANCE COMPANY INCORPORATED 1912 MASSACHUSETTS
THE OHIO CASUALTY INSURANCE COMPANY INCORPORATED 1919 NEW HAMPSHIRE
WEST AMERICAN INSURANCE COMPANY INCORPORATED 1991 INDIANA

Liberty Mutual Insurance Company
The Ohio Casualty Insurance Company
West American Insurance Company

By: [signature]
Nathan J. Zangerle, Assistant Secretary

Not valid for mortgage, note, loan, letter of credit, currency rate, interest rate or residual value guarantees.

For bond and/or Power of Attorney (POA) verification inquiries, please call 610-832-8240 or email HOSUR@libertymutual.com.

State of PENNSYLVANIA ss
County of MONTGOMERY

On this 29th day of April, 2025 before me personally appeared Nathan J. Zangerle, who acknowledged himself to be the Assistant Secretary of Liberty Mutual Insurance Company, The Ohio Casualty Company, and West American Insurance Company, and that he, as such, being authorized so to do, execute the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my notarial seal at Plymouth Meeting, Pennsylvania, on the day and year first above written.

TERESA PASTELLA COMMONWEALTH OF PENNSYLVANIA NOTARY PUBLIC

Commonwealth of Pennsylvania - Notary Seal
Teresa Pastella, Notary Public
Montgomery County
My commission expires March 28, 2029
Commission number 1126044
Member, Pennsylvania Association of Notaries

By: [signature]
Teresa Pastella, Notary Public

This Power of Attorney is made and executed pursuant to and by authority of the following By-laws and Authorizations of The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company which resolutions are now in full force and effect reading as follows:

ARTICLE IV – OFFICERS: Section 12. Power of Attorney.
Any officer or other official of the Corporation authorized for that purpose in writing by the Chairman or the President, and subject to such limitation as the Chairman or the President may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Corporation to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact, subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Corporation by their signature and execution of any such instruments and to attach thereto the seal of the Corporation. When so executed, such instruments shall be as binding as if signed by the President and attested to by the Secretary. Any power or authority granted to any representative or attorney-in-fact under the provisions of this article may be revoked at any time by the Board, the Chairman, the President or by the officer or officers granting such power or authority.

ARTICLE XIII – Execution of Contracts: Section 5. Surety Bonds and Undertakings.
Any officer of the Company authorized for that purpose in writing by the chairman or the president, and subject to such limitations as the chairman or the president may prescribe, shall appoint such attorneys-in-fact, as may be necessary to act in behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations. Such attorneys-in-fact subject to the limitations set forth in their respective powers of attorney, shall have full power to bind the Company by their signature and execution of any such instruments and to attach thereto the seal of the Company. When so executed such instruments shall be as binding as if signed by the president and attested by the secretary.

Certificate of Designation – The President of the Company, acting pursuant to the Bylaws of the Company, authorizes Nathan J. Zangerle, Assistant Secretary to appoint such attorneys-in-fact as may be necessary to act on behalf of the Company to make, execute, seal, acknowledge and deliver as surety any and all undertakings, bonds, recognizances and other surety obligations.

Authorization – By unanimous consent of the Company's Board of Directors, the Company consents that facsimile or mechanically reproduced signature of any assistant secretary of the Company, wherever appearing upon a certified copy of any power of attorney issued by the Company in connection with surety bonds, shall be valid and binding upon the Company with the same force and effect as though manually affixed.

I, Renee C. Llewellyn, the undersigned, Assistant Secretary, The Ohio Casualty Insurance Company, Liberty Mutual Insurance Company, and West American Insurance Company do hereby certify that the original power of attorney of which the foregoing is a full, true and correct copy of the Power of Attorney executed by said Companies, is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 26th day of August, 2025.

LIBERTY MUTUAL INSURANCE COMPANY INCORPORATED 1912 MASSACHUSETTS
THE OHIO CASUALTY INSURANCE COMPANY INCORPORATED 1919 NEW HAMPSHIRE
WEST AMERICAN INSURANCE COMPANY INCORPORATED 1991 INDIANA

By: [signature]
Renee C. Llewellyn, Assistant Secretary

Liberty Mutual.
SURETY

LIBERTY MUTUAL INSURANCE COMPANY

FINANCIAL STATEMENT – DECEMBER 31, 2024

Assets		Liabilities	
Cash and Bank Deposits	$4,608,826,756.00	Unearned Premiums	$9,890,896,878.00
*Bonds – U.S Government	$4,281,375,446.74	Reserve for Claims and Claims Expense	$29,467,071,865.00
*Other Bonds	$21,566,489,527.26	Funds Held Under Reinsurance Treaties	$341,948,172.00
*Stocks	$15,589,644,012.00	Reserve for Dividends to Policyholders	$954,025.00
Real Estate	$86,497,925.00	Additional Statutory Reserve	$150,547,865.00
Agents' Balances or Uncollected Premiums	$7,512,975,129.00	Reserve for Commissions, Taxes and Other Liabilities	$5,049,906,410.00
Accrued Interest and Rents	$225,249,712.00	**Total**	**$47,104,416,171.00**
Other Admitted Assets	$19,367,663,200.00	Special Surplus Funds	$174,153,086.00
Total Admitted Assets	**$74,539,483,661.00**	Capital Stock	$10,000,075.00
		Paid in Surplus	$13,209,595,772.00
		Unassigned Surplus	$13,415,980,561.00
		Surplus to Policyholders	$27,435,067,490.00
		Total Liabilities and Surplus	**$74,539,483,661.00**

* Bonds are stated at amortized or investment value; Stocks at Association Market Values.
The foregoing financial information is taken from Liberty Mutual Insurance Company's financial statement filed with the Massachusetts Department of Insurance.

I, TIM MIKOLAJEWSKI, Assistant Secretary of Liberty Mutual Insurance Company, do hereby certify that the foregoing is a true, and correct statement of the Assets and Liabilities of said Corporation, as of December 31, 2024, to the best of my knowledge and belief.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of said Corporation at Seattle, Washington, this 8th day of March, 2025.

LIBERTY MUTUAL INSURANCE COMPANY INCORPORATED 1912 MASSACHUSETTS

Timothy A. Mikolajewski

Timothy A. Mikolajewski, Assistant Secretary

Approved by the JEA Awards Committee

Date: 10/13/2022 Item# 3

Formal Bid and Award System

Award #3 October 13, 2022

Type of Award Request:	REQUEST FOR PROPOSALS (RFP)
Request #:	550
Requestor Name:	Becker, Carl R. - Manager Benefits Services
Requestor Phone:	(904) 665-7985
Project Title:	Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-alone Voluntary AD&D, Short Term Disability, Long Term Disability and Family Medical Leave Act (FMLA) Administration Services
Project Number:	Fully Insured and Self-Funded Pass Through
Project Location:	JEA
Funds:	Fully Insured and Self-Funded Pass Through
Award Estimate:	$2,928,745.00

Description of Request:

The purpose of this Request for Proposals (this "RFP") is to evaluate and select one Insurance Company to offer Basic Life/AD&D, Voluntary Life/AD&D, stand-alone Voluntary AD&D, Short Term Disability, Long Term Disability to the eligible employees and retirees of JEA. JEA is requesting proposals from life/disability carriers which have an integrated FMLA administration platform. A single point of in-take for leave and disability claims is required.

