

# Welcome to the

## Awards Meeting

**February 27, 2025, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Sarah Millsap** by telephone at **(904)776-4311** or by email at **millse@jea.com** if you experience any technical difficulties during the meeting.

JEA Awards Agenda February 27, 2025 225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor <a href="#">Teams Meeting Info</a> Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for <b>Formal Purchases</b> as defined by <b>Section 3-101 of the JEA Procurement Code</b> . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 02/13/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation For Bid (IFB)	1411876446 (IFB) NGS N00 Material Handling and ByProducts Building	Melendez	ACON Construction Co., Inc.	Capital	\$2,092,447.00	\$1,549,999.00	N/A	\$1,549,999.00	N/A	Project Completion  Start Date: 03/17/2025 End Date: 09/29/2025	Y  A Plus Construction Services, Inc., 14.8%, \$230,000
	Advertised: 10/30/2024 Opened: 12/17/2025 Four (4) Bids Received: ACON Construction Co Inc. \$1,549,999.00 Carle Construction & Maintenance \$1,584,700.00 Jesse Lane dba Lane Construction, LLC \$2,089,578.58 Southeastern Construction \$3,850,485.00  For additional information contact: Jason Behr  The NGS Material Handling and By-Product personnel currently operate from trailers that have reached the end of their useful life. This project involves the construction of a permanent building to replace these aging facilities. The new structure, a pre-engineered steel building approximately 75 feet by 80 feet, will improve the working conditions for these employees. The building's design includes essential amenities such as locker rooms, restrooms with showers, laundry facilities, a meal/break area with a kitchen, and dedicated office spaces for managers and crew leads. A conference room and computer lab will further support collaboration and productivity. The building will be equipped with its own HVAC system, fire sprinkler system, and dedicated entrances through mud rooms for improved housekeeping. The selected vendor will provide a complete turnkey solution, encompassing the design, furnishing, and installation of the building structure and shell, architectural package, HVAC system, potable water and sanitary waste systems, electrical distribution, grounding, and lighting, fire protection system, and a graveled parking area with appropriate drainage.  The project bid of \$1,549,999 is below the budget estimate of \$2,092,447, representing a cost-effective solution to address the current facility limitations, and deemed reasonable.											
3	Request For Proposal	1411787646 (RFP) JEA Electric Plant Motor Repair Services	Erixton	TAW Jacksonville Service Center, Inc. dba Integrated Power Services (IPS)  Flanders Electric Motor Service LLC	O&M	\$2,675,000.00	\$2,287,049.25 \$300,000.00	N/A	\$2,287,049.25 \$300,000.00	N/A	Five (5) years w/ Two (2) – 1 Yr. Renewals  Start Date: 04/1/2025 End Date: 03/31/2030	N
	Advertised: 07/29/2024 Opened: 08/27/2024 Public Evaluation Meeting: 02/11/2025 Two (2) Proposals Received TAW Jacksonville Service Center, Inc. dba Integrated Power Services (IPS) \$2,587,049.25 Flanders Electric Motor Service LLC \$3,864,974.50  For additional information contact: Jason Behr  This award will be for emergent work needed related to electric motor repair at JEA electric generating facilities. The Scope of Work includes furnishing all supervision, labor, materials, tools, equipment, consumables, and subcontracting. Purchases will be made on an as needed basis and the award amounts reflect estimated amounts based on historic consumptions. Should no repairs be needed, no funds will be spent, and JEA has no obligations to purchase under these agreement. Services shall include, but not be limited to, the following:  • Incoming Condition - Inspection with report and quote sent to Owner's Representative for Approval. • Motor Reconditioning and Rewinding • Electrical and Mechanical repair & testing • Final Acceptance Testing & Reporting  As an evaluated bid, the submitted responses were evaluated on a number of factors including price, electric motor shop inspection, company experience, professional staff experience, safety, and QA/QC program. TAW (dba IPS) was the highest evaluated respondent and is receiving the majority of this Award. They are the incumbent and the pricing is significantly lower than Flanders. Flanders was evaluated higher in most categories related to the evaluation, but ultimately the significantly higher price resulted in being ranked lower than TAW (dba IPS) overall. JEA determined for risk mitigation that having a backup supplier was in its best interest. For this work, the use of Flanders as a secondary resource would be on an emergency basis throughout the contract term. This arrangement would apply in scenarios where TAW (dba IPS) is unable to manage the workload or complete an emergency work order within the required timeframe. The proposed Flanders award amount was merely an estimated amount and is not based on a quantitative analysis; should there not be instance where they would be needed, no work would be awarded to the supplier.  When comparing our current rates vs the awarded rates, labor is 12.94% less on this new award, markup is 0.37% higher, low voltage repairs are 14.75% higher, medium voltage repairs are 4.23% less, and high voltage repairs are 14.27% higher. This leads to an overall savings of 2.51% or \$66,590.75 when comparing current contract pricing vs the proposed new award pricing.											

4	Invitation For Bid (IFB)	1411926647 NVR Lifecycle - Bulk Material Purchase	Brooks	Securadyne Systems Intermediate, LLC dba Allied Universal Technology Services	Capital	\$925,000.00	\$586,172.05	\$586,172.05	\$586,172.05	N/A	Start Date: 03/13/2025 End Date: 04/21/2025	N
	Advertised: 01/27/2025 Opened: 02/11/2025 Nine (9) Bids Received: BCI Integrated Solutions: \$617,023.20 Convergint Technologies, LLC: \$660,424.92 Cook Electrical, Inc.: \$616,509.01 Nextgen Security: \$750,711.56 Pinnacle Communications Group, LLC: \$703,846.92 Prosecur Services Group, Inc.: \$659,211.32 Sage Integration Holdings, LLC: \$604,922.33 Securadyne Systems Intermediate, LLC dba Allied Universal Technology Services: \$586,172.05 Stark Tech: \$672,769.35  For additional information contact: Lynn Rix  The purpose of this solicitation is to select a vendor to provide network video recorders for JEA's Security Team to replace the existing devices that are no longer supported by the manufacturer and have reached their end of life The proposed quote is to be considered turnkey and shall include all materials, shipping, and labor costs for items being delivered to JEA. Selected vendor is to procure all materials identified in the attached Geutebruck material list and deliver to JEA Security.  The business estimate was based on the manufacturer's suggested retail price (MSRP). The bid was designed to have distributors provide their best discount off the MSRP from the manufacturer. The lowest responsible bidder, Securadyne Systems Intermediate, LLC dba Allied Universal Technology Services, provided an average discount of 49%. This was a savings of 3.15% or \$18,750.28 compared to the next lowest bidder.											
5	Change Order	Northside, ST3 Lube Oil Cooler Inspection and Cleaning	Melendez	Siemens Energy, Inc.	Capital	\$542,711.00	\$542,711.00	\$422,632.00	\$13,863,571.00	12/05/24: \$10,875,606.00  01/16/2025: \$2,022,622.00	Project Completion  Start Date: 11/04/2024 End Date: 04/17/2025	N/A
	Originally Awarded: 10/24/2024 For additional information contact Jason Behr  Originally, this contract was awarded as a Single Source to Siemens for the inspection and cleaning of the turbine lube oil cooler for Northside Unit 3 (N03). Upon inspection, an indication was found on one of the LP turbine blades necessitating the continuation of the Unit 3 shut down until the blade could be replaced. It was also discovered that the L-0 blades had reached the end of life and also needed replacement. These findings led to the Amendment to the scope on 12/05/2025 for \$10,875,606.00.  Siemens is currently performing the work associated with the Amendment 1 and additional indications (cracks) were found on the LP-A rotor. This included two cracks at the blade root on the Generator end and nine through cracks at the air foils on the Governor end of the rotor. Due to critical locations of the cracks and high risk of blade liberation replacement is recommended. In addition, LP bearing and journal damage was discovered during the inspection and a LP bearing oil circulation with filtration is recommended. An Amendment 2 was done to include the purchase of the L-1 RH and LH blades, removal of existing blades, cleaning and NDE of the empty steeples, installation of the new L-1 blades and oil circulation with filtration during reassembly.  This Amendment 3 is to include the LP steam gland supply and return piping. Siemens is currently performing a Major Inspection with L-0 blade replacement on both LP rotors and severe corrosion was found in the steam gland piping. This included corrosion, pitting and holes observed via borescope inspection in the supply and return piping located underneath both LP rotor bearing pedestals. NGS Operations has reported vacuum leaks in these areas in the past during operation. OEM recommends full piping replacement to ensure reliable service until the next 10-year N03 LP Major Inspection.  More change orders are anticipated as additional work is anticipated when installing replacement parts and realigning the unit.											
Consent Agenda Action												
Committee Members in Attendance	Names	<u>Ted Phillips , Kim Wheeler , Ricky Erixton</u>										
Motion by:	Ricky Erixton											
Second By:	Kim Wheeler											
Committee Decision	Approved											

Kim Wheeler												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Intent to Negotiate (ITN)	1411873646 Wood Utility Poles for JEA Stock	Phillips	Beach Timber Company Koppers Utility and Industrial Products, Inc.	\$4,672,074.75 \$1,557,358.25	\$7,256,631.00	\$6,229,433.00	\$6,229,433.00	N/A	Five (5) years w/ Two (2) – 1 Yr. Renewals  Start Date: 03/13/2025 End Date: 03/12/2030	N/A	Motion by: Ricky Erixton
	Advertised: 10/23/2024; Opened: 11/19/2024; Public Evaluation Meeting: 01/16/2025; Public BAFO Results Meeting: 02/13/2025 Nine (9) Responses Received; Five (5) Short Listed - See BAFO pricing below: Beach Timber Company Blackshear, LLC \$6,229,433.00 Bell Lumber & Pole Company \$8,524,372.80 Koppers UIP, Inc. \$6,628,675.00 Stuart C. Irby Co. \$6,761,897.50 Wesco Distribution, Inc. \$9,050,625.00  For additional information contact: Lynn Rix  The purpose of this Invitation to Negotiate (ITN) is to evaluate and select a vendor(s) for a five (5) year contract that can provide Wood Utility Poles for JEA Inventory Stock at the best value to JEA. "Best Value" means the highest overall value to JEA with regards to pricing (60%), plans to support contract needs (20%), and value add programs (20%). The primary awarded Supplier will also be required to carry a specified level of stock through storm season with an expedited delivery of 24 - 48 hours. JEA also chose to evaluate based on these criteria and chose to explore Primary and Secondary supply agreements due to historic challenges within the industry, the incumbent suppliers ability to navigate through those challenges, and criticality of the commodity. During the previous contract period, JEA had three notable supply constraints, surrounding 1) sourcing of chemicals used in the wood preservative for the poles, notably a dependance on supply from Ukraine, 2) when Hurricane Helene damaged Beach Timber's main yard in Blackshear, Georgia, and 3) industry shortages in 2022 of poles driven from shortage in wood supplies, large scale projects for increasing pole heights for fiber optic, and depleted inventories from hurricanes. In each instance, Koppers was willing and able to step in and provide support to JEA.  After the initial nine (9) responses were evaluated, JEA opted to negotiate with the five (5) companies that presented the strongest proposals. JEA's team met with each of these companies individually and then a Best and Final Offer (BAFO) was requested. On the BAFO round, Beach Timber Company scored the highest with 265 points and was the lowest overall cost supplier and is the incumbent, however, they had some challenges on their previous contract. Koppers UIP scored 264.67 points on the evaluation, and was the highest scored vendor on qualitative measures derived from the were the only supplier with in-house chemical processing facility and having multiple wood processing mills throughout the Southeast, but was challenged with higher costs. Given the previously mentioned issues, close pricing, and close scores, it was determined to be in the best interest of JEA to award a primary and secondary supplier with the request to award approximately 75% of the award amount to Beach Timber Company and 25% of the award amount to Koppers UIP. Procurement would release orders as business needs necessitate and actual spend between suppliers may deviate from a true 75%:25% ratio; if this occurs to a point where additional funds are needed to be added to Koppers UIP, Procurement will request additional funds in accordance with the Procurement Code. Beach Timber's initial bid was 15% lower than the business unit estimate, based on last prices paid. After the BAFO round an additional 2% in savings was gained for a total savings of 17% or \$1,169,619.54.											
	DISCUSSION/ACTION: Are there any penalties if the vendor does not carry the agreed upon stock? No, there is not a penalty to those that cannot provide the stock. JEA takes process of ensuring suppliers meet their stocking requirements ahead of storm season, which includes regular communication and follow-up with primary and secondary suppliers. If a supplier fails to meet obligations, the remedy in place includes the possibility of terminating the contract for default and seeking compensation for additional costs incurred from competitors. The plan also involves risk mitigation through a robust backup supplier, ensuring that the company is well-prepared for the upcoming contracting term. DISCUSSION/ACTION PARTICIPANTS: Ted Philips, Kenny Pearson, Ricky Erixton											
2	Invitation For Bid (IFB)	1411920648 (IFB) NGS - NSCT Replace CT 3/4 and 5/6 Fire Panels and CO2 Components	Melendez	Milton J Wood Fire Protection	\$2,600,000.00	\$2,721,714.00	N/A	\$2,600,000.00	N/A	Project Completion  Start Date: 05/01/2025 End Date: 07/01/2026	N	Motion by: Ricky Erixton
	Advertised: 01/17/2025 Opened: 02/19/2025 One (1) Bid Received: Milton J Wood Fire Protection - \$2,600,000.00  For additional information contact: Jason Behr  JEA is seeking a licensed and experienced contractor to upgrade the CO2 Fire Protection Systems (FPSs) on 4 combustion turbine units at Northside Generating Station, units NSCT3, 4, 5 and 6, on a turnkey basis. The FPSs for these units are total flooding CO2 systems with a shared control panel, tank, header for each pair of units, and cover 4 compartments for each unit: generator/turning gear compartment, accessory/MCC compartment bearing tunnel, and the turbine/load compartment. Upgrades should bring units into compliance of NFPA Life Safety Requirements.  This work is very specialized so competition is already limited. We reached out to other potential bidders and received feedback for non-participation which included not having the resources for this project, work being too specialized for their capability, and a non-compete/conflict of interest.  The bid is \$2,600,000.00, which is below the capital project budget estimate of \$2,721,714.0. So this award amount is deemed reasonable.  DISCUSSION/ACTION: Only one bid was received for this solicitation. What was done to try to secure another bid? JEA took action to reach out to all potential bidders to ask if they are participating. Some bidders did not have the required resources or bandwidth to participate. Another buyer could not due to a non-compete agreement with a competitive bidder. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips and Jason Behr											
Consent and Regular Agenda Signatures												
Budget	Name/Title	Stephan M Healy										
Awards Chairman	Name/Title	Theodore B Phillips CFO										
Procurement	Name/Title	JAMGMM										
Legal	Name/Title	Rebecca Lavis										