JEA IFB/RFP/State/City/GSA#:	1410758047
Purchasing Agent:	Elaine Selders
Is this a Ratification?:	NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
STANDARD INSURANCE COMPANY	Jarod Hayer	Jarod.hayer@standard.com	4300 W. Cypress St., Suite 750 Tampa, FL 33607	813-878-0273	$2,572,472.00

Amount for entire term of Contract/PO:	$2,572,472.00
Award Amount for remainder of this FY:	$1,596,953.25
Length of Contract/PO Term:	One (1) Year w/Four (4) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy):	01/01/2023
End Date (mm/dd/yyyy):	12/31/2023
Renewal Options:	Yes - Four (4) – 1 Yr. Renewals
JSEB Requirement:	N/A – Optional

BIDDERS:

Name	Annual Amount	Score	Rank
STANDARD INSURANCE COMPANY	$2,572,472.00	82.67	1
THE HARTFORD	$2,598,226.00	77.33	2
SYMETRA LIFE INSURANCE COMPANY	$2,690,091.00	72.50	3
METROPOLITAN LIFE INSURANCE COMPANY	Disqualified		
NEW YORK LIFE & ANNUITY CORP	Disqualified		
SECURIAN FINANCIAL	Disqualified		

Background/Recommendations:

The RFP was advertised on 07/26/2022 to the carrier market. At proposal opening on 08/02/2022, JEA received six (6) Proposals. Three (3) of the companies were disqualified as they did not provide pricing for all of the required services, or they did not meet the minimum qualifications. JEA utilized the expertise of Gallagher Benefit Services to administer and evaluate this RFP in compliance with JEA purchasing requirements. The evaluation criteria included (but were not limited to) the provider networks, benefit offerings, and premium rate guarantees. The Gallagher summary and evaluation results are attached as back-up.

A comparison of the incumbent benefit pricing for company provided Life and AD&D, represents an estimated savings of $134,402.00 for the plan year. This is an approximate forty two percent (42%) savings on this singular benefit and an overall savings of twelve percent (12%) for all lines of coverages. These new rates are guaranteed for three (3) years. At the end of the three (3) year period, the JEA HR broker (currently Gallagher) will negotiate a favorable renewal rate for the remaining plan years in this contract term. Rate negotiations are based on historical loss ratios.

Voluntary Life/AD&D has also received a rate reduction in price of approximately $54,662.00 which is passed on directly to employees through payroll contributions. These rates are also guaranteed for a three (3) year period and will be renegotiated for Plan Years 4 and 5.

Voluntary Supplemental AD&D remains the same and is a rate hold for three (3) years and this cost is also passed directly to employees through payroll contributions.

Voluntary Short-Term Disability (Options 1 and 2) have an overall rate reduction of 5.8%. The estimated savings is $37,648.00 in the initial Plan Year and this benefit is paid solely by employees through payroll contributions. These new reduced rates are guaranteed for three (3) years and will be renegotiated for Plan Years 4 and 5.

Voluntary Long-Term Disability are age-band rated but the price has been reduced for each age-band criteria for an estimated savings of $129,561.00 and will net an overall reduction to employees purchasing this benefit. The new rates are guaranteed for three (3) yeas and will be renegotiated for Plan Years 4 and 5.

Retiree Life rates remain the same with a three (3) year rate guarantee. New rates will be reviewed and renegotiated in Plan Years 4 and 5.

It should be noted JEA made the decision to not include FMLA administration services in this award. JEA will continue to use the existing informal contract to continue to provide these services.

1410758047 - Request approval to award a contract to Standard Insurance Company for Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-alone Voluntary AD&D, Short Term Disability and Long-Term Disability Services in the amount of $2,572,472.00, subject to the availability of lawfully appropriate funds.

Manager: Becker, Carl R. - Manager Benefits Services
Director: Maillis, Patricia L. - Director, Employee Services
Chief: Emanuel, L. David - Chief Human Resources Officer

APPROVALS:

Stephen Datz 10/13/2022

Chairman, Awards Committee **Date**

Stephanie M Nealy 10/13/2022

Budget Representative **Date**

JEA Awards Agenda
November 30, 2023
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

Teams Meeting Info

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief**. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

<table>
<tr><th>Award #</th><th>Type of Award</th><th>Solicitation # & Short Description/Title</th><th>VP</th><th>Awardee</th><th>Funding Source</th><th>Award Amount</th><th>Original Award Amount</th><th>New Not-to-Exceed</th><th>Amendments</th><th>Term (Projected) Start Date - End Date</th><th>JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)</th></tr>
<tr><td>1</td><td>Minutes</td><td>Minutes from 11/16/2023 Meeting</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td></tr>
<tr><td rowspan="2">2</td><td>Change Order</td><td>108-18 Engineering Services for the Arlington East Water Reclamation Facility (WRF)</td><td>Melendez</td><td>Hazen and Sawyer</td><td>Capital</td><td>$7,060,822.00</td><td>$813,750.00</td><td>$15,023,585.00</td><td rowspan="2">08/28/2020 - $78,560.00
03/04/2021 - $7,137,148.00
06/07/2021 - $135,318.00
03/28/2022 - ($426,313.00)
02/09/2023 - $224,300.00</td><td rowspan="2">Project Completion
Start: 04/01/2019
End: 08/04/2028</td><td rowspan="2">Y - This Increase

CSI Geo, Inc. - $127,073.00
Four Waters Engineering - $339,455.00
Smith Surveying Group, LLC - $140,935.00</td></tr>
<tr><td colspan="8">Last Awarded: 02/26/2021
For additional information contact: Dan Kruck

The scope of work for this contract includes the design, services during construction (SDC) and acceptance testing for various upgrade projects at the Arlington East Water Reclamation Facility (WRF).

This change order request is for the design and SDC to increase the reclaimed water (RW) production at the Arlington East WRF. The plant is currently permitted for 25 mgd per day annual average daily flow with peak flows exceeding 50 mgd, but has a RW system sized with a firm 8 mgd capacity. The proposed project will increase the RCW capacity of the plant to 25 mgd with peak flows up to 75 mgd. This increased capacity is needed to comply with new Florida statutes concerning surface water discharge. The design fee has been reviewed by JEA project staff and deemed reasonable compared to past projects. The hourly rates used to develop the fee have been increased by CPI from the original contract signing.</td></tr>
<tr><td rowspan="2">3</td><td>Joint Project</td><td>University Blvd (SR109) - Phillips Hwy to Cagle Rd</td><td>Melendez</td><td>Florida Department of Transportation (FDOT)</td><td>Capital</td><td>$2,169,957.00</td><td>N/A</td><td>$2,169,957.00</td><td rowspan="2">N/A</td><td rowspan="2">Project Completion
Start:12/15/2023
End: 12/15/2026</td><td rowspan="2">N</td></tr>
<tr><td colspan="8">Joint Project with Florida Department of Transportation (FDOT)
For additional information contact: Marline McDonald

This is to request a pre-bid deposit amount to the FDOT, in accordance with the JEA/FDOT Master Agreement, for utility work associated with the FDOT University project (447125-1).