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1	Minutes	Minutes from 02/06/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1411828646 Bartram Substation and SOCC Annex Communication Tower Site Generators Supply and Installation	Wheeler	Zabatt Power Systems	Capital	\$500,000.00	\$531,270.35	N/A	\$531,270.35	N/A	Project Completion Start Date: 03/27/2025 End Date: 09/30/2025	N
	Advertised: 11/21/2024 Opened: 01/14/2025 Two (2) bids received Zabatt Power Systems: \$531,270.35 Cummins Power South: \$590,000.00 For additional information contact: David King  The scope of this project is to provide and install two (2) 50 kW diesel powered backup generator systems, meeting JEA's IT Telecom Standards, at JEA communication tower sites. Two (2) bidders attended the mandatory pre-bid meeting on 12/05/2024. At bid opening on 01/14/2025 JEA received two (2) bids. Cummins Generators are a JEA Standard and Zabatt Power Systems are the approved Cummins dealer for this area. JEA reviewed the bids and deemed them appropriate for this equipment. The cost breakdown is approximately \$452,000 for the generators, and \$79,000 for installation.											
3	Invitation for Bid	1411890046 (IFB) Ckt 690 & 693 UG 69kV Reconductor Project	Melendez	C and C Power Line, Inc.	Capital	\$1,702,470.00	\$1,316,468.23	N/A	\$1,316,468.23	N/A	Project Completion Start Date: 02/13/2025 End Date: 02/28/2026	N
	Advertised: 11/22/2024 Opened: 02/04/2025 Two (2) Bids Received: C and C Power Line, Inc. - \$1,316,468.23 Ferreira UTEC LLC - \$2,510,424.88 For additional information contact: Jason Behr  The purpose of this solicitation is for the construction and material for circuit 690 & 693 UG 69kV reconductor project. Service includes manpower, material, equipment to replace approximately 950' of circuit 690 and 693.The Contractor shall supply all material to complete the work, including any cable, terminations, and conduits. The Contractor shall also construct the necessary duct-banks by way of HDD and open trenching. The Contractor shall remove existing duct-bank if it's in conflict with new one. The Contractor shall pull the specified cable, make up terminations, splices and jumpers and commission the cable system. Bidder must use a JEA approved OEM for UG 69KV cable which is currently Okonite, Kerite, and Prysmian.  The limited competition for this bid can primarily be attributed to it being a turnkey project with specific deadlines, as well as the fact that only three cable suppliers were approved for the project. Additionally, one approved OEM was unable to meet the required bend radius for this particular project. The bid is \$1,316,468.23, which is below the budget estimate of \$1,702,470.00. So this award amount is deemed reasonable.											
4	Change Order/Ratification	N03 Boiler Feed Pump A DCI Repair	Erixton	HydroTex Dynamics, Inc.	Capital	\$327,998.00	\$313,848.00	\$14,150.00	\$327,998.00	N/A	Project Completion Start Date: 01/17/2025 End Date: 05/02/2025	N
	Originally Awarded via Single Source Purchase Order: 01/17/2025 For additional information contact: Jason Behr  Originally awarded as a Single Source due to the availability of parts for the antiquated equipment, the scope of work was to disassemble, clean, and inspect the boiler feed pump rotating assembly for a total of \$14,150.00. This change order includes all necessary parts and labor to repair the boiler feed pump assembly as found in the inspection as well as the expedite fee to move our assembly to the front of line to meet our needed timeline.  The original purchase order was \$14,150 to disassemble, clean and inspect the boiler feed pump. After inspection, the additional amount needed for repairs, installation, labor, outside processing, and freight is \$260,511. The expedite fee is \$53,337. The ratification total is \$313,848.											

5	Contract Increase	1410616846 Transmission Engineering Services	Melendez	Chen Moore & Associates, Inc. Leidos Engineering, LLC	Capital,O&M	\$766,128.30	Chen Moore & Associates, Inc.- \$250,964.70 Leidos Engineering, LLC- \$515,163.60 Pickett & Associates, Inc.- No Change	Chen Moore & Associates, Inc.- \$88,000.00 Leidos Engineering, LLC- \$88,000.00 Pickett & Associates, Inc.- \$88,000.00	Chen Moore & Associates, Inc.- \$1,064,594.00 Leidos Engineering, LLC- \$915,163.60 Pickett & Associates, Inc.- \$100,000.00 (No Change)	01/15/2023 Chen Moore & Associates, Inc.- \$12,000.00 Leidos Engineering, LLC- \$12,000.00 Pickett & Associates, Inc.- \$12,000.00 05/25/2023 Chen Moore & Associates, Inc.- \$141,850.00 Leidos Engineering, LLC- \$300,000.00 03/12/2024 Chen Moore & Associates, Inc.- \$73,966.30	Three (3) Years w/ Two (2) - 1 Yr. Renewals Start Date: 11/17/2022 End Date: 09/30/2025	JSEB Optional CMA ~ 7% Meskel & Assoc. 5% VIA - 2%  Leidos ~ 5% CSI Geo - 1% Alpha Envirotech - 1% Smith Surveying - 3%  Pickett & Assoc. ~5% Meskel & Assoc. 5%
	Originally Awarded: 11/17/2022 For additional information contact: Jason Behr  Contract engineers are needed to supplement the design process when JEA in-house engineering resources may not meet the urgent demands of in-service dates. Electric transmission engineering is a very specialized area; therefore, JEA requires companies who have the resources and experience to execute electric transmission engineering.  These contracts were originally awarded for established projects and budgets known at the time. The original award noted that we would return to the Awards Committee for increases as new projects were identified throughout the life of the contract. This increase is for new projects that have been established for FY25. There have been no rate increases outside of the standard CPI allowable per the contract. The vendors selected are based on expertise for the respective project, availability of resources, and distributing of projects. It should be noted that Pickett has been doing significant JEA work over this term, just not under this agreement and future work under this agreement with them is being planned.											
6	Contract Increase	074-20 Repair and Installation of Access Control Systems	Brooks	Securadyne Systems Intermediate, LLC, dba Allied Universal Technology Services	Capital	\$553,974.17	\$553,974.17	\$5,467,000.00	\$6,567,674.17	12/19/2024 - \$546,700.00	Five (5) Years w/ One (1) - 1 Yr. Renewal Start Date: 12/15/2020 End Date: 12/14/2025	N
	Originally Awarded: 12/17/2020 For additional information contact: Jason Behr  The scope of this contract was to secure the services of a qualified contractor which will provide procurement, installation, and maintenance for the JEA access control systems. The work performed by the contractor consists of, but is not limited to, all materials, labor, supervision, tools, electronic parts, wiring, software, hardware and equipment necessary to provide installation, maintenance, adjustments, testing, replacement of parts, and emergency service as herein specified. All maintenance services rendered under this contract shall be by uniformed employees of the bidder and no part of the servicing or emergency call-back service may be sub-contracted.  This contract was originally awarded to the approved budget at the time of original award with the intention of the business unit returning to Awards Committee for increases as new projects were established. This increase is for established FY25 project estimates included in the backup documentation. Rates are aligned with the allowable CPI increases stated in the contract terms.											
Consent Agenda Action												
Committee Members in Attendance	Names	Ted Phillips, Jody Brooks and Kim Wheeler										
Motion by:	Jody Brooks											
Second By:	Kim Wheeler											
Committee Decision	Approved											

Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Reverse Auction	#1411905846 - Microsoft Enterprise Agreement Licensing and Support	Datz	SHI International Corp	\$6,267,473.19	\$7,256,631.00	N/A	\$6,267,473.19	N/A	Three (3) Years w/ Two (2) - 1 Yr. Renewals Start Date: 03/01/2025 End Date: 02/29/2028	N	Motion by: Jody Brooks  Second by: Kim Wheeler  Committee Decision: Approved
	Advertised: 12/22/2024 Non-Pricing Submission Date: 01/16/2025 Live Reverse Auction Date: 01/17/2025 Three (3) Proposals Received For additional information contact: Nickolas Dambrose											
	This request is for reseller SHI International Corp to provide a Microsoft Enterprise Agreement licenses and support. The Microsoft Enterprise Agreement enhances productivity through streamlined workflows and integrated tools, improving collaboration and efficiency. Advanced security features and compliance tools will protect sensitive information, ensure regulatory adherence, and support data-driven decisions. Additionally, the agreement ensures future-ready infrastructure with ongoing updates while consolidating licenses, reducing costs, and optimizing resource allocation. It provides comprehensive access to the Windows Operating Systems, Office 365, and M365 Government tools, including desktop and web-based Office apps, Microsoft Teams, SharePoint, and advanced security features like Exchange Online Advanced Threat Protection and M365 Compliance. Additionally, it includes powerful analytics tools such as Power BI Pro, workflow automation with Power Automate, and specialized solutions like Microsoft Project, Visio, Visual Studio, and SQL databases for robust operational support.											
	JEA utilized a reverse auction bidding process for the first time using the Zycus e-sourcing system. A successful reverse auction maximizes bidding competition when the market conditions are determined to be ideal. Ideal market conditions for a successful reverse auction include but are not limited to goods and/or services that are not differentiated with numerous qualified bidders. JEA decided to utilize a reverse auction because the licenses contained in the solicitation are standardized across multiple Microsoft re-sellers. In addition to additional savings, favorable vendor feedback was also provided from participants during the reverse auction process for bidding transparency in real time. JEA saved \$85,776.57 (1.5%) from the reverse auction sourcing approach as the awarded supplier did not include an annual increase as expected due to the added competition.											
JEA also successfully completed a separate license rationalization project with a third-party consultant, costing \$18,000, prior to the solicitation of bidding. Through this project JEA achieved an improved specification of user licensing with the information of actual usage statistics. The results of better optimized licenses saved JEA \$877,335.39 over the three (3) year term of the award. Upon completion of bidding JEA discovered missing needed licenses that were not included in the bid. JEA determined it was in our best interest to request SHI to add these items to the existing bid quote which resulted in an additional \$341,035.41 total cost.												
The total savings are \$963,111.96. This award is \$989,157.81 less than the business unit estimate												
DISCUSSION/ACTION: JEA's first reverse auction involved multiple sellers bidding against each other for standardized Microsoft licenses, with prices decreasing in real-time as bidders adjusted their offers. The process, lasting around 40 minutes, was conducted through an e-sourcing platform that provided transparency and allowed bidders to revise their bids, following researched procurement guidelines and legal approval. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Nick Dambrose												
Informational Items												
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2	Rescind	1411877847 Industrial Painting and Coating Services	Erixton	N/A	N/A	\$500,000.00	N/A	N/A	N/A	N/A		
	Advertised: 12/03/2024 Opened: 01/07/2025 Eight (8) Bids Received: Brand Safway Solutions, LLC - \$47,755.00 Quick Painting Group - \$61,730.00 Gemstone, LLC - \$93,188.00 Five12 Painting & Remodeling LLC - \$94,680.00 Razorback LLC - \$95,420.00 Corrocoat USA Inc. - \$108,369.80 Krystal Klean - \$149,146.00 Southern Road & Bridge, LLC - \$310,450.00 For additional information contact: Lynn Rix											
	The purpose of this Invitation to Bid is to select a vendor to provide industrial painting and coating services as described in this Solicitation and who is the lowest responsive and responsible bidder to meet or exceed the minimum qualifications set forth in this Solicitation.											
	The Contract will be structured in a "Time and Materials" format. The painting and coating applications will include surface preparation of various substrates in accordance with this specification. In addition, supplemental painting and/or coating specifications developed by JEA's Engineering/Maintenance department or from the Original Equipment Manufacturer (OEM) will accompany each project. For each project, Contractor shall provide material submittals for JEA review. The scope of work will include, but not be restricted to: Furnish labor, equipment, tools, expendables, and miscellaneous supplies to properly paint and apply coatings to designated plant assets. Additionally, the Contractor will supply all paint and coatings for items. Items that are to be painted or coated shall include structural steel, tanks, ladders, handrails, pumps, motors, piping, etc.											
JEA would like to rescind this Solicitation as the Bids received do not meet the needs of the business. The Bids were primarily from companies doing bridge and road painting, but without the more skilled coating experience—especially in confined spaces.												
The plan is to re-solicit as a Request for Proposal to include experience/resumes of key personnel and a better-defined set of minimum qualifications that more clearly specify the coating expertise and experience needed—especially in confined spaces. We are reaching out to companies to get their feedback.												
DISCUSSION/ACTION: The solicitation for confined space coating was rescinded due to all bidders lacking the required experience. The solicitation will be reissued with more specific qualifications. Because this is a solicitation rescission, no Awards Committee decision is required, per procurement code. While current operating procedures incorrectly suggest committee review, this error will be corrected. Therefore, this item is for informational purposes only, requiring no committee action. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Brandy Short, Kenny Pearson, Rebecca Lavie												
Consent and Regular Agenda Signatures												
Budget	Name/Title	Stephanie M Neely										
Awards Chairman	Name/Title	Theodore B PhillipsCFO										
Procurement	Name/Title	Lisa Pleasanton behalf of Jenny McCollum										
Legal	Name/Title	Rebecca Lavie										

**1411876446 APPENDIX B – RESPONSE FORM**  
**NGS N00 Material Handling / Byproducts Building**

Submit the Response electronically as described in sections 1.4 and 1.5 of the Solicitation.

Company Name: ACON Construction Co., Inc.

Company's Address: 3653 Regent Boulevard, Suite 401, Jacksonville, FL 32224

Phone Number: 904-565-9060 Email Address: fanderson@aconcci.com

**BID SECURITY REQUIREMENTS**

- ☒ None required  
☐ Certified Check or Bond (Five Percent (5%))

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☐ Annual Requirements  
☒ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☐ None required  
☒ Bond required 100% of Bid Award

**QUANTITIES**

- ☒ Quantities indicated are exacting  
☐ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

**Insurance required**

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☐ None Offered

**ENTER YOUR RESPONSE****TOTAL RESPONSE PRICE**

**Total Response Price for 1411876446**

**\$ 1,549,999.00**

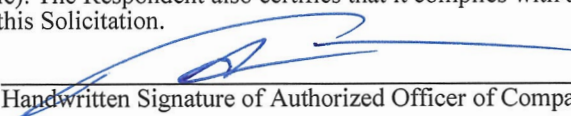
☒ **I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".**

**RESPONDENT CERTIFICATION**

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Responding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Respondent also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 2

  
 Handwritten Signature of Authorized Officer of Company or Agent

12/17/2024

Date

Frank Anderson VP

Printed Name and Title

**1411876446 APPENDIX B – RESPONSE FORM**  
**NGS N00 Material Handling / Byproducts Building**

**THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.**

**THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.**

**BIDDER INFORMATION**

COMPANY NAME: ACON Construction Co., Inc.

BUSINESS ADDRESS: 3653 Regent Boulevard, Suite 401

CITY, STATE, ZIP CODE: Jacksonville, FL 32224

TELEPHONE: 904-565-9060

FAX: 904-565-9080

E-M AIL: fanderson@aconcci.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Frank Anderson, VP

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

NAME AND TITLE OF AUTHORIZED REPRESENTATIVE: Frank Anderson, VP

**MINIMUM QUALIFICATIONS:**

Bidder shall have the following Minimum Qualifications to be considered eligible to submit a Bid in response to this Solicitation. It is the responsibility of the Bidder to ensure and certify that it meets the Minimum Qualifications stated below. A Bidder not meeting all of the following criteria will have their Bids rejected:

1. The Respondent must have completed one similar project within the past 5 years at a minimum cost of \$500,000.00.
2. The Respondent must also provide 3 references of any similar projects.