The FDOT contractor will be replacing 1800 LF of 6" asbestos-cement water main from East of Phillips to Cagle Rd. This will include new services, crossing and side street connection. The new main will be installed in the roadway with new service connections and tie in intersections. This includes removing and replacing 145 LF of 8" cast iron water main inside a steel casing. Once all regulatory testing is performed and new main is placed in service, old mains will be abandoned in place by grout filling and removal.

To reduce JEA construction/maintenance of traffic costs, as well as minimizing adverse impacts to JEA's rate payers, these adjustments will be constructed via FDOT's contractor and concurrently with their roadway construction project via the JEA/FDOT Master Agreement.</td></tr>
<tr><td rowspan="2">4</td><td>Invitation for Bid (IFB)</td><td>1411398046 - Kennedy Generating Station (KGS) Former Wood Treating Site Corrective Measures Implementation</td><td>Young</td><td>Entact, LLC</td><td>O&M</td><td>$21,077,329.09</td><td>$21,077,329.09</td><td>$21,077,329.09</td><td rowspan="2">N/A</td><td rowspan="2">Project Completion
Start: 01/02/2024
End: 01/02/2025</td><td rowspan="2">Y

GEC Trucking and Construction (Supply and Delivery of Imported Fill Material) - 10.5% - $2,213,119.55

CSI Geo, Inc. (Chemical and Geotechnical Soil Testing) - 0.17% - $35,831.46</td></tr>
<tr><td colspan="8">Advertised: 09/07/2023
Opened: 10/31/2023
Two (2) Bids Received
For additional information contact: Lynn Rix

The Kennedy Generating Station (KGS) former wood treating site is regulated by the Florida Department of Environmental Protection (FDEP) pursuant to a Resource Conservation and Recovery Act Corrective Action Consent Order. After a multi-decade progression of assessments, analysis of remedial alternatives, and design work, JEA and its consultant submitted the 100% design package for Corrective Measures Implementation to the FDEP.

The scope of work includes: mobilization and site setup, water pre-treatment and offsite shipment, site clearing, construction of erosion control measures, monitoring well abandonment and protection, hot spot excavation using large diameter augers, shallow soil removal and backfill, Corrective Action Management Unit (CAMU) construction, dredging, CAMU filling and closure, stormwater management system construction, sheet pile wall construction, site grading, well installations and existing system elevation, closure turf placemnt, site paving, site cleanup and demobilization.</td></tr>
<tr><td rowspan="2">5</td><td>Request for Proposals (RFP)</td><td>1411373846 - District II (Cedar Bay) Water Reclamation Facility Entrance Design</td><td>McElroy</td><td>Matthews Design Group, LLC</td><td>Capital</td><td>$73,075.00</td><td>N/A</td><td>N/A</td><td rowspan="2">N/A</td><td rowspan="2">Project Completion
Start Date: 01/01/2024
End Date: 08/31/2024</td><td rowspan="2">Y

Simes & Rosch – 22%, $16,200.00 (Electrical)
Legacy Engineering – 3%, $2,500.00 (Geotechnical)</td></tr>
<tr><td colspan="8">Advertised:08/04/2023
Proposals Opened:08/29/2023
Two (2) Proposals Received
For additional information contact: Elaine Selders

This award requests approval for a contract with Matthews Design Group, LLC to design a new plant entrance to the Cedar Bay Water Reclamation Facility

Two (2) bidders attended the optional Pre-Proposal Meeting on 08/21/2023. To understand reasons for low participation in the optional meeting JEA sought correspondence with other potential companies. One company stated they would submit a response although on the proposal due date they declined to participate because of their existing workload. No additional feedback was given in response to JEA's inquiries.

JEA evaluated Proposals based on Professional Staff Experience, Design Approach and Workplan, Company Experience and Performance, Proximity and a JSEB Goal. Matthews was deemed the most highly qualified Proposer and the award amount is approximately 23% lower than the Budget Estimate and has been deemed reasonable.</td></tr>
</table>

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)
6	Renewal	1410694646 - Medical ASO, Pharmacy Benefit Management Services, Stop Loss and Chronic Condition Management Services	Emanuel	Blue Cross and Blue Shield of Florida, Inc. DBA Florida Blue	Self-Funded Medical Claims Pass Through	$33,082,500.00	$31,974,077.00	$65,056,577.00	N/A	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2023 End Date: 12/31/2024	N
	Originally Awarded: 09/15/2022 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for the Medical Benefit Plans, Medical Administrative Services Only (ASO), Chronic Condition Management administrative services, Pharmacy Benefits and Stop Loss coverage to the covered employees and retirees of JEA. This is the first one-year renewal which includes a rate hold for the administration (ASO) of the Health Plan at $45.36 per employee per month fee for the initial Plan Year. This rate is guaranteed for three years, and the fee will increase to $46.75 per employee per month for Plan Years 4 and 5. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.										
7	Renewal	030-21 - Dental Insurance Plans	Emanuel	Metropolitan Life Insurance Company	Self-Funded Medical Claims Pass Through	$1,500,000.00	$1,347,874.20	$4,247,874.20	12/08/2022 - $1,400,000.00	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2022 End Date: 12/31/2024	N
	Originally Awarded: 08/12/2021 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for the Dental Insurance Plans. The first one-year renewal was completed on12/08/2022 in the amount of $1,400,000.00 This is the second one-year renewal for this contract. MetLife had a rate guarantee for the first two years and a 5% rate cap for the third and fourth years of the contract. The 5% PPO rate increase has been included in the award amount. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.										
8	Renewal	1410758047 - Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services	Emanuel	Standard Insurance Company	Self-Funded Medical Claims Pass Through	$2,880,000.00	$2,572,472.00	$5,452,472.00	N/A	One (1) Year w/Four (4) – One (1) Yr. Renewals Start Date: 01/01/2023 End Date: 12/31/2024	N
	Originally Awarded: 10/13/2021 For additional information contact: Elaine Selders This Award requests a one-year contract renewal for Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services. This is the first one-year renewal. The rates are guaranteed for three years. At the end of the three (3) year period, JEA and our HR broker (Gallagher) will negotiate a favorable renewal rate for the remaining plan years in the contract term. Rate negotiations are based on historical loss ratios.										
9	Contract Increase/Renewal	1410583446 - Facilities Roofing Repair and Installation Services	McElroy	Register Roofing & Sheet Metal Inc.	O&M/Capital	$2,023,450.18	$1,264,064.48	$3,287,514.66	07/14/2022 - $48,600.00	One (1) Year w/Three (3) – One (1) Yr. Renewals Start Date: 06/01/2022 End Date: 05/31/2026	N
	Originally Awarded: 05/19/2022 For additional information contact: Elaine Selders This Award requests a contract increase and a two (2) year renewal for the Facilities Roofing Repair and Installation Services contract. An adminstrative increase in the amount of $48,600.00 was approved on 07/14/2022 to purchase roofing tarps. A one-year renewal was completed on 02/28/2023 and no additional funds were required at that time. This two (2) year renewal is the final renewal allowed for this contract. Register Roofing has perfomed satisfactorily and has held the same rates for the term of the contract. It should be noted there is an annual price adjustment clause included in their contract which can be approved based on the current CPI if requested by the Company.										
10	Invitation for Bid (IFB)	1411386246 - Hand and Power Toools for Inventory Stock	McElroy	Anixter/Wesco Ferguson Enterprises, LLC. MSC Industrial Supply Co. Vallen Distribution, Inc. Bishop Lifting/Certified Slings & Supply Gresco Supply, Inc	0	$914,314.35 $165,629.90 $154,805.95 $96,738.47 $26,580.00 $12,601.25	NA	$1,370,669.92	NA	One (1) Year w/Two (2) - 1 Yr. Renewals Start: 12/05/2023 End: 12/4/2024	N
	Advertised: 08/17/2023 Optional Prebid Meeting: 08/22/23 Seven (7) Vendors Participated Responses Opened 09/19/2023 Six (6) Responses Received For additional information contact: Eddie Bayouth The purpose of this Invitation for Bid (the "IFB") is to purchase hand and power tools for inventory stock consisting of 605 items. The tools being bought are utilized by both the Electrical and Water departments. In this solicitation JEA implemented safeguards for the vendors and JEA by allowing for price adjustments based on the Consumer Price Index (CPI) annually before a renewal. JEA evaluated this solicitation on price alone and all items were evaluated individually. Based on a last price paid comparison of the 573 items that vendors bid on, JEA will see a 14.1% increase in the cost of the tools being bought. This increase is in line with increases JEA has experienced in the last couple of years. The previous contract was a five (5) year contract and most of the vendors only adjusted thier pricing 3 times during the five years.										

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)
11	Single Source	N/A#, CGI Field Management System (FMS-CAD) Software Support	Selders	CGI Technologies and Solutions Inc.	O&M	$351,587.00	N/A	$351,587.00	N/A	One Year (1) Start: 12/1/2023 Finish: 11/20/2024	N

For additional Information Contact:
Angel iosua

This request is for a new one (1) year single source award to extend the CGI Prima Software Support Agreement from 12/01/2023 to 11/30/2024 to maintain existing support with CGI Technologies and Solutions Inc. The terms and conditions of the current software support agreement have remained the same however the original cost has increased by $11,232 based on the CCPI index of 3.3% through the new term ending 11/30/2024 for a total of $351,587.

JEA is only awarding this for one (1) year due to the upcoming capital upgrade project beginning January 2024. The negotiations for the project will include a plan for the new versions of the application and its support.

Consent Agenda Action

Committee Members in Attendance	**Names**	**_Ted Phillips_, Laura Schepis, David Emanuel**
Motion by:	David Emanuel	
Second By:	**Laura Schepis**	
Committee Decision	**Approved**	

Consent and Regular Agenda Signatures

Budget	**Name/Title**	Stephanie M Realy
Awards Chairman	**Name/Title**	Theodore B Phillips CFO
Procurement	**Name/Title**	[illegible] CPO
Legal	**Name/Title**	Rebecca Lavie

Approved by the JEA Awards Committee
Date: 10/13/2022 Item# 3

Formal Bid and Award System

Award #3 October 13, 2022

Type of Award Request:	REQUEST FOR PROPOSALS (RFP)
Request #:	550
Requestor Name:	Becker, Carl R. - Manager Benefits Services
Requestor Phone:	(904) 665-7985
Project Title:	Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-alone Voluntary AD&D, Short Term Disability, Long Term Disability and Family Medical Leave Act (FMLA) Administration Services
Project Number:	Fully Insured and Self-Funded Pass Through
Project Location:	JEA
Funds:	Fully Insured and Self-Funded Pass Through
Award Estimate:	$2,928,745.00

Description of Request:

The purpose of this Request for Proposals (this "RFP") is to evaluate and select one Insurance Company to offer Basic Life/AD&D, Voluntary Life/AD&D, stand-alone Voluntary AD&D, Short Term Disability, Long Term Disability to the eligible employees and retirees of JEA. JEA is requesting proposals from life/disability carriers which have an integrated FMLA administration platform. A single point of in-take for leave and disability claims is required.

JEA IFB/RFP/State/City/GSA#:	1410758047
Purchasing Agent:	Elaine Selders
Is this a Ratification?:	NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
STANDARD INSURANCE COMPANY	Jarod Hayer	Jarod.hayer@standard.com	4300 W. Cypress St., Suite 750 Tampa, FL 33607	813-878-0273	$2,572,472.00

Amount for entire term of Contract/PO:	$2,572,472.00
Award Amount for remainder of this FY:	$1,596,953.25
Length of Contract/PO Term:	One (1) Year w/Four (4) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy):	01/01/2023
End Date (mm/dd/yyyy):	12/31/2023
Renewal Options:	Yes - Four (4) – 1 Yr. Renewals
JSEB Requirement:	N/A – Optional

BIDDERS:

Name	Annual Amount	Score	Rank
STANDARD INSURANCE COMPANY	$2,572,472.00	82.67	1
THE HARTFORD	$2,598,226.00	77.33	2
SYMETRA LIFE INSURANCE COMPANY	$2,690,091.00	72.50	3
METROPOLITAN LIFE INSURANCE COMPANY	Disqualified		
NEW YORK LIFE & ANNUITY CORP	Disqualified		
SECURIAN FINANCIAL	Disqualified		

Background/Recommendations:

The RFP was advertised on 07/26/2022 to the carrier market. At proposal opening on 08/02/2022, JEA received six (6) Proposals. Three (3) of the companies were disqualified as they did not provide pricing for all of the required services, or they did not meet the minimum qualifications. JEA utilized the expertise of Gallagher Benefit Services to administer and evaluate this RFP in compliance with JEA purchasing requirements. The evaluation criteria included (but were not limited to) the provider networks, benefit offerings, and premium rate guarantees. The Gallagher summary and evaluation results are attached as back-up.

A comparison of the incumbent benefit pricing for company provided Life and AD&D, represents an estimated savings of $134,402.00 for the plan year. This is an approximate forty two percent (42%) savings on this singular benefit and an overall savings of twelve percent (12%) for all lines of coverages. These new rates are guaranteed for three (3) years. At the end of the three (3) year period, the JEA HR broker (currently Gallagher) will negotiate a favorable renewal rate for the remaining plan years in this contract term. Rate negotiations are based on historical loss ratios.

Voluntary Life/AD&D has also received a rate reduction in price of approximately $54,662.00 which is passed on directly to employees through payroll contributions. These rates are also guaranteed for a three (3) year period and will be renegotiated for Plan Years 4 and 5.