1411876446 APPENDIX B – RESPONSE FORM  
NGS N00 Material Handling / Byproducts Building

**1. SIMILAR PROJECT REFERENCE**

Reference Name: JEK KGS Control Room Rehabilitation

Reference Phone Number: 904-665-8895

Reference Company Name: Jacksonville Electric Authority

Address of Work: 4900 Talleyrand Avenue, Jacksonville, FL

Reference E-Mail Address: balddm@jea.com

Dates of Work/Number of Sites: 12/2022 - 05/2023 / 1 site

Description of Work including contract value: \$1,097,690

Modification of existing Mezzanine to include Insulation, Roofing, Plumbing, HVAC, Fire Protection and Electrical.

**2. REFERENCE**

Reference Name: Design-Build Fire Station 63

Reference Phone Number: 904-255-8789

Reference Company Name: City of Jacksonville

Address of Work: 7300 Gate Parkway, Jacksonville, FL

Reference E-Mail Address: MariaCW@coj.net

Dates of Work/Number of Sites: 03/2020 - 10/2021 / 1 site

Description of Work including contract value: \$4,256,723

Design-Build new 9,390 SF fire station, to include site improvements, framing, roofing, drywall, interior finishes, mechanical, electrical, plumbing and landscaping.

**3. REFERENCE**

Reference Name: JIA North & South Security Checkpoints

Reference Phone Number: 904-741-2233

Reference Company Name: Jacksonville Aviation Authority

Address of Work: 14201 Pecan Park Road, Jacksonville, FL

Reference E-Mail Address: john.deljuidice@flyjacksonville.com

Dates of Work/Number of Sites: 04/2017 - 03/2018 / 1 site

Description of Work including contract value: \$1,829,398

Construction of three (3) new security checkpoints to include two new prefabricated guard booth, automatic sliding cantilever gates, grading, paving, drainage, water, sewer and electrical, communication and security infrastructure, roof canopies, signing and pavement marking.

**1411876446 APPENDIX B – RESPONSE FORM**  
**NGS N00 Material Handling / Byproducts Building**

**4. REFERENCE**

Reference Name: Design-Build 911 Call Center / Sherrif's Administration Building

Reference Phone Number: 904-530-6120

Reference Company Name: Nassau County BOCC

Address of Work: 77151 Citizens Circle and 77100 Citizens Circle, Yulee FL

Reference E-Mail Address: William Stonebreaker: williams@nassaucountyfl.com

Dates of Work/Number of Sites: 08/2014 - 12/2016 / 2 sites

Description of Work including contract value: \$10,074,974

Design-Build of a new 37,000 SF Sheriff's Administration Building and new 3,000 SF vehicle maintenance Facility. Included hardened facility with evidence processing areas.

Design-Build of a 5,000 SF 911 Call Center as an addition to the existing County Emergency Operation Center. Included block structure built to bullet resistant standards and MEP systems to meet state requirements for a communications center.

**1411876446 APPENDIX B – RESPONSE FORM**  
**NGS N00 Material Handling / Byproducts Building**

**LIST OF SUBCONTRACTORS**

JEA Solicitation Number 1411876446 requires certain major Subcontractors be listed on this form, unless the work will be self- performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
Concrete, framing & drywall	A Plus Construction	Chasidy Grubbs 904-612-0597	N/A	\$230,000
Electrical	Munson & Bryan	Brad Seelbinder 904-396-6689	EC13006193	\$130,000
Plumbing	Rolland Reash	Rolland Reash 904-260-7059	CFC057171	\$128,000
HVAC	Padgett's A/C	Travis Padgett 904-588-5222	CAC1814887	\$290,000
Fire Protection	IMC Fire Protection	Jon Orsi 904-406-6039	EC13008543	\$47,500
Design, Fabrication & Installation Metal Building	Hercules Steel	Brandon Harper 904-832-1682	N/A	\$235,000

Signed: \_\_\_\_\_

Company: ACON Construction Co., Inc  
3653 Regent Boulevard, Suite 401,  
 Address: Jacksonville, FL 32224

Date: 12-17-24

**LIST OF JSEB SUBCONTRACTORS**

**1411876446 APPENDIX B – RESPONSE FORM**  
**NGS N00 Material Handling / Byproducts Building**

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA 1411876446. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category) Dollar Amount	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or
Concrete, framing & drywall	A Plus Construction	\$230,000.00

Signed:   
Company: ACON Construction Co., Inc.  
Address: 3653 Regent Boulevard, Suite Date: \_\_\_\_\_  
401, Jacksonville, FL 32224 12-17-24

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

**1411876446 APPENDIX B – RESPONSE FORM**  
**NGS N00 Material Handling / Byproducts Building**



**CONFLICT OF INTEREST DISCLOSURE FORM**

*Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest, and they are detected by JEA, vendor may be **disqualified** from doing business with JEA.*  
*Questions about this form? Contact (JEA, Buyer)*

JEA Bid/Solicitation/Contract Number: <b>1411876446</b>	Name of JEA Employee(s) Working on Vendor's Current Contract(s) with JEA:
Vendor Name: <b>ACON Construction Co., Inc.</b>	Vendor Phone: <b>904-565-9080</b>
Vendor's Authorized Representative Name and Title: <b>Frank Anderson - Vice President</b>	Authorized Representative's Phone: <b>904-565-9080 x. 305</b>
<b>NAME(S) OF JEA EMPLOYEE(S) / PUBLIC OFFICER(S) WITH POTENTIAL CONFLICT OF INTEREST</b>	
Name of JEA public officer(s), employee(s), or relatives with whom there may be a potential conflict of interest. If more than five, attach a second form.	Relationship of JEA public officer(s)/employee(s) and/or relative(s) to vendor's company from list above (e.g. 1(a), 2, etc.). Please list all that apply:
1. None	
2.	
3.	
4.	
5.	
<input checked="" type="checkbox"/> Vendor has no conflict of interest to report.  <input checked="" type="checkbox"/> Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any JEA officer or employee to obtain or maintain a contract.  <input checked="" type="checkbox"/> I certify that this Conflict-of-Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor.	
Vendor's Authorized Representative Signature: 	Date: <b>12-17-2024</b>

**1411876446 APPENDIX B – RESPONSE FORM**  
**NGS N00 Material Handling / Byproducts Building**

**FOR JEA USE ONLY IF CONFLICT NOTED**  
**This form has been reviewed by:**

Name of JEA Ethics Officer:	Signature:	Date:
Note:		

BID BOND

STATE OF FLORIDA

COUNTY OF: Duval

KNOW ALL PERSONS BY THESE PRESENTS, That we, Acon Construction Co., Inc. (hereinafter called "Principal"), and Atlantic Specialty Insurance\* as Surety (hereinafter called "Surety"), are held and firmly bound unto the JEA of the City of Jacksonville, Florida (hereinafter called the "JEA"), in the sum of \$(---5%---)\*\*, lawful money of the United States of America, for the payment which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators, and successors, jointly and severally, firmly by these presents:

WHEREAS, the Principal contemplates submitting or has submitted a Bid to the JEA for:

#1411876446, NGS N00 Material Handling / Byproducts Building, 4433 William Ostner Road, Jacksonville,

FL 32226

WHEREAS, it was a condition precedent to the submission of said Bid that a certified check or Bid Bond in the amount of \$(---5%---)\*\* be submitted with said Bid as a guaranty that the Principal would, if awarded the contract, enter into a written contract with the JEA and furnish a Section 255.05 Florida Statutes Contract Bond in an amount equal to Contract Price for the performance of said contract, within ten consecutive calendar days after written notice being given of acceptance by the JEA.

NOW, THEREFORE, THE CONDITIONS OF THIS OBLIGATION ARE SUCH, that if the Bid of the Principal herein be accepted and said Principal, within ten consecutive calendar days after written notice being given of such acceptance, enters into a written contract with the JEA, and furnishes a Section 255.05, Florida Statutes Contract Bond in an amount equal to Contract Price satisfactory to the JEA, then this obligation shall be void; otherwise, the sum herein stated shall be due and payable to the JEA, and the Surety herein agrees to pay said sum immediately upon demand of said JEA, in good and lawful money of the United States of America; as liquidated damages for failure thereof of said Principal.

\*Company

\*\*Five Percent of Amount Bid

IN WITNESS WHEREOF, the said Principal and the said Surety have duly executed this bond the 17th day of December, 2024.

ATTEST:

Catherine Watson  
Signature  
Catherine Watson  
Type/Print Name  
Evea Campos  
Signature  
Evea Campos  
Type/Print Name

Signed, Sealed and Delivered  
in the Presence of:

Olivia Golecki  
Signature  
Olivia Golecki  
Type/Print Name  
Elizabeth Womack  
Signature  
Elizabeth Womack  
Type/Print Name

ACON Construction Co., Inc.  
(Principal Company Name)  
Frank Anderson  
Signature  
Frank Anderson VP Operations  
Type/Print Name  
VP  
Title  
**AS PRINCIPAL**

Atlantic Specialty Insurance Company  
(Surety Company Name)  
Jeffrey W. Reich  
Signature  
Jeffrey W. Reich  
Type/Print Name  
Attorney-in-Fact & FL Lic. Resident Agent  
Title      Inquiries: 407-786-7770  
**AS SURETY**

Name of Agent: Florida Surety Bonds, Inc.  
Address: 620 N. Wymore Rd #200  
Maitland, FL 32751

Countersigned:  
By Jeffrey W. Reich  
Resident Agent      Jeffrey W. Reich  
State of Florida

Name of Firm: Florida Surety Bonds, Inc.  
Address: 620 N. Wymore Rd #200  
Maitland, FL 32751

Form Approved:

Assistant General Counsel



## Power of Attorney

KNOW ALL MEN BY THESE PRESENTS, that ATLANTIC SPECIALTY INSURANCE COMPANY, a New York corporation with its principal office in Plymouth, Minnesota, does hereby constitute and appoint: **Cheryl Foley, Emily J Golecki, Jeffrey W. Reich, Kim E. Niv, Nathan K Reich, Robert P. O'Linn, Sarah K. O'Linn, Susan L. Reich, Teresa L. Durham**, each individually if there be more than one named, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver, for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof; provided that no bond or undertaking executed under this authority shall exceed in amount the sum of: **unlimited** and the execution of such bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof in pursuance of these presents, shall be as binding upon said Company as if they had been fully signed by an authorized officer of the Company and sealed with the Company seal. This Power of Attorney is made and executed by authority of the following resolutions adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the President, any Senior Vice President or Vice-President (each an "Authorized Officer") may execute for and in behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and affix the seal of the Company thereto; and that the Authorized Officer may appoint and authorize an Attorney-in-Fact to execute on behalf of the Company any and all such instruments and to affix the Company seal thereto; and that the Authorized Officer may at any time remove any such Attorney-in-Fact and revoke all power and authority given to any such Attorney-in-Fact.

Resolved: That the Attorney-in-Fact may be given full power and authority to execute for and in the name and on behalf of the Company any and all bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof, and any such instrument executed by any such Attorney-in-Fact shall be as binding upon the Company as if signed and sealed by an Authorized Officer and, further, the Attorney-in-Fact is hereby authorized to verify any affidavit required to be attached to bonds, recognizances, contracts of indemnity, and all other writings obligatory in the nature thereof.

This power of attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of ATLANTIC SPECIALTY INSURANCE COMPANY on the twenty-fifth day of September, 2012:

Resolved: That the signature of an Authorized Officer, the signature of the Secretary or the Assistant Secretary, and the Company seal may be affixed by facsimile to any power of attorney or to any certificate relating thereto appointing an Attorney-in-Fact for purposes only of executing and sealing any bond, undertaking, recognizance or other written obligation in the nature thereof, and any such signature and seal where so used, being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

IN WITNESS WHEREOF, ATLANTIC SPECIALTY INSURANCE COMPANY has caused these presents to be signed by an Authorized Officer and the seal of the Company to be affixed this first day of January, 2023.

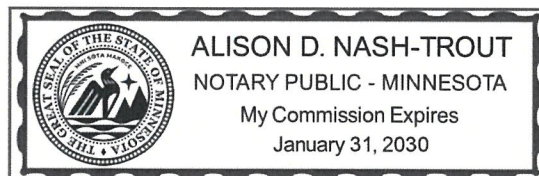
STATE OF MINNESOTA  
HENNEPIN COUNTY



By

Sarah A. Kolar, Vice President and General Counsel

On this first day of January, 2023, before me personally came Sarah A. Kolar, Vice President and General Counsel of ATLANTIC SPECIALTY INSURANCE COMPANY, to me personally known to be the individual and officer described in and who executed the preceding instrument, and she acknowledged the execution of the same, and being by me duly sworn, that she is the said officer of the Company aforesaid, and that the seal affixed to the preceding instrument is the seal of said Company and that the said seal and the signature as such officer was duly affixed and subscribed to the said instrument by the authority and at the direction of the Company.



Notary Public

I, the undersigned, Secretary of ATLANTIC SPECIALTY INSURANCE COMPANY, a New York Corporation, do hereby certify that the foregoing power of attorney is in full force and has not been revoked, and the resolutions set forth above are now in force.

Signed and sealed. Dated 17<sup>th</sup> day of December, 2024.

This Power of Attorney expires  
January 31, 2030



Kara L.B. Barrow, Secretary

## Award #2 Supporting Documents 02/27/2025

Project: NGS N00 Material Handling / By Products Building  
 Location: JEA Northside Generating Station  
 Project Manager: Chuck Bursich  
 Technical Lead: Jerry Kowalski  
 EOR: Black & Veatch

**BID FORM:** The Contractor shall provide a lump sum price for one (1) Pre-Engineered Metal Building and building systems. The building is to be designed, furnished, and installed to the various discipline scopes per the Pre-Engineered Building Specifications. This bid shall be broken down by the below work items:

Item Description		Estimated Number of Workdays	Bid Price	Bid Unit
<b>Design</b>				
* Building Structure and Shell		45	\$ 20,000.00	LS
* Architectural Package		45	\$ 79,999.00	LS
<b>Subtotal:</b>			<b>\$ 99,999.00</b>	<b>LS</b>
<b>Materials and Construction</b>				
Mobilization and Site Setup		15	\$ 60,000.00	LS
Site Preparation and Foundation		30	\$ 195,000.00	LS
Structure and Shell		30	\$ 495,000.00	LS
HVAC System		30	\$ 290,000.00	LS
Potable Water System		10	\$ 70,000.00	LS
Sanitary System		10	\$ 70,000.00	LS
Electrical Distribution Systems		80	\$ 150,000.00	LS
Fire Protection System		80	\$ 70,000.00	LS
Gravel Parking Area		10	\$ 10,000.00	LS
Final Site Grading and Clean-Up		10	\$ 10,000.00	LS
Demobilization		5	\$ 30,000.00	LS
<b>Subtotal:</b>			<b>\$ 1,450,000.00</b>	<b>LS</b>
<b>Total Bid (sum all subtotals):</b>			<b>\$ 1,549,999.00</b>	<b>LS</b>
<b>Estimated Building Structure and Shell Material Lead-Time from NTP:</b>			<b>\$ ** 210.00</b>	<b>Days</b>

\* Not Hard Dates...Project will be moved more quickly...will run concurrently

\*\*Days to complete can be reduced through coordination and creative scheduling to reduce lead times. Possibly complete project in 180 days...many items above will run concurrently...precise scheduling will occur during negotiations.