Voluntary Supplemental AD&D remains the same and is a rate hold for three (3) years and this cost is also passed directly to employees through payroll contributions.

Voluntary Short-Term Disability (Options 1 and 2) have an overall rate reduction of 5.8%. The estimated savings is $37,648.00 in the initial Plan Year and this benefit is paid solely by employees through payroll contributions. These new reduced rates are guaranteed for three (3) years and will be renegotiated for Plan Years 4 and 5.

Voluntary Long-Term Disability are age-band rated but the price has been reduced for each age-band criteria for an estimated savings of $129,561.00 and will net an overall reduction to employees purchasing this benefit. The new rates are guaranteed for three (3) yeas and will be renegotiated for Plan Years 4 and 5.

Retiree Life rates remain the same with a three (3) year rate guarantee. New rates will be reviewed and renegotiated in Plan Years 4 and 5.

It should be noted JEA made the decision to not include FMLA administration services in this award. JEA will continue to use the existing informal contract to continue to provide these services.

1410758047 - Request approval to award a contract to Standard Insurance Company for Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-alone Voluntary AD&D, Short Term Disability and Long-Term Disability Services in the amount of $2,572,472.00, subject to the availability of lawfully appropriate funds.

Manager: Becker, Carl R. - Manager Benefits Services
Director: Maillis, Patricia L. - Director, Employee Services
Chief: Emanuel, L. David - Chief Human Resources Officer

APPROVALS:

Stephen Datz 10/13/2022

Chairman, Awards Committee **Date**

Stephanie M Nealy 10/13/2022

Budget Representative **Date**

Formal Bid and Award System

Award #5 May 19, 2022

Type of Award Request: REQUEST FOR PROPOSALS (RFP)
Request #: 395
Requestor Name: Ventura, Mildred - Contract Specialist
Requestor Phone: (904) 665-5201
Project Title: Facilities Roofing Repair and Installation Services
Project Number: HE30801, 8007350 RCP-250-W, 8007290 RCP-250-E
Project Location: JEA
Funds: O&M and Capital
Budget Estimate: $1,000,000.00
Scope of Work:
JEA owns approximately 1,814 structures requiring roof maintenance, primarily in Duval, Clay, Nassau, and St. Johns Counties. The purpose of this solicitation is to establish pricing for the following roofing services: installation, repair, insulation and sheet metal flashing.

JEA IFB/RFP/State/City/GSA#: 1410583446
Purchasing Agent: Selders, Elaine L.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
REGISTER ROOFING & SHEET METAL INC.	Lincoln Register	lincoln@registerroofing.com	4632 Sub Chaser Ct, JACKSONVILLE, FL 32244	904-215-8533	$1,264,064.48

Amount for entire term of Contract/PO: $1,264,064.48
Award Amount for remainder of this FY: $322,450.45
Length of Contract/PO Term: One (1) Year w/Three (3) – One (1) Yr. Renewals
Begin Date (mm/dd/yyyy): 06/01/2022
End Date (mm/dd/yyyy): 05/31/2023
Renewal Options: YES - Three (3) - One (1) Yr. Renewals
JSEB Requirement: Five Percent (5%) – Goal
Comments on JSEB Requirements:
Hager Construction (Materials) – 6% - $75,843.87

Name	Amount	Score
REGISTER ROOFING & SHEET METAL INC.	$3,413,400.00	95.00
CHILDERS ROOFING & SHEET METAL INC.	$3,570,045.00	86.37
ADVANCED ROOFING, INC.	$4,188,975.00	82.27

Background/Recommendations:

JEA Awards Agenda
December 12, 2024
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

Teams Meeting Info

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief**. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

<table>
<tr><th>Award #</th><th>Type of Award</th><th>Solicitation # & Short Description/Title</th><th>VP</th><th>Awardee</th><th>Funding Source</th><th>Business Unit Estimate</th><th>Award Amount</th><th>Original Award Amount</th><th>New Not-to-Exceed</th><th>Amendments</th><th>Term (Projected)
Start Date - End Date</th><th>JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)</th></tr>
<tr><td>1</td><td>Minutes</td><td>Minutes from 12/05/2024 Meeting</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td><td>N/A</td></tr>
<tr><td rowspan="2">2</td><td>Renewal</td><td>030-21 - Dental Insurance Plans</td><td>Moser</td><td>Metropolitan Life Insurance Company</td><td>Self-Funded Medical Claims Pass Through</td><td>$1,800,000.00</td><td>$1,800,000.00</td><td>$1,347,874.20</td><td>$6,355,832.75</td><td rowspan="2">12/08/2022 - $1,400,000.00
11/30/2023 - $1,500,000.00
10/30/2024 - $307,958.55</td><td rowspan="2">One (1) Year w/Four (4) – One (1) Yr. Renewals

Start Date: 01/01/2022
End Date: 12/31/2025</td><td rowspan="2">N</td></tr>
<tr><td colspan="9">Originally Awarded: 08/12/2021
For additional information contact: Elaine Selders

This Award requests a one-year contract renewal for the Dental Insurance Plans. The first one-year renewal was completed on 12/08/2022 in the amount of $1,400,000.00. The second one-year renewal was completed on 11/30/2023 in the amount of $1,500,000.00. An administrative increase in the amount of $307,958.55 was completed on 10/30/24 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year.

This award is for the third one-year renewal for this contract. MetLife had a rate guarantee for the first two years and a 5% rate cap for the third and fourth years of the contract. The 5% PPO rate increase has been included in the award amount. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate based on historical use which fluctuates based on enrollment and services provided.</td></tr>
<tr><td rowspan="2">3</td><td>Renewal</td><td>1410758047 - Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services</td><td>Moser</td><td>Standard Insurance Company</td><td>Self-Funded Medical Claims Pass Through</td><td>$3,230,000.00</td><td>$3,230,000.00</td><td>$2,572,472.00</td><td>$9,060,103.67</td><td rowspan="2">11/30/2023 - $2,880,000.00
10/30/2024 - $377,631.67</td><td rowspan="2">One (1) Year w/Four (4) – One (1) Yr. Renewals

Start Date: 01/01/2023
End Date: 12/31/2025</td><td rowspan="2">N</td></tr>
<tr><td colspan="9">Originally Awarded: 10/13/2022
For additional information contact: Elaine Selders

This Award requests a one-year contract renewal for Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability and Long Term Disability. The first renewal was approved by the awards committee on 11/30/2023 in the amount of $2,880,000.00. An administrative increase in the amount of $377,631.67 was completed on 10/30/24 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year.