## Award #2 Supporting Documents 02/27/2025

**From:** [Behr, Jason V.](#)  
**To:** [fanderson@Aconcci.com](#); [jwa@Aconcci.com](#); [clay@jlane.com](#); [patrick@jlane.com](#); [mike@jlane.com](#); [William@carleconstruction.com](#); [Aaron Keene](#)  
**Cc:** [Pleasants, Lisa L](#); [Pearson, Kenny R](#); [Bursich, Charles M.](#); [Akrayi, Jamila R](#)  
**Subject:** 1411876446 (IFB) NGS N00 Material Handling and ByProducts Building - Intent to Award  
**Date:** Thursday, February 13, 2025 12:44:33 PM  
**Attachments:** [image001.png](#)

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Good Afternoon,

This communication is to inform you of JEA's intent to award for Solicitation **1411876446 (IFB) NGS N00 Material Handling and ByProducts Building**. JEA has reviewed all the submittals and has determined **ACON Construction Co Inc.** is the Responsive and Responsible Bidder whose Bid meets or exceeds the Minimum Qualifications set forth in this Solicitation, and is the Lowest Priced Bidder for the services which they are being awarded.

Company Name	Rank	Total Bid Amount
<b>ACON Construction Co Inc</b>	<b>1</b>	<b>\$1,549,999.00</b>
<b>Carle Construction &amp; Maintenance</b>	<b>2</b>	<b>\$1,584,700.00</b>
<b>Jesse Lane dba Lane Construction, LLC</b>	<b>3</b>	<b>\$2,089,578.58</b>
<b>Southeastern Construction</b>	<b>4</b>	<b>\$3,850,485.00</b>

Administrative Remedies are located on JEA.com. JEA appreciates your participation and looks forward to future opportunities to work with your company.

Thank you,  
**Jason Behr**  
Senior Purchasing Agent  
Direct: (904) 665-8750



## Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

Submit the Response via electronic pdf in accordance with the procedures in the solicitation

**TAW Jacksonville Service Center, Inc DBA IPS Jacksonville**

Company Name: \_\_\_\_\_

Company's Address: **10520 Busch Dr. North Jacksonville, FL 32218**

License Number: \_\_\_\_\_

Phone Number: **904.757.7790** FAX No: \_\_\_\_\_ Email Address: **fl-jax-sales@ips.us****BID SECURITY REQUIREMENTS**

- ☒ None required  
☐ Certified Check or Bond Five Percent (5%)

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☒ Term - Five (5) Years w/Two (2) Optional- 1Yr Renewals  
☐ Other. Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☒ None required  
☐ Bond required 100% of Bid Award

**QUANTITIES**

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS****Insurance required****PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☒ None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	BID PRICE
1	Total Bid Price (Transferred from Bid Workbook)	\$ 2,587,049.25

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 2

Handwritten Signature of Authorized Officer of Company or Agent

8/23/24  
Date

Greg HANSEN EXECUTIVE VICE PRESIDENT, GENERAL MANAGER  
 Printed Name and Title

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

GENERAL

THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.

THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.

BIDDER INFORMATION

COMPANY NAME: TAW Jacksonville Service Center, Inc DBA IPS Jacksonville

BUSINESS ADDRESS: 10520 Busch Dr. North

CITY, STATE, ZIP CODE: Jacksonville, FL. 32218

TELEPHONE: 904.757.7790

FAX: \_\_\_\_\_

E-MAIL: fl-jax-sales@ips.us

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Greg Harker

SIGNATURE OF AUTHORIZED REPRESENTATIVE: [Signature]

TITLE OF AUTHORIZED REPRESENTATIVE: ELP & GM

MINIMUM QUALIFICATIONS:

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated above.

JEA in its sole discretion may reject Responses from Respondents not meeting all of the following Minimum Qualifications:

Respondent shall submit reference information for three (3) similar service contracts in the past five (5) years ending July 23, 2024.

- A similar service contract is defined as an Electric Motor Repair contract valued at \$100,000.00 or greater for any one (1) year period for each contract, for motors utilized in an industrial plant environment. One (1) contract must include an electric power plant.

The reference information must be specific to work your company has done in the past and must contain the following:

- Customer Name
- Customer Location
- Type of Business
- Type of Work Environment
- Customer Contact Information (include name, current phone number(s), email, and best times to call)
- Contract Dates (start, stop, duration, etc.)

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

- Total Contract Value
  - Detailed description of the scope of services performed by your company, including highlighting any emergency response activities, cost avoidance measures, corrective safety measures, etc.
- 
- Respondent's primary shop location for this contract must be located within 200 roadway miles from JEA's Northside Generating Station at 4433 William Ostner Dr, Jacksonville FL, 32226. Respondent must state the address of their electric motor shop location on the Bid Form.
  - Any respondent whose primary shop location for this contract is more than 120 roadway miles from JEA's Northside generating station must have acceptable remote monitoring capabilities for JEA to monitor incoming motor runs and motor acceptance testing of non-critical motors. JEA will verify remote monitoring capabilities during the electric motor shop inspection.
  - Bidder must possess a current SKF or PEV Certification.
  - Respondent shall be capable of testing/running 6.9 KV motors in their shop. JEA will verify this during the electric motor shop inspection.
  - Must be capable of running/testing DC motors rated up to 150 HP at rated load

Any Respondent that has had a contract terminated for default in the past two (2) years will not be allowed to Bid.

Please provide the reference verification information requested below pertaining to this contract.

**I. REFERENCE**

Reference Name Michael NewBold

Reference Phone Number 904.665.8107

Reference Company Name Jacksonville Electric Authority (JEA)

Address of Work 4377 Heckscher Dr, Jacksonville, FL 32226

Reference E-Mail Address NewBMA@jea.com

Dates of Work/\$ Amount 2017 to Current / Valued over \$100,000.00 Annually

Description of Work JEA Electric Plant Motor Repair Services

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Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**2. REFERENCE**

Reference Name Kurt Quasney  
Reference Phone Number 407.462.4687  
Reference Company Name Orlando Utilities Commission (OUC) Stanton Energy  
Address of Work 5099 S Alafaya Tr. Orlando, FL 32831  
Reference E-Mail Address kquasney@ouc.com  
Dates of Work/\$ Amount 1987 to Current / Valued over \$100,000.00 Annually  
Description of Work Motor repair services, breaker inspections, new motor and pump sales

**3. REFERENCE**

Reference Name Joe Tyre  
Reference Phone Number 912.256.2990  
Reference Company Name Rayonier Advanced Materials (RYAM) Jesup  
Address of Work 4470 Savannah Hwy, Jesup, GA 31545  
Reference E-Mail Address joe.tyre@ryam.com  
Dates of Work/\$ Amount 2019-2022 / Valued over \$100,000.00 Annually  
Description of Work Motor repair and replacement, Field service

## Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**LIST OF SUBCONTRACTORS**

JEA Solicitation Number 1411787646 requires certain major Subcontractors be listed on this form, unless the work will be self-performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
Rebabbit Sleeve Bearings	Majestic Machine & Engineering Incorporated	Lou Nettles 904-356-1406		
Re-laminate stator and rotor cores	TAW Tampa Service Center	John Sushko 813-612-2600		
Re-laminate stator and rotor cores	Jasper Electric Motors Incorporated	Eric Ross 800-382-5643		
Rebuild Commutators	Industrial Commutator Corp.	Jason Trimarchi 800-327-7558		
Rebuild Commutators	Electric Materials Company	Ted Roskie 814-725-9621		
Manufacture Form Coils	Superior Coil Service Inc.	205-595-9706		
Manufacture Form Coils	Coil Manufacturing Inc.	Tom Russell 205-838-5985		
Machine Work	A&K Machine & Fab Shop Inc.	Craig Shimp 904-388-7772		
Machine Work	Elliot Company	904-757-7600		

Signed: Company: IPS Jacksonville

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

Address: 10520 Busch Dr. North Jacksonville, FL. 32218


Date: 8.23.2024

**LIST OF JSEB SUBCONTRACTORS**

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA - \_\_\_\_\_. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category)  Dollar Amount	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or

Not Applicable

Signed: 

Company: IPS Jacksonville

Address: 10520 Busch Dr. North Jacksonville, FL. 32218

Date: 8/23/24

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

## Appendix B - Rates Workbook

## ELECTRIC MOTOR REPAIR SERVICES - RESPONDENT RATES WORKBOOK

## Hourly Labor Rates (5-Year Estimate) - Fill in the Yellow Cells Only

Labor						
LABOR CLASSIFICATION	ESTIMATED ST HRS	ST RATE (\$/HR)	ESTIMATED ST LABOR COST	ESTIMATED OT HRS	OT RATE <sup>1</sup> Up to 1.5 X Str. Time	ESTIMATED OT LABOR COST
TECHNICIAN - SR.	1500	\$ 92.00	\$ 138,000.00	200	\$ 138.00	\$ 27,600.00
TECHNICIAN - JR.	1500	\$ 90.00	\$ 135,000.00	200	\$ 135.00	\$ 27,000.00
SHOP LABORER / HELPER	1000	\$ 75.00	\$ 75,000.00	200	\$ 112.50	\$ 22,500.00
Subtotal - Straight Time Labor Cost			\$ 348,000.00  A1	Subtotal - OT Labor Cost		\$ 77,100.00  A2
TOTAL COST INPUT SHEET 1 = A1 + A2						\$ 425,100.00

## Notes

1. Double Time (2X) Labor rates are not permitted. JEA will only pay up to 1.5 X the straight time rate for Overtime hours.
2. JEA will not pay per diem or travel for this Contract. See Technical Specification 9.5.

Please check formula for all parties. IPS noted errors in c

Total Five Year Bid Price = Input Sheet 1 + Input Sheet 2 + Input Sheet 3 + Input Sheet 4

#REF!

Please check formula for all parties. IPS noted errors in c

**Electric Motor Repair Services****MATERIALS & CONSUMABLES MARKUP - 5 Year Estimate**

DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Materials (Parts) markup - not to exceed 15%	\$250,000.00	15%	\$ 287,500.00
Consumables Markup - not to exceed 15%	\$50,000.00	15%	\$ 57,500.00
<b>TOTAL COST - MATERIALS &amp; CONSUMABLES + MARKUP</b>			<b>\$ 345,000.00</b>

**B1****EQUIPMENT RENTAL MARKUP - 5 Year Estimate**

DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Equipment Rental Markup - not to exceed 15% (includes applicable Fuel costs)	\$75,000.00	5%	\$ 78,750.00
<b>TOTAL COST - EQUIPMENT RENTAL + MARKUP</b>			<b>\$ 78,750.00</b>

**B2****SUBCONTRACT MARKUP - 5 Year Estimate**

DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Subcontract Markup - not to exceed 15%	\$50,000.00	5%	\$ 52,500.00
<b>TOTAL COST - SUBCONTRACT + MARKUP</b>			<b>\$ 52,500.00</b>

**B3****Total Cost Input Sheet 2 = B1 + B2 + B3 +B4****\$ 476,250.00**

## Electric Motor Repair Services - Fixed Price Repairs

Fixed Price Repairs - the following section is provided for the Bidder to submit Fixed Price Repair quotes for various Electric Motor Repair Scopes of Work. Quote shall include all labor, materials, equipment and consumables to complete electric motor repairs. Repairs over and beyond the scope of the below referenced sections of the Technical Specification will be performed per the Time & Material Rates provided. Voltage rating based on IEEE Std 141 (System Voltage Classes)					
HP	LOW VOLTAGE MOTORS < 1000 V	3600 RPM	1800 RPM	1200 RPM	900 RPM
25 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 957.00	\$ 957.00	\$ 957.00	\$ 661.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 1,958.00	\$ 1,857.00	\$ 1,854.00	\$ 661.00
30 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,033.00	\$ 1,033.00	\$ 1,033.00	\$ 752.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 2,155.00	\$ 2,000.00	\$ 2,100.00	\$ 752.00
40 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,209.00	\$ 1,209.00	\$ 1,209.00	\$ 841.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 2,474.00	\$ 2,329.00	\$ 2,434.00	\$ 841.00
50 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,339.00	\$ 1,339.00	\$ 1,339.00	\$ 936.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 2,821.00	\$ 2,629.00	\$ 2,784.00	\$ 936.00
60 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,534.00	\$ 1,534.00	\$ 1,534.00	\$ 1,030.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 3,063.00	\$ 2,850.00	\$ 3,016.00	\$ 1,030.00
75 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,718.00	\$ 1,718.00	\$ 1,718.00	\$ 1,138.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 3,423.00	\$ 3,234.00	\$ 3,374.00	\$ 1,138.00
100 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,925.00	\$ 1,925.00	\$ 1,925.00	\$ 1,334.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,429.00	\$ 3,876.00	\$ 4,493.00	\$ 1,334.00
125 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,628.00	\$ 2,628.00	\$ 2,628.00	\$ 1,823.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,756.00	\$ 4,518.00	\$ 4,518.00	\$ 3,746.00
150 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,852.00	\$ 2,852.00	\$ 2,852.00	\$ 2,062.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,554.00	\$ 5,080.00	\$ 5,080.00	\$ 4,263.00
200 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,178.00	\$ 3,178.00	\$ 3,178.00	\$ 2,393.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 6,568.00	\$ 6,204.00	\$ 6,204.00	\$ 4,928.00
250 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,867.00	\$ 3,867.00	\$ 3,867.00	\$ 2,814.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 7,934.00	\$ 7,280.00	\$ 7,280.00	\$ 5,679.00
LOW VOLTAGE MOTOR SUB-TOTALS BY RPM		\$ 67,375.00	\$ 64,097.00	\$ 65,377.00	\$ 41,092.00
Total Cost Input Sheet 3				\$	85,283.00



Fixed Price Repairs - the following section is provided for the Bidder to submit Fixed Price Repair quotes for various Electric Motor Repair Scopes of Work. Quote shall include all labor, materials, equipment and consumables to complete electric motor repairs. Repairs over and beyond the scope of the below referenced sections of the Technical Specification will be performed per the Time & Material Rates provided. Voltage rating based on IEEE Std 141 (System Voltage Classes)

<b>Total Cost Input Sheet 5</b>		\$ 288,340.50
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1411787646 (RFP) JEA Electric Plant Motor Repair Services

Submit the Response via electronic pdf in accordance with the procedures in the solicitation

Company Name: Flanders Electric Motor Service LLCCompany's Address: 8101 Baumgart Road, Evansville, IN 47725

License Number: \_\_\_\_\_

Phone Number: 812-867-7421 FAX No: \_\_\_\_\_ Email Address: custserv@flandersinc.com**BID SECURITY REQUIREMENTS**

- ☒ None required  
☐ Certified Check or Bond Five Percent (5%)

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☒ Term - Five (5) Years w/Two (2) Optional- 1Yr Renewals  
☐ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☒ None required  
☐ Bond required 100% of Bid Award

**QUANTITIES**

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS****Insurance required****PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☐ None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	BID PRICE
1	Total Bid Price (Transferred from Bid Workbook)	\$ 3,864,974.50

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 2

Handwritten Signature of Authorized Officer of Company or Agent

Date

John Oliver, Executive Chairman

Printed Name and Title

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**GENERAL**

**THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.**

**THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.**

**BIDDER INFORMATION**

COMPANY NAME: Flanders Electric Motor Service LLC

BUSINESS ADDRESS: 2701 S. Combee Road

CITY, STATE, ZIP CODE: Lakeland, FL 33803

TELEPHONE: 812-867-7421

FAX: \_\_\_\_\_

E-MAIL: custserv@flandersinc.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: John Oliver

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

TITLE OF AUTHORIZED REPRESENTATIVE: Executive Chairman

**MINIMUM QUALIFICATIONS:**

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated above.

JEA in its sole discretion may reject Responses from Respondents not meeting all of the following Minimum Qualifications:

Respondent shall submit reference information for three (3) similar service contracts in the past five (5) years ending July 23, 2024.

- A similar service contract is defined as an Electric Motor Repair contract valued at \$100,000.00 or greater for any one (1) year period for each contract, for motors utilized in an industrial plant environment. One (1) contract must include an electric power plant.

The reference information must be specific to work your company has done in the past and must contain the following:

- Customer Name
- Customer Location
- Type of Business
- Type of Work Environment
- Customer Contact Information (include name, current phone number(s), email, and best times to call)
- Contract Dates (start, stop, duration, etc.)

1411787646 (RFP) JEA Electric Plant Motor Repair Services

- Total Contract Value
  - Detailed description of the scope of services performed by your company, including highlighting any emergency response activities, cost avoidance measures, corrective safety measures, etc.
- 
- Respondent's primary shop location for this contract must be located within 200 roadway miles from JEA's Northside Generating Station at 4433 William Ostner Dr, Jacksonville FL, 32226. Respondent must state the address of their electric motor shop location on the Bid Form.
  - Any respondent whose primary shop location for this contract is more than 120 roadway miles from JEA's Northside generating station must have acceptable remote monitoring capabilities for JEA to monitor incoming motor runs and motor acceptance testing of non-critical motors. JEA will verify remote monitoring capabilities during the electric motor shop inspection.
  - Bidder must possess a current SKF or PEV Certification.
  - Respondent shall be capable of testing/running 6.9 KV motors in their shop. JEA will verify this during the electric motor shop inspection.
  - Must be capable of running/testing DC motors rated up to 150 HP at rated load

**Any Respondent that has had a contract terminated for default in the past two (2) years will not be allowed to Bid.**

**Please provide the reference verification information requested below pertaining to this contract.**

**1. REFERENCE**

Reference Name See attached

Reference Phone Number \_\_\_\_\_

Reference Company Name \_\_\_\_\_

Address of Work \_\_\_\_\_

Reference E-Mail Address \_\_\_\_\_

Dates of Work/\$ Amount \_\_\_\_\_

Description of Work \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**2. REFERENCE**

Reference Name \_\_\_\_\_

Reference Phone Number \_\_\_\_\_

Reference Company Name \_\_\_\_\_

Address of Work \_\_\_\_\_

Reference E-Mail Address \_\_\_\_\_

Dates of Work/\$ Amount \_\_\_\_\_

Description of Work \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**3. REFERENCE**

Reference Name \_\_\_\_\_

Reference Phone Number \_\_\_\_\_

Reference Company Name \_\_\_\_\_

Address of Work \_\_\_\_\_

Reference E-Mail Address \_\_\_\_\_

Dates of Work/\$ Amount \_\_\_\_\_

Description of Work \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**LIST OF SUBCONTRACTORS**

JEA Solicitation Number \_\_\_\_\_ requires certain major Subcontractors be listed on this form, unless the work will be self-performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
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Signed: \_\_\_\_\_

Company: \_\_\_\_\_

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**Address:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**LIST OF JSEB SUBCONTRACTORS**

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA - \_\_\_\_\_. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category)  Dollar Amount	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or

**Signed:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Date:** \_\_\_\_\_

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

Appendix B - Rates Workbook

ELECTRIC MOTOR REPAIR SERVICES - RESPONDENT RATES WORKBOOK

Hourly Labor Rates (5-Year Estimate) - Fill in the Yellow Cells Only						
Labor						
LABOR CLASSIFICATION	ESTIMATED ST HRS	ST RATE (\$/HR)	ESTIMATED ST LABOR COST	ESTIMATED OT HRS	OT RATE <sup>1</sup> Up to 1.5 X Str. Time	ESTIMATED OT LABOR COST
TECHNICIAN - SR.	1500	\$ 105.00	\$ 157,500.00	200	\$ 157.50	\$ 31,500.00
TECHNICIAN - JR.	1500	\$ 105.00	\$ 157,500.00	200	\$ 157.50	\$ 31,500.00
SHOP LABORER / HELPER	1000	\$ 105.00	\$ 105,000.00	200	\$ 157.50	\$ 31,500.00
Subtotal - Straight Time Labor Cost			\$ 420,000.00	Subtotal - OT Labor Cost		\$ 94,500.00
			A1			A2
TOTAL COST INPUT SHEET 1 = A1 + A2						\$ 514,500.00

- Notes
- 1. Double Time (2X) Labor rates are not permitted. JEA will only pay up to 1.5 X the straight time rate for Overtime hours.
  - 2. JEA will not pay per diem or travel for this Contract. See Technical Specification 9.5.

Total Five Year Bid Price = Input Sheet 1 + Input Sheet 2 + Input Sheet 3 + Input Sheet 4	\$ 3,864,974.50
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Appendix B - Rates Workbook

Electric Motor Repair Services

MATERIALS & CONSUMABLES MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Materials (Parts) markup - not to exceed 15%	\$250,000.00	15%	\$ 287,500.00
Consumables Markup - not to exceed 15%	\$50,000.00	15%	\$ 57,500.00
TOTAL COST - MATERIALS & CONSUMABLES + MARKUP			\$ 345,000.00

B1

EQUIPMENT RENTAL MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Equipment Rental Markup - not to exceed 15% (includes applicable Fuel costs)	\$75,000.00	15%	\$ 86,250.00
TOTAL COST - EQUIPMENT RENTAL + MARKUP			\$ 86,250.00

B2

SUBCONTRACT MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Subcontract Markup - not to exceed 15%	\$50,000.00	15%	\$ 57,500.00
TOTAL COST - SUBCONTRACT + MARKUP			\$ 57,500.00

B3

Total Cost Input Sheet 2 = B1 + B2 + B3 +B4	\$ 488,750.00
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# Electric Motor Repair Services - Fixed Price Repairs

Fixed Price Repairs - the following section is provided for the Bidder to submit Fixed Price Repair quotes for various Electric Motor Repair Scopes of Work. Quote shall include all labor, materials, equipment and consumables to complete electric motor repairs. Repairs over and beyond the scope of the below referenced sections of the Technical Specification will be performed per the Time & Material Rates provided. Voltage rating based on IEEE Std 141 (System Voltage Classes)					
HP	LOW VOLTAGE MOTORS < 1000 V	3600 RPM	1800 RPM	1200 RPM	900 RPM
25 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,872.00	\$ 1,788.00	\$ 2,062.00	\$ 2,472.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 3,660.00	\$ 3,470.00	\$ 3,848.00	\$ 4,940.00
30 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,056.00	\$ 1,930.00	\$ 2,250.00	\$ 2,812.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,026.00	\$ 3,738.00	\$ 4,360.00	\$ 5,398.00
40 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,480.00	\$ 2,258.00	\$ 2,546.00	\$ 3,144.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,622.00	\$ 4,352.00	\$ 5,054.00	\$ 6,120.00
50 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,670.00	\$ 2,502.00	\$ 2,914.00	\$ 3,498.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,270.00	\$ 4,912.00	\$ 5,780.00	\$ 6,796.00
60 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,008.00	\$ 2,864.00	\$ 3,234.00	\$ 3,850.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,724.00	\$ 5,326.00	\$ 6,262.00	\$ 7,632.00
75 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,388.00	\$ 3,204.00	\$ 3,680.00	\$ 4,254.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 6,396.00	\$ 6,210.00	\$ 7,004.00	\$ 8,584.00
100 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,894.00	\$ 3,590.00	\$ 4,228.00	\$ 4,984.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,778.00	\$ 7,086.00	\$ 8,720.00	\$ 10,188.00
125 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 4,666.00	\$ 4,386.00	\$ 4,874.00	\$ 5,676.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 8,886.00	\$ 8,436.00	\$ 9,834.00	\$ 11,664.00
150 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 5,190.00	\$ 4,820.00	\$ 5,450.00	\$ 6,418.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 10,378.00	\$ 9,492.00	\$ 11,280.00	\$ 13,274.00
200 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 6,076.00	\$ 5,584.00	\$ 6,442.00	\$ 7,450.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 12,272.00	\$ 11,592.00	\$ 13,224.00	\$ 15,346.00
250 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 7,370.00	\$ 6,628.00	\$ 7,582.00	\$ 8,762.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 14,824.00	\$ 13,604.00	\$ 15,376.00	\$ 17,684.00
LOW VOLTAGE MOTOR SUB-TOTALS BY RPM		\$ 124,506.00	\$ 117,772.00	\$ 136,004.00	\$ 160,946.00
Total Cost Input Sheet 3				\$	269,614.00



## Electric Motor Repair Services - Fixed Price Repairs

**Fixed Price Repairs - the following section is provided for the Bidder to submit Fixed Price Repair quotes for various Electric Motor Repair Scopes of Work. Quote shall include all labor, materials, equipment and consumables to complete electric motor repairs. Repairs over and beyond the scope of the below referenced sections of the Technical Specification will be performed per the Time & Material Rates provided. Voltage rating based on IEEE Std 141 (System Voltage Classes)**

[illegible]

## Evaluation Matrix

Solicitation #: 1411787646 (RFP) JEA Electric Plant Motor Repair Services		Contractor: Flanders		Evaluator: Newbold, Mike	
Does Proposer meet Minimum Qualifications?				YES (Accept)	NO (Reject)
Minimum Qualifications (Accept/Reject)		Bidder's primary shop located within 200 roadway miles of JEA NGS Bidder's with primary shop located more than 120 roadway miles from JEA NGS have acceptable remote monitoring capabilities. Bidder possesses an SKF or PEV Certification Bidder capable of testing 6.9KV motor in their shop		YES (Accept)	
Criteria	MAX Points	Low Bidder = 40 pts The low bid will receive the maximum 40 points and the amount of that bid will be the basis for awarding points to all other bids based on the following formula: Other bidders points = 40 * (Low Bidder/Bidder). For Example: Bid #1 = \$100, Bid #2 = \$200 Bid #1 is low bid and will receive 40 points, Bid #2 will receive 20 points (50 x (100/200))			
Quotation of Rates	40				26.77
Electric Motor Shop Inspection	25	Highest Shop Score = 100 pts max The highest shop score will receive the maximum 25 points and the amount of that score will be the basis for awarding points to all other bidders' shop scores based on the following formula: Other bidders score = 25 * (Bidder #2 Shop Score / Highest Shop Score). For Example: Bidder #1 = 90 points, Bidder #2 = 80 points Bidder #1 has highest shop score and will receive 25 points Bidder #2 will receive 22.2 points - 25 * (80/90)			
Past Performance/ Company Experience	15	Reference 1 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
		Reference 2 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
		Reference 3 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
Shop Service Manager Resume	10	Education, Work Experience, Management Roles, Training, Certifications, etc.	Above Average (8-10 points)	Average (4-7 points)	Below Average (0-3 points)
Safety	5	Experience Modification Rate (avg of past three years)	EMR < 1.0 0 - 0.74 = 5 pts 0.75 - 0.89 = 4 pts 0.90 - 0.99 = 3 pts		EMR > 1.0 1.0 - 1.10 = 2 pts 1.11 - 1.25 = 1 pts 1.26+ = 0 pts
QA/QC Program	5	Defect prevention/correction, continuous improvement, & customer relations	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
			Total points	78.77	

## Evaluation Matrix

<b>Solicitation #: 1411787646 (RFP)</b> <b>JEA Electric Plant Motor Repair Services</b>		<b>Contractor: TAW-IPS</b>		<b>Evaluator: Newbold, Mike</b>	
Does Proposer meet Minimum Qualifications?				YES (Accept)	NO (Reject)
Minimum Qualifications (Accept/Reject)		Bidder's primary shop located within 200 roadway miles of JEA NGS Bidder's with primary shop located more than 120 roadway miles from JEA NGS have acceptable remote monitoring capabilities. Bidder possesses an SKF or PEV Certification Bidder capable of testing 6.9KV motor in their shop		YES (Accept)	
Criteria	MAX Points	<b>Low Bidder = 40 pts</b> The low bid will receive the maximum 40 points and the amount of that bid will be the basis for awarding points to all other bids based on the following formula: <b>Other bidders points = 40 * (Low Bidder/Bidder). For Example: Bid #1 = \$100, Bid #2 = \$200</b> Bid #1 is low bid and will receive 40 points, Bid #2 will receive 20 points (50 x (100/200))			40
Quotation of Rates	40				
Electric Motor Shop Inspection	25	<b>Highest Shop Score = 100 pts max</b> The highest shop score will receive the maximum 25 points and the amount of that score will be the basis for awarding points to all other bidders' shop scores based on the following formula: <b>Other bidders score = 25 * (Bidder #2 Shop Score / Highest Shop Score). For Example: Bidder #1 = 90 points, Bidder #2 = 80 points</b> Bidder #1 has highest shop score and will receive 25 points Bidder #2 will receive 22.2 points - 25 * (80/90)			
Past Performance/ Company Experience	15	Reference 1 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
		Reference 2 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
		Reference 3 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
Shop Service Manager Resume	10	Education, Work Experience, Management Roles, Training, Certifications, etc.	Above Average (8-10 points)	Average (4-7 points)	Below Average (0-3 points)
Safety	5	Experience Modification Rate (avg of past three years)	EMR < 1.0 0 - 0.74 = 5 pts 0.75 - 0.89 = 4 pts 0.90 - 0.99 = 3 pts	EMR > 1.0 1.0 - 1.10 = 2 pts 1.11 - 1.25 = 1 pts 1.26+ = 0 pts	
QA/QC Program	5	Defect prevention/correction, continuous improvement, & customer relations	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)
			<b>Total points</b>	<b>86.8</b>	

**Award #4 Supporting Documents 02/27/2025**

Appendix B - Bid Form  
1411926647 –NVR Lifecycle – Bulk Materials Purchase

Submit the Bid electronically as described in section 1.3 of the Solicitation.