This award is for the second one-year renewal. The rates are guaranteed for three years. At the end of the three (3) year period, JEA and our HR broker (Gallagher) will negotiate a favorable renewal rate for the remaining plan years in the contract term. Rate negotiations are based on historical loss ratios. It should be noted the award amount is an estimate based on historical use which fluctuates based on enrollment and services provided.</td></tr>
</table>

4	**Rescind**	**1411453446 Integrated Program Management and Execution for the Small Diameter Pipe Replacement Program**	**Vu**	**N/A**	**Capital**	**N/A**	**N/A**	**N/A**	**N/A**	N/A	N/A	N
	Advertised: 10/11/2023 Opened: 12/05/2023 Three (3) Proposals Received Public Evaluation Meeting: 12/19/2023 For additional information contact: Darriel Brown The scope of this request entailed program management for extensive sewer and water distribution networks, including over 200 miles of aging galvanized water mains that frequently experience breaks and leaks. The program management would have included developing a data-driven capital improvement plan for the prioritization of rehabilitation and replacement of mains and assisting JEA in developing design guidelines and Standards, with an outcome of creating a five-year forecast of task orders and projects to be completed. This request has been rescinded because JEA is revising its approach to managing the Small Diameter Pipe Replacement Program..											
5	**Invitation For Bid**	**1411867048 (IFB) JEA Electric Plant Industrial Cleaning Services**	**Erixton**	**THOMPSON INDUSTRIAL SERVICES, LLC** **Vecta Environmental Services LLC**	**O&M**	**$5,351,999.00**	**$4,933,775.50** **$244,131.45**	**N/A**	**$4,933,775.50** **$244,131.45**	N/A	Three (3) Years w/Two (2) Optional One (1) Year Renewals	N
	Moved to regular agenda as award item number 6											
6	**Rescind**	**1411836846 (RFP) N01 Isolated Phase Bus System Overhaul**	**Erixton**	**N/A**	**O&M**	**N/A**	**N/A**	**N/A**	**N/A**	N/A	N/A	0
	Advertised: 09/09/2024 Opened: 10/22/2024 Two (2) Responses Received For additional information contact: Jason Behr This scope of work includes inspecting, cleaning, restoring grounds, documenting materials and measurements and electrically testing the Isolated Phase Bus (IPB) system between the Generator Terminals and the step-up power transformers. This rescind is due to budgetary constraints related to the NO3 Unit discovery at Northside Generating Station. JEA's plan at this time to re-bid this service towards the end of FY25 for another scheduled outage in FY26.											
7	**Contract Increase**	**4511 Spring Park Rd Pump Station Rehab and Upgrade**	**Melendez**	**United Rentals**	**Capital**	**$200,000.00**	**$200,000.00**	**$1,015,422.32**	**$1,215,422.32**	N/A	Project Completion Start: 07/25/2023 End: 01/30/2025 (Estimated)	N
	Last awarded: 10/03/2024 For additional information contact: Dan Kruck The scope of work for this contract includes providing bypass pumping for the Spring Park pump station while the station is undergoing a complete rehabilitation. Originally, this work was contracted to Williams Industrial Services (WIS), as part of the overall pump station rehabilitation project. WIS subsequently declared bankruptcy in July 2023. JEA terminated the contract and took over the responsibilities of paying for the bypass pumping to ensure continuation of customer service in the area. Additional contract funding is required to pay for the bypass and demobilization costs until construction is completed. JEA anticipates the pump station to be removed off bypass in January of 2025. If the pump station is removed earlier than anticipated, the funds will not be encumbered. The bypass costs have remained consistent throughout the contract period.											

Consent Agenda Action

Committee Members in Attendance	**Names**	**Ted Phillips, Jody Brooks, Hai Vu**
Motion by:	Jody Brooks	
Second By:	Hai Hu	
Committee Decision	Move award item #5 of the consent agenda to the regular agenda as item #6 for discussion. Approve items 1-4; 6 and 7	

Regular Agenda

<table>
<tr><th>Award #</th><th>Type of Award</th><th>Solicitation # & Short Description/Title</th><th>VP</th><th>Awardee</th><th>Award Amount</th><th>Business Unit Estimate</th><th>Original Award Amount</th><th>New Not-to-Exceed</th><th>Amendments</th><th>Term</th><th>JSEB Participation (Y/N) If Y, then list company name(s) (%, $ - awarded)</th><th>Action</th></tr>
<tr><td rowspan="3">1</td><td>Contract Termination</td><td>1411001246 Licensing, Implementation, and Support of a Utility Consumption Tracker Solution</td><td>Pressley</td><td>Utility Consumer Analytics, Inc</td><td>N/A</td><td>N/A</td><td>$1,997,250.00</td><td>N/A</td><td rowspan="3">N/A</td><td rowspan="3">Five (5) Years w/ One (1) - 1 Yr. Renewal
Start: 10/01/2023
End: 09/30/2028</td><td rowspan="3">N</td><td rowspan="3">Motion by:
Jody Brooks
Second by:
Hai Vu
Committee Decision:
Approved</td></tr>
<tr><td colspan="8">For Additional Information Contact:
Angel Iosua

JEA has requested to terminate for convenience the contract with Utility Consumer Analytics (UCA) dba Silverblaze to upgrade and enhance its Utility Consumption Tracker product to its new ACE Platform. Upon a current detailed pricing review with the vendor and internal cost analysis, JEA determined the cost for this endeavor would be higher than the available funding, and with ongoing licensing costs deemed unsustainable. JEA is currently discerning more cost-effective alternatives to provide comparable functionalities to customers as originally proposed for this project. Note, no costs have been incurred on this project. The existing Utility Consumption tracker product contract is being extended in subsequent award to cover the transition period to a JEA in house solution. The original award is attached as backup.</td></tr>
<tr><td colspan="8">DISCUSSION/ACTION: Ted Phillips, Nathan Woyak
DISCUSSION/ACTION PARTICIPANTS: Is award item 1 and 2 relatively similar in terminating award 1 and extending award 2 to the same company. The contract termination was for a new product project that never got off the ground due to budget and current project resources. It was bid originally in 2023 for the supplier to implement their new product ACE, which we are no longer moving forward.</td></tr>
<tr><td rowspan="3">2</td><td>Contract Extension</td><td>Utility Tracker Portal</td><td>Pressley</td><td>Utility Consumer Analytics, Inc</td><td>$58,648.47</td><td>$1,800,000.00</td><td>$260,984.34</td><td>$1,150,606.95</td><td rowspan="3">05/21/2021-$260,984.34
05/26/2022-$274,033.56
04/20/2023-$295,956.24</td><td rowspan="3">One (1) Year w/Two (2)-One (1) Yr. Renewals

Start Date: 07/01/2020
End Date: 06/30/2025
No Renewals remaining</td><td rowspan="3">N</td><td rowspan="3">Motion by:
Hai Vu
Second by:
Jody Brooks
Committee Decision:
Approved</td></tr>
<tr><td colspan="8">For Additional Information Contact:
Angel Iosua

The JEA Customer Energy and Water Management Portal empowers JEA customers by providing them with an online tool on jea.com, My Utility Tracker, to better manage their energy and water costs. This portal helps customers understand their usage patterns and offers valuable insights to improve the energy efficiency of their homes or businesses.

This request is for a one (1) year contract extension from 7/1/2024 to 6/30/2025 and for $58,648.47 in additional funds to support the existing product. Pricing remains fixed. JEA already has most of the funds to cover this extension availabe on the contract however is short on covering the final quarterly payment. JEA awarded a new project contract to Utility Consumer Analytics, Inc. for their new ACE platform in 2023 however due to budget cuts and Technology project resource constraints, JEA has decided not to move forward with this new project and will terminate that contract for convenience explained in the previous award. OGC requested this less than 10% increase extension be approved at awards committee for transparency along with the new contract termination.

The JEA Business Unit and JEA technology services plan to create a new in-house replacement solution by the end of this contract on 6/30/2025. In the event that the implementation of the new in-house solution is delayed, Utility Consumer Analytics, Inc. has agreed to provide month-to-month coverage to ensure continuous service while the new solution is being finalized.</td></tr>
<tr><td colspan="8">DISCUSSION/ACTION: Ted Phillips, Nathan Woyak, Hai Vu
DISCUSSION/ACTION PARTICIPANTS: The extension goes from July to June, should part of this also be a ratification? Secondly, why is the award amount so small, for only about $58,000. The reason for the extension is to allow JEA to utilize the exsisting resources thru June. The award amount is small due to the fact that it is only requesting funds for the last quarter of the current contract. We previously had the funds that were already existing on the contract to cover us three 3/4 of the year.</td></tr>
</table>

3	**Single Source**	**SSP Mobile Information Management System (MIMS) 5.2 Implementation and Maintenance Support**	**Selders**	**SSP Innovations, LLC**	**Project Completion-$352,010.00** **Annual Term License & Maintenance Agreement (5 yrs)-$250,000.00**	**$585,000.00**	**N/A**	**$602,010.00**	N/A	Project Completion Start: 01/01/2025 End: 07/31/2025 Annual term License & Maintenance Term: Start Date: 10/1/2025 End Date: 09/30/2030	N	**Motion by: Hai Vu** **Second by: Jody Brooks** **Committee Decision: Approved**
	For Additional Information Contact: Angel Iosua This Single-Source request for a total amount of $602,010.00 which includes $352,010.00 for Project Mobilization implementation estimated to be completed from January 2025 through July 2025 and for fixed fee of $250,000.00 for Maintenance and Support from 10/01/25-09/30/2030. JEA's existing Technology Standard Go! Sync Mobile GIS solution is outdated and recently had the technical support discontinued. Currently, Go! Sync is installed on approximately 350 laptops throughout the JEA organization across multiple departments and serves as our primary mobile Geographic Information System (GIS) solution. SSP is replacing their Go! Sync Mobile GIS solution with Mobile Information Management System (MIMS). JEA requires the upgrade to MIMS as a modernized solution to deliver Geographic Information System (GIS) data and mapping functionality to our mobile workforce. As the business is currently upgrading the outage management system, the successor mobile GIS solution must also integrate with the new outage management field solution, OG Field, provided by CGI. SSP Innovations, with its comprehensive understanding of both the current and future CGI outage management systems, is well-positioned to provide the necessary integration of MIMS with the upcoming OG Field mobile FMS application. Beyond the common mapping functions offered by most mobile GIS applications, such as map navigation, feature identification, routing, and search, there are other critical business functional requirements that only MIMS provided by SSP Innovations, Inc. can satisfy: 1. Patrol Inspections: The user can drive down the street, and the app automatically documents the inspection status of assets passed. 2. Water, Wastewater, Chilled, and Reclaimed Tracing: Essential for managing and maintaining these specific utility systems. The single justification is due to MIMS being the only justifiable solution on the market that meets all of JEA's requirements. Due Diligence was completed on reviewing other public pricing and JEA is receiving a lower implementation cost from SSP than another public contract reviewed and equal maintenance cost. The MIMS product from SSP Innovations stands out as the best solution for our mobile GIS needs, given its ability to integrate seamlessly with our upgraded outage management systems and its alignment with our essential business requirements. These functionalities are crucial for JEA's operations and highlight why the MIMS product from SSP Innovations is the best fit for our needs.											
	DISCUSSION/ACTION: Ted Phillips, Nathan Woyak, Hai Vu, Greg Turner **DISCUSSION/ACTION PARTICIPANTS: What is the reason that this is a single source, as well as the reason in the two amounts mentioned? SSP Innovations is the only supplier that meets all the requirements for this project. SSP Innovations has the compatibility to run the current process and when it is time to do the upgrade it will just go in sync. The reason for the difference is that the first one is the capital project implementation and the other amount is to include the ongoing maintenence.**											
4	**Intent to Negotiate (ITN)**	**1411825848 Wet Well and Process Tank Cleaning and Hauling Services**	**Vu**	**Wind River Environmental, LLC**	**$4,707,300.00**	**N/A**	**N/A**	**$4,707,300.00**	N/A	Five (5) Years w/Two (2) Optional 1 Yr Renewals Start: 01/01/2025 End: 12/31/2030	N	**Motion by: Hai Vu** **Second by: Jody Brooks** **Committee Decision: Approved**
	Advertised: 08/13/2024 Opened: 10/22/2024 Three (3) Proposals Received Company Rank Score BAFO Bid Total Wind River Environmental, LLC 1 278.47 $4,707,300.00 EnviroWaste Services Group, Inc. 2 217.48 $9,375,695.00 U.S. Submergent Technologies 3 75.56 $27,109.750.00 For additional information contact: Darriel Brown The scope of this contract is to provide industrial cleaning services to remove and dispose of sand, grit, grease, and other entrained debris from various Class I, II, III influent pump station wet wells and other entrained debris from various Process Tanks at Water Reclamation Facilities, and Class IV Lift Stations at the lowest cost to JEA. This service was previously solicited as an Invitation for Bid and was rescinded by approval of the Awards Committee on 07/11/2024 due to significant variations in the responses, indicating respondents were not clear on the expectations for the solicitation. JEA communicated the plan to rebid this service as an Invitation to Negotiate (ITN) to allow for vendor clarification as needed during the evaluation and negotiation phases of the ITN. The current ITN involved the evaluation of various criteria including pricing, past performance, equipment list, organizational structure, and work plan. The evaluation results determined Wind River Environmental to be the highest ranked respondent. These services were previously divided into two contracts and Wind River Environmental is the incumbent for both. For this new contract, cumulative pricing is increasing by about 14% from the current pricing established in September 2022. The BAFO process resulted in a price reduction of $146,375.00, or 3.1% over 5 years. The current contract will allow for CPI price adjustments going forward.											
	DISCUSSION/ACTION: Ted Phillips, Darriel Brown, Jody Brooks, Hai Vu **DISCUSSION/ACTION PARTICIPANTS: What is the reason on such a big difference in the prices, is this company able to handle this size workload? This ITN was multiple contracts that were consolidated into 1 that could still result into multiple contracts. The price for the lowest bidder is about a 14% increase from the current pricing that we have. This was a ITN Solicitation to give the opportunity for moer negociations, engagement and questions to be asked. Some of the differences in pricing was also that one is local supplier and there resources are here. The current supplier is going a good job for us even though there is a 14% price increase from the current price but we are satisfied with their workforce product.**											