Company Name: Securadyne Systems Intermediate, LLC dba Allied Universal Technology Services

Company's Address: 8936 Western Way, Bldg 6, Suite 11 Jacksonville, FL 32256

License Number: EF0001195

Phone Number: 9045103319 FAX No: \_\_\_\_\_ Email Address: cheri.larger@aus.com

**BID SECURITY REQUIREMENTS**

- ☒ None required  
☐ Certified Check or Bond (Five Percent (5%))

**TERM OF CONTRACT**

- ☒ One Time Purchase  
☐ Annual Requirements  
☐ Other, Specify \_\_\_\_\_

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☒ None required  
☐ Bond required 100% of Bid Award

**QUANTITIES**

- ☒ Quantities indicated are exacting  
☐ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

Insurance required

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other  
☒ None Offered

ENTER YOUR BID FOR SOLICITATION 1411926647

TOTAL BID PRICE

Total Bid Price  
(enter total from cell J4 in the Bid Workbook)

\$ 586,172.04

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda

\_\_\_\_\_ 0 through 0 \_\_\_\_\_

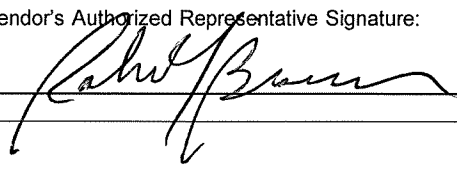
Handwritten Signature of Authorized Officer of Company or Agent

Date

Robert Biscardi Region Vice President  
Printed Name and Title

**CONFLICT OF INTEREST DISCLOSURE FORM**

*Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest, and they are detected by JEA, vendor may be **disqualified** from doing business with JEA.*  
*Questions about this form? Contact (JEA, fill in the blank)*

JEA Bid/Solicitation/Contract Number: 1411926647	Name of JEA Employee(s) Working on Vendor's Current Contract(s) with JEA: Matt Summers, Steven Laframboise, Clint Lockhart	
Vendor Name: Securadyne Systems Intermediate, LLC dba Allied Universal Technology Solutions		Vendor Phone: 904-510-3319
Vendor's Authorized Representative Name and Title: Carey Boethel – President, Technology Services		Authorized Representative's Phone:
<b>NAME(S) OF JEA EMPLOYEE(S) / PUBLIC OFFICER(S) WITH POTENTIAL CONFLICT OF INTEREST</b>		
Name of JEA public officer(s), employee(s), or relatives with whom there may be a potential conflict of interest. If more than five, attach a second form.		Relationship of JEA public officer(s)/employee(s) and/or relative(s) to vendor's company from list above (e.g. 1(a), 2, etc.). Please list all that apply:
1.		
2.		
3.		
4.		
5.		
<input checked="" type="checkbox"/> Vendor has no conflict of interest to report.  <input checked="" type="checkbox"/> Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any JEA officer or employee to obtain or maintain a contract.  <input checked="" type="checkbox"/> I certify that this Conflict of Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor.		
Vendor's Authorized Representative Signature:		Date:
		2/11/25

**FOR JEA USE ONLY IF CONFLICT NOTED**  
This form has been reviewed by:

Name of JEA Ethics Officer:	Signature:	Date:
Note:		

## Appendix B - Response Workbook for IFB 1411926647 NVR Lifecycle - Bulk Material Purchases

## Vendor Name: Allied Universal Technology Services

Instructions: Only the approved item Part Number and Item MPN specified in Columns B and C will be accepted and no substitute products will be allowed. The lead-time entered in Column E must be the number of calendar days after receipt of order that JEA will receive the material, not the number of days to ship. This should be as number of days, do not quote a range. Any blanks left on the workbook will be considered to be a "no bid."

Your quoted MSRP unit price must be listed in Column F and your quoted Discount Unit Price must be listed in Column H.

MSRP Total

Quote Total

\$1,035,069.00

\$586,172.04

Item Qty	Item Part Number	Item MPN	Item Description	Lead Time In Calendar Days After Receipt of Order	MSRP Unit Price	Discount in percentage or dollars	Discount Unit Price	MSRP Total	Discount Net Total
51	15.60320S	G-ST 3000+ G3 - i7 VMS Bundle (S)	G-ST 3000+ G3 - i7 VMS Bundle includes: 0.60320 G-ST 3000+ G3 VMS Hardware 1.02952 CPUKit-i7: 12th Gen. CPU i7 + Windows 10 IoT 1.02476 PSU/300W/SIN-ZI 4.21744 G-ST/3000-19" mounting kit 0.50000 5-Year Hardware Warranty 3.06780 G-Core VMS Software w/ 1-Year Smart License	45	\$8,950.00	43%	\$5,101.50	\$456,450.00	\$260,176.50
104	5.36550US	HDD/22TB/S-ATA Raid HT Helium	S-ATA Raid hard disk 22 TB, 3.5", incl. installation. For use in RAID systems and as system- and database hard disk	45	\$1,428.00	43%	\$813.96	\$148,512.00	\$84,651.84
740	8.34022	G-Core/CamConnect	IP Camera Connection license for G-Core Software for Geutebruck cameras and other ONVIF standard and RTSP protocol cameras. Every connected IP camera requires one option	45	\$264.00	43%	\$150.48	\$195,360.00	\$111,355.20
24	8.34137	G-Core/SMA - Up to 128 Channels	1-Year SSM extension for up to 128 channels/cameras, applied 1-year after the G-Core Software has been activated A/K/A the system's software expiration date.	45	\$4,200.00	43%	\$2,394.00	\$100,800.00	\$57,456.00
51	8.34094	G-Health 4 - Client Connect	License to connect G-Core systems to the G-Health 4 monitoring application. One Client Connect license is required for each recorder to be connected to the 3.07524 G-Health 4 Software, which is the required software application.	45	\$525.00	43%	\$299.25	\$26,775.00	\$15,261.75

## Award #4 Supporting Documents 02/27/2025

204	8.34095	G-Health 4 - 1-Year SSA	Optional extension of support and software upgrades for one additional year after the official termination of the Software Upgrade Plan period of your G-Health 4 installation. Calculated based on the number of Client Connect licenses.	45	\$81.00	43%	\$46.17	\$16,524.00	\$9,418.68
1	15.60805S	G-ST 8000+/2U G-SIM Bundle	G-ST 8000+ G-SIM Bundle includes: 0.60802 G-ST 8000+/2U 0.08010 SSD/MirroredOS 0.50000 5-Year Hardware Warranty 3.06135 G-SIM	45	\$33,822.00	43%	\$19,278.54	\$33,822.00	\$19,278.54
1	15.60807S	G-ST 8000+/2U G-SIM Failover	G-ST 8000+ G-SIM Failover Bundle includes: 0.60802 G-ST 8000+/2U 0.08010 SSD/MirroredOS 0.50000 5-Year Hardware Warranty 8.34315 G-SIM Failover Software	45	\$32,129.00	43%	\$18,313.53	\$32,129.00	\$18,313.53
4	8.34288	G-SIM/Upgrade/ SSA (1-Year)	G-SIM SSA Extension provides the right to receive software upgrades for one (1) year after the existing software upgrade plan officially ends, A/K/A the system's software expiration date. The cost of this upgrade is 20% of the G-SIM software only cost per year.	45	\$4,500.00	43%	\$2,565.00	\$18,000.00	\$10,260.00
1	15.60326	G-ST 3000+ G3 - i7 G Tect Analytics Statio	G-ST 3000+ G3 - i7 G-Tect Analytics Station 0.60310 G-ST 3000+ G3 Hardware 1.02952 CPUKit-i7: 12th Gen. CPU i7 + Windows 10 IoT 1.02476 PSU/300W/SIN-ZI 4.21744 G-ST/3000-19" mounting kit 0.50000 5-Year Hardware Warranty	45	\$6,697.00	100%	\$0.00	\$6,697.00	\$0.00



February 24, 2025

**Siemens Energy Proposal 25-004 Rev.2**

Mr. Kendrick Taylor  
JEA Northside 3  
4377 Hecksher Drive  
Jacksonville, Florida 32226

Subject: **JEA, Northside ST3 LP2 Gland Steam Piping Repair (Summary)**

Dear Mr. Taylor,

JEA has requested a summary for the scope of work & pricing presented in Siemens Energy Proposal 25-004 Rev.2 to be used in the public review process. This letter makes no modifications or revisions to the existing proposal and is being presented only to satisfy JEA's request.

Please find the scope of work & pricing summary for the Northside 3 LP2 Gland Steam Piping Repair scopes. Siemens Energy grants JEA permission to use this summary for the public review process.

With kind regards,

A handwritten signature in black ink, appearing to read "S. Holland", with a stylized flourish at the end.

Stuart Holland  
Account Representative  
Siemens Energy Power Systems Sales  
4400 Alafaya Trail  
Orlando, FL 32828  
Tel.: 321-512-5809  
[Stuart.Holland@siemens-energy.com](mailto:Stuart.Holland@siemens-energy.com)

**Siemens Energy, Inc.**  
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4400 Alafaya Trail  
Orlando, FL 32826-2301



## SECTION 1 – SCOPE OF WORK

### **SUMMARY SCOPE: LP2 Gland Steam Piping Repair**

**Bae Scope 1:** LP2 Gland Steam Piping Repair

**Adder:** LP1 Gland Steam Piping Repair

**Piping Materials (Total for both LP's)**



## SECTION 2 – PRICING

Item	Description	2025 Price
1	LP2 Gland Steam Piping Repair LP1 Gland Steam Piping Repiar Piping Materials for both LP's	\$542,711

Business Estimate (Last Price Paid) Savings								
1411873646 - Appendix B - Response Workbook								
Company:				Beach timber Company Blackshear LLC				
JEA Item Number	Item Description	Unit of Measure	Est. Qty.	Unit Price	Last Price Paid	Savings over last price paid	Last Date Purchased	extended last price paid
Regular and Storm Stock Quantities								
POLWO003	POLE, WOOD, 35' CLASS 4 (T/L = 44), WEIGHT=1,026 LBS	EA	7348	187	\$217.00	-15%	14-Feb-24	\$1,594,516.00
POLWO004	POLE, WOOD, 40' CLASS 4 (T/L = 30) - WEIGHT= 1,272 LB	EA	240	231	\$269.00	-15%	26-Jan-23	\$64,560.00
POLWO006	POLE, WOOD, 45' CLASS 3 (T/L = 26), WEIGHT=1,770 LBS	EA	7774	322	\$374.00	-15%	24-Oct-24	\$2,907,476.00
POLWO008	POLE, WOOD, 50' CLASS 2 (T/L = 18), WEIGHT=2,424 LBS	EA	3924	462	\$533.00	-14%	29-Dec-23	\$2,091,492.00
POLWO010	POLE, WOOD, 55' CLASS 1 (T/L = 13), WEIGHT=3,258 LBS	EA	741	622	\$717.00	-14%	30-Oct-24	\$531,297.00
POLWO011	POLE, WOOD, 60' CLASS 1 (T/L = 10), WEIGHT=3,756 LBS	EA	130	750	\$984.00	-27%	26-Oct-23	\$127,920.00
POLWO013	POLE, WOOD, 65' CLASS 1 (T/L = 10), WEIGHT=4,266 LBS	EA	30	850	\$1,110.00	-27%	21-Sep-22	\$33,300.00
POLWO014	POLE, WOOD, 70' CLASS 1 (T/L = 9), WEIGHT=4,800 LBS	EA	4	996	\$1,209.00	-19%	28-Feb-19	\$4,836.00
POLWO015	POLE, WOOD, 75' CLASS 1, (T/L - 8 EACH ) WEIGHT=5,370 LBS	EA	16	1114	\$1,643.00	-38%	30-Oct-24	\$26,288.00
POLWO016	POLE, WOOD, 80' CLASS 1, WEIGHT=5,958 LBS	EA	4	1387	\$1,729.55	-22%	10-Dec-20	\$6,918.20
POLWO017	POLE, WOOD, 85' CLASS 1, WEIGHT=6,570 LBS	EA	3	1740	\$1,947.62	-11%	12-Nov-20	\$5,842.86
POLWO018	POLE, WOOD, 90' CLASS 1, WEIGHT=7,200 LBS	EA	2	1914	\$2,303.24	-18%	19-May-21	\$4,606.48
TOTALS						-20%		\$7,399,052.54

**Best and Final Offer (BAFO) Savings**  
**1411873646 Wood Utility Poles for JEA Stock**

JEA Item Number	Item Description	Unit of Measure	Est. Qty.	Unit Price	Extended Price	BAFO Unit Price	Extended Price	BAFO SAVINGS OVER ORIGINAL BID
<b>Regular and Storm Stock Quantities</b>								
POLWO003	POLE, WOOD, 35' CLASS 4 (T/L = 44), WEIGHT=1,026 LBS	EA	7348	187	\$1,374,076.00	185	\$1,359,380.00	-1%
POLWO004	POLE, WOOD, 40' CLASS 4 (T/L = 30) - WEIGHT= 1,272 LB	EA	240	231	\$55,440.00	231	\$55,440.00	0%
POLWO006	POLE, WOOD, 45' CLASS 3 (T/L = 26), WEIGHT=1,770 LBS	EA	7774	322	\$2,503,228.00	319	\$2,479,906.00	-1%
POLWO008	POLE, WOOD, 50' CLASS 2 (T/L = 18), WEIGHT=2,424 LBS	EA	3924	462	\$1,812,888.00	442	\$1,734,408.00	-4%
POLWO010	POLE, WOOD, 55' CLASS 1 (T/L = 13), WEIGHT=3,258 LBS	EA	741	622	\$460,902.00	595	\$440,895.00	-4%
POLWO011	POLE, WOOD, 60' CLASS 1 (T/L = 10), WEIGHT=3,756 LBS	EA	130	750	\$97,500.00	750	\$97,500.00	0%
POLWO013	POLE, WOOD, 65' CLASS 1 (T/L = 10), WEIGHT=4,266 LBS	EA	30	850	\$25,500.00	850	\$25,500.00	0%
POLWO014	POLE, WOOD, 70' CLASS 1 (T/L = 9), WEIGHT=4,800 LBS	EA	4	996	\$3,984.00	996	\$3,984.00	0%
POLWO015	POLE, WOOD, 75' CLASS 1, (T/L - 8 EACH ) WEIGHT=5,370 LBS	EA	16	1114	\$17,824.00	1114	\$17,824.00	0%
POLWO016	POLE, WOOD, 80' CLASS 1, WEIGHT=5,958 LBS	EA	4	1387	\$5,548.00	1387	\$5,548.00	0%
POLWO017	POLE, WOOD, 85' CLASS 1, WEIGHT=6,570 LBS	EA	3	1740	\$5,220.00	1740	\$5,220.00	0%
POLWO018	POLE, WOOD, 90' CLASS 1, WEIGHT=7,200 LBS	EA	2	1914	\$3,828.00	1914	\$3,828.00	0%
<b>Bid Total</b>					<b>\$6,365,938.00</b>	<b>Bid Total</b>	<b>\$6,229,433.00</b>	<b>2%</b>