5	**Single Source**	**NGS - N01/N02/N03 Replacement of DCS Servers, Clients and Switches**	**Melendez**	**ABB INC**	**$667,680.00**	**$5,351,999.00**	**N/A**	**$667,680.00**	N/A	Project Completion Start Date: 12/12/2024 End Date: 03/01/2026	N	**Motion by:** **Hai Vu** **Second by:** **Jody Brooks** **Committee Decision:** **Approved**
	Single Source For additional information contact: Jason Behr ABB is the OEM for the distributed control system on Northside units 1, 2 and 3. ABB has recommended reconfiguring JEA network and server configuration to support virtualization to resolve issues that were experienced after upgrading to the most recent version of ABB HMI software. Prior to 2015, JEA utilized ABB process portal B (PPB) for many years as the HMI software for the NGS steam units. PPB operated on Windows XP but ABB informed us that PPB would not be migrated to newer versions of windows and that we would need to migrate to their S+ software for our HMI systems. The new version of S+ has been tested on virtual servers that are placed on host physical servers. This is the direction that the industry has been moving towards for some time now as it improves system reliability. Virtualized servers are the recommended configuration for the new S+ software. In addition to virtualizing the servers, the clients, which are also at end of life and due for replacement, will be virtualized and replaced utilizing thin clients which are more cost effective and which can also be restored more quickly than traditional clients in the event of a hardware failure. For this project, ABB will be upgrading our systems to the most recent version of S+ software and virtualizing our servers and operating workstations. ABB will be providing software engineering and installation support as well as recommendations for hardware and network configurations. ABB will install all hardware tied directly to the S+ controls software.											
	DISCUSSION/ACTION: Ted Phillips, David Biruk, Amar Pekusic, Jody Brooks **DISCUSSION/ACTION PARTICIPANTS: Why is this award a single source? We are upgrading the current version of the software to the latest version for the distributed control system; at the same time we are updating and replacing our servers that are getting closer to the end of life. This is to update our network with a little bit of network reconfiguration that is required in the new version of this software.**											
6	**Invitation For Bid**	**1411867048 (IFB) JEA Electric Plant Industrial Cleaning Services**	**Erixton**	**"THOMPSON INDUSTRIAL SERVICES, LLC** **Vecta Environmental Services LLC"**	**O&M**	**$5,351,999.00**	**"$4,933,775.50** **$244,131.45"**	**N/A**	"$4,933,775.50 $244,131.45"	N/A	Three (3) Years w/Two (2) Optional One (1) Year Renewals	**Motion by:** **Jody Brooks** **Second by:** **Hai Vu** **Committee Decision:** **Approved**
	Advertised: 11/04/2024 Opened: 11/19/2024 Three (3) Bids Received For additional information contact: Jason Behr The Scope of Work includes furnishing all supervision, labor, materials, tools, equipment, consumables, and subcontracts necessary for industrial cleaning services at JEA electric generating facilities. Services shall include, but not be limited to, the following: • Wet & Dry Vacuuming Services • Hydroblasting & Ultra High Pressure (UHP) Cleaning Services • Chemical Cleaning Services (pricing will be requested on a per project basis). • High Volume Pump Services • Fugitive Dust Control Services This solicitation was split into two services. The first service is for full time personnel services to provide routine cleaning services at Northside Generating Station. The second service is to provide cleaning services during scheduled outages at Northside Generating Station, Brandy Branch Generating Station, Kennedy Generating Station, and Greenland Energy Center. Thompson Industrial Services is the lowest bidder and is being awarded the daily services and a majority of the outage services. Vecta Environmental Services is being awarded a portion of the outage services to ensure availability of services during critical outage timelines. The overall award amount is lower than the business unit estimate and the overall rates are in line with previous rates and deemed reasonable.											
	DISCUSSION/ACTION: Hai Vu, Jason Behr **DISCUSSION/ACTION PARTICIPANTS: Why was this such a short bidding period it was advertised on the 4th and set to open on the 19th? The reason for the short period is due to the fact that the current contract is expiring in January and they wanted to get this done before the holidays. There were no issues nor protest, in having this item advetised for the short period of time. It was discussed in the prebid that if they needed more time they could request an extension and no one had an issue. The bid workbook was pretty self-explanatory as far as rates go so none of the bidders expressed any issues.**											

Consent and Regular Agenda Signatures

Budget	**Name/Title**	Stephanie M Realy
Awards Chairman	**Name/Title**	Theodore B Phillips
Procurement	**Name/Title**	JJMcAllister
Legal	**Name/Title**	Rebecca Lavie

JEA

2026 Renewal Summary

Policy 755562

Thank You and Next Steps

We appreciate the opportunity to continue our partnership with Jea. A summary of our 2026 Renewal Offer is in the chart below. Thank you for allowing The Standard the opportunity to support your insurance needs.

Products & Services *	Through 12/31/2025	Effective 1/1/2026
Basic Life	$0.045 Per $1,000	$0.090 Per $1,000
Travel Assistance for Basic Life	*Included in rates for Basic Life*	*Included in rates for Basic Life*
Basic AD&D	$0.01 Per $1,000	$0.01 Per $1,000
Additional Life		
Actives	$0.401 Per $1,000	$0.401 Per $1,000
Retirees	$4.125 Per $1,000	$4.125 Per $1,000
Additional AD&D	$0.03 Per $1,000	$0.03 Per $1,000
Spouse Life	$0.314 Per $1,000	$0.314 Per $1,000
Spouse AD&D	$0.03 Per $1,000	$0.03 Per $1,000
Child Life	$0.203 Per $1,000, Elective	$0.203 Per $1,000, Elective
Child AD&D	$0.03 Per $1,000, Elective	$0.03 Per $1,000, Elective
Voluntary AD&D		
Member	$0.032 Per $1,000	$0.032 Per $1,000
Family	$0.048 Per $1,000	$0.048 Per $1,000
Short Term Disability		
Class 1	$0.419 Per $10 of Benefit	$0.419 Per $10 of Benefit
Class 2	$0.377 Per $10 of Benefit	$0.377 Per $10 of Benefit
Health Advocate Select	*Included in rates for STD*	*Included in rates for STD*
Long Term Disability	Rate Mode is % Insured Earnings	Rate Mode is % Insured Earnings
24 and Under	0.097%	0.097%
25 - 29	0.110%	0.110%
30 - 34	0.173%	0.173%
35 - 39	0.257%	0.257%
40 - 44	0.398%	0.398%
45 - 49	0.630%	0.630%
50 - 54	0.943%	0.943%
55 - 59	1.145%	1.145%
60 and older	1.187%	1.187%

Award #R01 Supporting Documents 10/30/2025

Employee Assistance Program	*Included in Rates for LTD*	*Included in Rates for LTD*
	Rates will be guaranteed for 2 years until January 1, 2028.	

** The rates above are shown monthly*

You can count on us to help you retain and attract employees by providing the benefits and services they value – now and for years to come. We're always available to address any questions you have about this renewal or for any service needs. Please reach out to the Tampa group office at (813) 879-2900 and we'll be happy to help.