## Award # R1 Supporting Documents 02/27/2025

Business Estimate (Last Price Paid) Savings										
1411873646 - Appendix B - Response Workbook										
Company:					Beach timber Company Blackshear LLC					
JEA Item Number	Item Description	Manufacturer Name	Unit of Measure	Est. Qty.	Unit Price	Last Price Paid	Savings over last price paid	Hidden Column	Last Date Purchased	extended last price paid
Regular and Storm Stock Quantities										
POLWO003	POLE, WOOD, 35' CLASS 4 (T/L = 44), WEIGHT=1,026 LBS	INTERNATIONAL PAPER or KOPPERS	EA	7348	206.98	\$217.00	-5%	\$211.99	14-Feb-24	\$1,594,516.00
POLWO004	POLE, WOOD, 40' CLASS 4 (T/L = 30) - WEIGHT= 1,272 LB	INTERNATIONAL PAPER or KOPPERS	EA	240	240.22	\$269.00	-11%	\$254.61	26-Jan-23	\$64,560.00
POLWO006	POLE, WOOD, 45' CLASS 3 (T/L = 26), WEIGHT=1,770 LBS	None given	EA	7774	357.39	\$374.00	-5%	\$365.70	24-Oct-24	\$2,907,476.00
POLWO008	POLE, WOOD, 50' CLASS 2 (T/L = 18), WEIGHT=2,424 LBS	None given	EA	3924	501.24	\$533.00	-6%	\$517.12	29-Dec-23	\$2,091,492.00
POLWO010	POLE, WOOD, 55' CLASS 1 (T/L = 13), WEIGHT=3,258 LBS	INTERNATIONAL PAPER or KOPPERS	EA	741	692.93	\$717.00	-3%	\$704.97	30-Oct-24	\$531,297.00
POLWO011	POLE, WOOD, 60' CLASS 1 (T/L = 10), WEIGHT=3,756 LBS	INTERNATIONAL PAPER or KOPPERS	EA	130	865.14	\$984.00	-13%	\$924.57	26-Oct-23	\$127,920.00
POLWO013	POLE, WOOD, 65' CLASS 1 (T/L = 10), WEIGHT=4,266 LBS	INTERNATIONAL PAPER or KOPPERS	EA	30	1380.39	\$1,110.00	22%	\$1,245.20	21-Sep-22	\$33,300.00
POLWO014	POLE, WOOD, 70' CLASS 1 (T/L = 9), WEIGHT=4,800 LBS	INTERNATIONAL PAPER or KOPPERS	EA	4	1792.28	\$1,209.00	39%	\$1,500.64	28-Feb-19	\$4,836.00
POLWO015	POLE, WOOD, 75' CLASS 1, (T/L - 8 EACH ) WEIGHT=5,370 LBS	INTERNATIONAL PAPER or KOPPERS or ACE POLE COMPANY	EA	16	\$2,452.07	\$1,643.00	40%	\$2,047.54	30-Oct-24	\$26,288.00
POLWO016	POLE, WOOD, 80' CLASS 1, WEIGHT=5,958 LBS	INTERNATIONAL PAPER or KOPPERS or ACE POLE COMPANY	EA	4	\$3,042.27	\$1,729.55	55%	\$2,385.91	10-Dec-20	\$6,918.20
POLWO017	POLE, WOOD, 85' CLASS 1, WEIGHT=6,570 LBS	INTERNATIONAL PAPER or KOPPERS	EA	3	\$3,778.74	\$1,947.62	64%	\$2,863.18	12-Nov-20	\$5,842.86
POLWO018	POLE, WOOD, 90' CLASS 1, WEIGHT=7,200 LBS	INTERNATIONAL PAPER or KOPPERS	EA	2	\$4,624.96	\$2,303.24	67%	\$3,464.10	19-May-21	\$4,606.48
TOTALS							-5%			\$7,399,052.54

**Best and Final Offer (BAFO) Savings**  
**1411873646 Wood Utility Poles for JEA Stock**

JEA Item Number	Item Description	Unit of Measure	Est. Qty.	Unit Price	Extended Price	BAFO Unit Price	Extended Price	BAFO SAVINGS OVER ORIGINAL BID
<b>Regular and Storm Stock Quantities</b>								
POLWO003	POLE, WOOD, 35' CLASS 4 (T/L = 44), WEIGHT=1,026 LBS	EA	7348	206.98	\$1,520,889.04	\$ 193.75	\$1,423,675.00	-7%
POLWO004	POLE, WOOD, 40' CLASS 4 (T/L = 30) - WEIGHT= 1,272 LB	EA	240	240.22	\$57,652.80	\$ 233.00	\$55,920.00	-3%
POLWO006	POLE, WOOD, 45' CLASS 3 (T/L = 26), WEIGHT=1,770 LBS	EA	7774	357.39	\$2,778,349.86	\$ 332.00	\$2,580,968.00	-7%
POLWO008	POLE, WOOD, 50' CLASS 2 (T/L = 18), WEIGHT=2,424 LBS	EA	3924	501.24	\$1,966,865.76	\$ 473.00	\$1,856,052.00	-6%
POLWO010	POLE, WOOD, 55' CLASS 1 (T/L = 13), WEIGHT=3,258 LBS	EA	741	692.93	\$513,461.13	\$ 654.00	\$484,614.00	-6%
POLWO011	POLE, WOOD, 60' CLASS 1 (T/L = 10), WEIGHT=3,756 LBS	EA	130	865.14	\$112,468.20	\$ 840.00	\$109,200.00	-3%
POLWO013	POLE, WOOD, 65' CLASS 1 (T/L = 10), WEIGHT=4,266 LBS	EA	30	1380.39	\$41,411.70	\$ 1,362.00	\$40,860.00	-1%
POLWO014	POLE, WOOD, 70' CLASS 1 (T/L = 9), WEIGHT=4,800 LBS	EA	4	1792.28	\$7,169.12	\$ 1,724.00	\$6,896.00	-4%
POLWO015	POLE, WOOD, 75' CLASS 1, (T/L - 8 EACH ) WEIGHT=5,370 LBS	EA	16	\$2,452.07	\$39,233.12	\$ 2,384.00	\$38,144.00	-3%
POLWO016	POLE, WOOD, 80' CLASS 1, WEIGHT=5,958 LBS	EA	4	\$3,042.27	\$12,169.08	\$ 2,959.00	\$11,836.00	-3%
POLWO017	POLE, WOOD, 85' CLASS 1, WEIGHT=6,570 LBS	EA	3	\$3,778.74	\$11,336.22	\$ 3,764.00	\$11,292.00	0%
POLWO018	POLE, WOOD, 90' CLASS 1, WEIGHT=7,200 LBS	EA	2	\$4,624.96	\$9,249.92	\$ 4,609.00	\$9,218.00	0%
<b>Bid Total</b>					<b>\$7,070,255.95</b>	<b>Bid Total</b>	<b>\$6,628,675.00</b>	<b>-6%</b>

# Award #R02 Supporting Documents 02/27/2025

1411920648 (IFB) NGS - NSCT Replace CT 34 and 56 Fire Panels and CO2 Components- Appendix B - Bid Forms

Submit the Response an electronic pdf in accordance with the procedures in the solicitation

Company Name: Milton J Wood Fire Protection

Company's Address: 3805 Faye Road, Jacksonville, FL 32226

License Number: 234365-0001-2003

Phone Number: 904-353-5527 FAX No: \_\_\_\_\_ Email Address: MJWood.com

## BID SECURITY REQUIREMENTS

- ☒ None required  
☐ Certified Check or Bond Five Percent (5%)

## TERM OF CONTRACT

- ☐ One Time Purchase  
☐ Term - N/A  
☒ Other, Specify - Project Completion

## SAMPLE REQUIREMENTS

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

## SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- ☒ None required  
☐ Bond required 100% of Bid Award

## QUANTITIES

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

## INSURANCE REQUIREMENTS

Insurance required

## PAYMENT DISCOUNTS

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☒ None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	TOTAL BID PRICE
1	Total Bid Price transferred from Bid Form on Page 2 of this Document	\$ 2,600,000.00

☐ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

## BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

0 through 0

Handwritten Signature of Authorized Officer of Company or Agent

Date

ALBERT L. BOLEMAN JR. CHIEF OPERATING OFFICER  
Printed Name and Title

**Award #R02 Supporting Documents 02/27/2025**

1411920648 (IFB) NGS - NSCT Replace CT 34 and 56 Fire Panels and CO2 Components- Appendix B - Bid Forms

**BID FORM:** The Contractor shall provide a lump sum price to design, furnish, and install upgraded CO2 Fire Protection Systems (FPSs) on 4 combustion turbine units at Northside Generating Station, units NSCT3, 4, 5 and 6, on a turnkey basis. This bid shall be broken down by the below work items:

Item Description	Bid Price	Bid Unit
<b>PHASE 1 – NSCT 3 and 4 CO2 Fire Protection Systems (Outage – May 5, 2025 through May 30, 2025)</b>		
1. Engineering / Design	\$45,000.00	LS
2. Materials / Equipment	\$875,000.00	LS
3. Mobilization	\$10,000.00	LS
4. Construction	\$340,000.00	LS
5. Testing / Commissioning	\$15,000.00	LS
6. Demobilization / Close-Out	\$15,000.00	LS
PHASE 1 TOTAL BID (sum of items 1 through 6)	\$1,300,000.00	LS
<b>PHASE 2 – NSCT 5 and 6 CO2 Fire Protection Systems (Outage – April 5, 2026 through May 4, 2026)</b>		
7. Engineering / Design	\$45,000.00	LS
8. Materials / Equipment	\$875,000.00	LS
9. Mobilization	\$10,000.00	LS
10. Construction	\$340,000.00	LS
11. Testing / Commissioning	\$15,000.00	LS
12. Demobilization / Close-Out	\$15,000.00	LS
PHASE 2 TOTAL BID (sum of items 7 through 12)	\$1,300,000.00	LS
<b>Total Bid Price (Sum of Phase 1 and Phase 2 Total Bids)</b>	<b>\$2,600,000.00</b>	<b>LS</b>

**LIST OF SUBCONTRACTORS**

JEA Solicitation Number 1411920648 requires certain major Subcontractors be listed on this form, unless the work will be self-performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
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N/A

Signed: 

Company: Milton J Wood Fire Protection

Address: 3805 Faye Road, Jacksonville, FL 32226

Date: 02-19-2025

## Award #R02 Supporting Documents 02/27/2025

1411920648 (IFB) NGS - NSCT Replace CT 34 and 56 Fire Panels and CO2 Components- Appendix B - Bid Forms

### LIST OF JSEB SUBCONTRACTORS

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA - 1411920648. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category)	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or N/A
Dollar Amount	N/A	
N/A		

Signed: 

Company: Milton J Wood Fire Protection

Address: 3805 Faye Road, Jacksonville, FL 32226

Date: 02-19-2025

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.

THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.

**BIDDER INFORMATION**

COMPANY NAME: Milton J Wood Fire Protection

BUSINESS ADDRESS: 3805 Faye Road

CITY, STATE, ZIP CODE: Jacksonville, FL 32226

TELEPHONE: 904-353-5527

FAX: \_\_\_\_\_

E-MAIL: MJWood.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: ALBERT L. BOZEMAN JR

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

NAME AND TITLE OF AUTHORIZED REPRESENTATIVE: ALBERT L. BOZEMAN C.O.O.

**MINIMUM QUALIFICATIONS:**

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated above.

JEA may reject Responses from Respondents not meeting all of the following Minimum Qualifications:

- Respondent must not be on the State of Florida Convicted Vendor List, State of Florida's Suspended Vendor List, the City of Jacksonville's Disqualified Vendor List, have their bidding privileges actively suspended by JEA, been debarred by JEA, or have had a contract with JEA was terminated for default within the last two (2) years.
- Bidder shall have completed two (2) similar contracts within the last 5 years prior to the bid due date. A similar contract is defined as design, furnish, and install a CO2 Fire Protection System as defined in the Appendix A Scope of Work or equivalent with a contract value of at least \$250,000

**PROJECT 1**

Project Title JEA- BGS/K37 BULK CO2 LIFE SAFETY UPGRADES- PO#203205

Reference Contact Name Keith Gillean

Reference Phone Number 904-665-6841

Reference E-Mail Address Gillkl@JEA.com

Contract Year/Amount 2022/ Original PO Amount \$798,750.00. Additional CO for K38- New PO Amount \$988,480.00

Address of Work JEA- Brandy Branch GS, 15701 West Beaver St, Jacksonville, FL 32234

Description of Project BGS/K37 BULK CO2 LIFE SAFETY UPGRADES.

PROVIDE LABOR, EQPT, & MATERIALS FOR UNITS B51, B52, B53, K37& K38 CO2  
FIRE PROTECTION UPGRADES. REMOVED EXISTING FIRE ALARM RELEASING  
CONTROL PANEL ALONG WITH ALL OLD ADDRESSABLE DEVICES AND REPLACED  
IT WITH A NEW JANUS CO2 FIRE ALARM RELEASING SYSTEM FOR THE ALARM  
SOW. THE MECHINCAL SOW WAS INCLUDED REPLACING ALL THE EXISTING  
SELECTOR VALVES & DISCHARGE PRESSURE SWITCHES WITH NEW ONES.  
ADDED ADDITONAL BLEED AND BLOCK OUT VALVES, ADDITONAL ZONE  
DISCHARGE PIPING AND FITTINGS. INSTALLED NEW PILOT CABINETS  
WITH SOLENOID RELEASING AND TIME DELAY CONTROLS. ADDED  
SIGNAGE AND CO2 DISCHARGE SIRENS/ HORNS. TESTED AND COMMISSIONED  
EACH SYSTEM IN THE TIME FRAME ALLOTTED DURING THE SCHEDULED  
UNIT OUTAGES.

**PROJECT 2**

Project Title Port of Panama City Dome Fire Protection Installation

Reference Contact Name Carl Sealy

Reference Phone Number 850-832-2002

Reference E-Mail Address CSealy@portpanamacityusa.com

Contract Year/Amount 2022- \$1,341,980.00

Address of Work Port of Panama City, 1650 B Ave, Panama City, FL

Description of Project New Dome Wood Pellet Storage Facility Fire Protection System

NEW FIRE PROTECTION SYSTEM CONSISTED OF THE FOLLOWING BELOW;  
ONE NEW EST FIRE ALARM CONTROL PANEL TO NETWORKED WITH THE EXISTING  
EST FIRE ALARM CONTROL PANEL. NEW ADDRESSABLE SMOKE DETECTION,  
LINEAR HEAT DETCTION, CO DETECTION, TEMPERTURE CABLE DETECTION,  
MANUAL RELEASE PULL STATIONS, NOTIFICATION DEVICES, SPARK DETECTION  
SYSTEM, AND EST ADDRESSABEL FIRE ALARM MONITORING FOR THE FP BELOW;  
FIRE SPRINKLER SYSTEMS; WET, DRY PIPE, AND MANUAL BRESNAN NOZZLE  
SYSTEMS. INSTALLED A NITROGEN SUPPRESSANT SYSTEM INSIDE THE NEW  
DOME AND OUTSIDE A BULK NITROGEN TANK TO CONTAIN THE AGENT.  
INSTALLED HAZARDOUS EXPLOSION PROOF EQUIPMENT & DEVICES,  
ALONG WITH NON- HAZARDOUS DEVICES.

PROGRAMMED, TESTED, COMMISSIONED, AND COMPLETED PRIOR TO THE  
COMPLETION SCHEDULE AND DEADLINE.



## **VENDOR CONFLICT OF INTEREST DISCLOSURE FORM INSTRUCTIONS**

Vendors shall not try to gain an unfair competitive advantage or influence the ability of JEA officers and employees to make impartial and objective decisions on behalf of JEA.

All vendors interested in conducting business with JEA must complete and return the Vendor Conflict of Interest Disclosure Form found on the following page in order to be eligible to be awarded a contract with JEA. Please note that all vendors are subject to comply with JEA's conflict of interest policies provided below.

1. No JEA officer (e.g., JEA Board member and elected City official) or employee has an ownership interest of more than 5% in vendor's company.
2. No JEA officer or employee is an officer, director, partner or proprietor of vendor's company.
3. No JEA officer or employee is employed by or being considered for employment by vendor's company.
4. No JEA officer or employee work as a consultant or has a contractual relationship with vendor's company.
5. No JEA officer or employee will derive a personal financial gain or loss from this contract.
6. No relative of a JEA officer or employee will derive a personal financial gain or loss from this contract. (Relatives include a father, mother, son, daughter, husband, wife, brother, sister, father-in-law, mother-in-law, son-in-law, or daughter-in-law.)


If a vendor has one or more relationships with a JEA officer or employee or a relative of a JEA officer or employee that meets the criteria described above, then the vendor shall disclose the information by completing the Conflict of Interest Form on the following page.



### CONFLICT OF INTEREST DISCLOSURE FORM

Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest, and they are detected by JEA, vendor may be *disqualified* from doing business with JEA.

Questions about this form? Contact (JEA, Buyer)

JEA Bid/Solicitation/Contract Number: <b>1411920648</b>	Name of JEA Employee(s) Working on Vendor's Current Contract(s) with JEA: <b>N/A</b>	
Vendor Name: <b>Milton J Wood Fire Protection</b>	Vendor Phone: <b>904-353-5527</b>	
Vendor's Authorized Representative Name and Title: <b>ALBERT L. BOLEMAN TR. C. O. O.</b>	Authorized Representative's Phone: <b>904-483-3410</b>	
<b>NAME(S) OF JEA EMPLOYEE(S) / PUBLIC OFFICER(S) WITH POTENTIAL CONFLICT OF INTEREST</b>		
Name of JEA public officer(s), employee(s), or relatives with whom there may be a potential conflict of interest. If more than five, attach a second form.	Relationship of JEA public officer(s)/employee(s) and/or relative(s) to vendor's company from list above (e.g. 1(a), 2, etc.). Please list all that apply:	
1. <b>N/A</b>		
2.		
3.		
4.		
5.		
<input checked="" type="checkbox"/> Vendor has no conflict of interest to report.  <input type="checkbox"/> Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any JEA officer or employee to obtain or maintain a contract.  <input checked="" type="checkbox"/> I certify that this Conflict of Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor.		
Vendor's Authorized Representative Signature: 		Date: <b>2/19/25</b>

**Award #R02 Supporting Documents 02/27/2025**

1411920648 (IFB) NGS - NSCT Replace CT 34 and 56 Fire Panels and CO2 Components- Appendix B - Bid Forms

**FOR JEA USE ONLY IF CONFLICT NOTED**

**This form has been reviewed by:**

Name of JEA Ethics Officer:	Signature:	Date:
Note:		



February 19, 2025

JEA  
21 West Church Street  
Jacksonville, FL 32202  
Attn: Chuck Bursich

**RE:** JEA- NGS- NSCT Replace CT 3-4 & CT 5-6 Fire Panels & CO2 Components

Solicitation#- 1411920648

**MJW reference:** 0052-25FF

Dear Chuck,

We are pleased to present this proposal for the above referenced project.

**This proposal is based on the following information:**

- 1.1 1411920648 Appendix B- Bid Form
- 1.2 1411920648 Solicitation NGS- NSCT Replace CT 3-4 & CT 5-6 Fire Panels & CO2 Components
- 1.3 Work Scope- NSCT CO2 FPS 2024-12-16
- 1.4 Solicitation- Current System Ansul Drawings
- 1.5 Solicitation- FM Global Data Sheet 4-11N
- 1.6 Mandatory Pre-Response/ Site Visit Meeting on Thursday, January 23, @ 9:00AM EST. Location: 4433 William Ostner Road, Jacksonville, FL 32226- EPPM 10-Wide Conference Room

**The following scope of work is included in this proposal:**

- 2.1 **Design Package:** Furnish design services including shop drawings, calculations, product data submittals, and close-out documents. Design documents to be prepared by a NICET Certified Technician under the supervision of a Licensed Professional Engineer.
- 2.2 **Project Management:** Provide administrative and operational project management including; contract management, scheduling, coordination, supervision of design, procurement, fabrication, installation safety, and QC/Document control.
- 2.3 **Quality Control:** Provide inspection and documentation services including inspection logs and testing reports.
- 2.4 **Safety:** Provide safety management including site and task safety plans, daily AHA/JHA/JSA, required permits, weekly "Toolbox Talks", daily logs/reports, and supply of required/appropriate safety equipment. We include SLD eight-hour class for two fire sprinkler foremen, two fire alarm/suppression foremen, and at least one of our project managers, fire sprinkler or fire alarm/suppression. We include the 2-hour site specific training for up to 13 MJWFP Employees. All employees working on site at either JEA Facility listed in the solicitation will have their OSHA 10 certification prior to arriving on site. Confirmation certificates will be submitted along with engineering submittal drawings, calculations and product data. Any training requirements exceeding what is listed above will require additional pricing. Background checks for all on-site employees is included in this proposal.
- 2.5 **Generating Station CO2 Systems, CT3, CT4, CT5, & CT6- Electrical Upgrades**
  - a. Our proposal includes providing and replacing the existing ANSUL Low Pressure CO2 fire alarm system and tanks with a new Janus Low Pressure CO2 fire alarm/ releasing system which will include One (1) new 8 ton insulated CO2 tank with new Janus addressable releasing panels with addressable monitoring module devices.



- b. Our proposal includes providing and installing at each CT a new CO2 system, totaling Two (2) new Janus- IP4, Addressable/ Releasing fire alarm controller with required battery backup per NFPA/ FM requirements. There will be One (1) new Janus IP4 controller that shall serve each CT unit separately and be installed inside of a new NEMA 4 Wall mount enclosure and shall replace the existing ANSUL CO2 system-releasing controller and existing enclosure. Example; CT3 & CT4 will have One (1) 8Ton CO2 tank and One (1) Janus FARP for CT3 and One (1) Janus FARP for CT4. This shall be the same design setup for CT5 and CT6 for a total of two new 8Ton CO2 Tanks and Four (4) new Janus fire alarm releasing control panels. The four new Janus systems shall be installed per our approved installation drawings. All existing circuits/ wiring shall be reused for all collector compartment zone wiring, JEA's 120volt AC circuits, and JEA's DCS communication circuits.
- c. Our proposal includes providing all required Janus- IP4 panel programming for the new CT unit CO2 system upgrades/ replacements.
- d. Our proposal includes providing, installing, and programming for Eighty (80) new Janus IP4 addressable monitoring modules for the eighty (80) new Bleed & Block-Out/ Lockout zone valves to be installed at each CT- CO2 system; twenty (20) per unit. This will allow for pinpoint label identification per system & per zone for the discharge piping high-pressure side and low-pressure side CO2 discharge disabling per our approved installation drawings.
- e. Our proposal includes providing all required electrical demo and new installation below;
  - i. Provide labeling, disconnection, and removal of all existing wiring from the existing CO2 fire suppression system controller & enclosure.
  - ii. Provide labor to electrical disconnect all the existing solenoids, Time delay unit valves, OS&Y valves, discharge pressure switches, heat detection circuits, and manual release stations per zone, per CT- CO2 system.
  - iii. Provide labor to install all new electrical material for the new CO2 releasing solenoids, CO2 tank control valves, CO2 Time delay unit valves, CO2 discharge pressure switches, and CO2 bleed & block out vales per zone. The electrical material shall consist of, Seal-Tight flex, THHN wiring (14ga. minimum), Compression connectors/ fittings, Aluminum rigid conduit with malleable threaded fittings, and Galvanized supports.
- f. Our proposal includes providing the following upon completion of the new Janus IP4 fire alarm/ CO2 releasing system installation;
  - i. MJW trained manufacture's technician fully functional test and written report.
  - ii. Provide a Warranty of two (2) years from date of substantial completion of project. Warranty shall be canceled if at any time the new system is serviced by or tampered with by anyone other than an MJW employee.
  - iii. MJW trained manufacture's technician to provide a minimum of 8 hours system operation training for the Owner, Architect/ Engineer, and fire department personnel.
- g. Our proposal is based on reusing all existing wiring, THHN wiring located outside each protected zone and High Temp wiring within each protected zone.
- h. Our proposal is based on reusing all existing conduits, supports, fittings, and connectors where deemed in good reusable condition.

## 2.6 **Mechanical Modifications for Generating Station CO2 Systems, CT3, CT4, CT5, & CT6**

- a. Our proposal includes the demo for the two sets of existing bulk CO2 tanks, two- 2 ½ ton and two- 6 ton. The existing CO2 shall be discharged prior to demo by means of releasing it into the atmosphere prior to disassembling and removal.
- b. Our proposal includes providing and installing two (2) new Janus 8 ton bulk CO2 tanks, one for each set of CT units; one 8 ton CO2 tank for CT units 3 & 4 and one 8 ton CO2 tank for CT units 5 & 6 per our approved installation drawings.



- c. Our proposal includes providing and installing new CO2 bulk tank discharge piping headers for each new Janus Low Pressure CO2 system to be installed per our approved installation drawings.
- d. Our proposal includes providing and installing new discharge piping, up to where we will connect to the existing CO2 discharge piping per existing CT unit downstream of the existing header and selector valve assembly per our approved installation drawings.
- e. Our proposal includes providing and installing per our approved installation drawings, all new Janus components which will include;
  - i. New 8 ton Bulk CO2 Tank Shutoff Valve per tank
  - ii. New Selector Discharge Valves per zone
  - iii. New Discharge Pressure Switches per zone
  - iv. New Pilot Cabinets per zone with Time Delay Solenoid Releasing
  - v. New Bleed and Block-out Valves per zone
  - vi. New CO2 Discharge Nozzles per CT protected cabin enclosure per our approved drawings
  - vii. New CO2 Pneumatic Discharge Horns per CT unit protected collector compartment
  - viii. New CO2 required Signage
- f. Our proposal includes providing and installing at each set of CT unit pilot cabinets, the required schedule 80 x 1/2 diameter galvanized piping to be ran to each CT units protected collector compartment for initial CO2 Discharge notification.
- g. Our proposal include demo for all existing CT unit selector valves and disposal.
- h. Our proposal includes limited labor and materials to modify, replace, or leave in place the existing pipe and fittings at each existing CT unit which includes but not limited to the galvanized fittings for the discharge piping.
- i. Our proposal includes providing and installing NFPA required pipe types, galvanized supports, and heavy galvanized threaded fittings for all new required discharge piping installation per our approved installation drawings.
- j. Our proposal includes supporting from existing piping, existing supports, or existing structures and shall be coordinated during the detailed design of the systems.
- k. Our proposal includes testing, commissioning, and training for each new Janus CO2 system.

We propose to provide all of the above for a **Lump Sum Total of \$2,600,000.00**  
**Two Million, Six Hundred Thousand Dollars**

**The following clarifications and exclusions apply:**

**GENERAL BID EXCLUSIONS & CLARICATIONS**

- 3.1 Our proposal shall be valid until 03/19/2025.
- 3.2 Our proposal excludes all required State and Local taxes.
- 3.3 The cost of Payment and Performance Bonds are not included per JEA's Appendix B- Bid Form Section 255.05, Florida Statutes Contract Bond, X- None Required.
- 3.4 Our proposal includes the insurance coverages listed in the attached insurance certificates that are for proposal only. Insurance certificates referencing and addressed to the owner (JEA) will be provided upon execution of the contract.
- 3.5 MJW is fully licensed in the state of Florida to perform the entire required scope of work.
- 3.6 Our proposal excludes any specialty permits or fees (tap fees, impact fees, environmental fees, connection fees, etc.) that are not specified herein but may be required by the federal, state or local authorities.
- 3.7 Our proposal does not include providing a full-time project manager or site office trailer.
- 3.8 Our proposal is based on MJW being provided with any requested CAD files depicting the final MMU project and equipment layout at no charge.



- 3.9 Our proposal is based on the assumption that all the components that are provided by others but are needed for MJW to complete our work (e.g. underground conduits, supports, etc) will be delivered per the mutually agreeable schedule, with the deliveries coordinated and sequenced in a manner that will allow for a continuous installation flow.
- 3.10 We assume that this proposal in its entirety will be made an exhibit to the PO issued to us by JEA.
- 3.11 We include providing our own on site portable toilet, general refuse dumpster, and metal dumpster.
- 3.12 Our proposal excludes painting new or existing equipment/ piping. We exclude surface preparation for paint, cleaning or surface preparation of existing tank, valves, outlets, fittings, pipe, etc.
- 3.13 Minimum requirements document was not attached to the solicitation. Therefore, we did not include a minimum requirements form along with our bid.
- 3.14 We have taken exception to specific item listed in the JEA Solicitation 1411920648 letter; (1.12) - Liquidated Damages in Contract. JEA expected time lines cannot be meet and has been discussed with JEA representative and agreed upon. We have provided a estimated detailed schedule below in **3.22.**

#### **INVOICING**

- 3.15 **Lump Sum projects:** MJW will submit invoices monthly. Each monthly invoice will include prorated costs for all work tasks projected to be completed through the end of that calendar month. MJW's payment terms are NET-30

#### **WAGES**

- 3.16 Our proposal does not include compliance with any published Prevailing Wage Rates or Davis-bacon rates.

#### **CERTIFIED PAYROLL**

- 3.17 We will provide the required Certified Payroll information for all project-specific hourly employees using the standard MJW form that is generated by our computerized payroll system. Any other reporting format will require additional administrative effort which is not included in this proposal.

#### **WARRANTY**

- 3.18 Our proposal includes a 24-month parts, labor, and travel warranty for fire alarm (detection and releasing). All other scope/items are standard manufacturer's warranty on parts/materials and a 2 year workmanship warranty for labor. The warranty starts when each system or a functional system component is turned over to the owner as evidenced by successful completion of the required testing and commissioning activities.
- 3.19 The warranty is considered null and void if any of the system components or equipment is modified, adjusted, tampered with or altered in any way by anyone else other than an authorized MJW employee.

#### **WORK HOURS**

- 3.20 Pre-shutdown work will be completed in five 8-hour shifts during the regular business hours, Monday through Friday between the hours of 7:30 AM and 4:00 PM. No overtime, night, weekend or holiday work is included for this portion of the project.
- 3.20.1 Pre-shutdown work shall consist of the following upon receipt of our approved installation drawings;
  - 3.20.1.1 Procurement and installation of new required discharging piping and supports.
  - 3.20.1.2 Procurement and installation of new fire alarm electrical raceways, supports, control cabinets, junction boxes, and wiring.
  - 3.20.1.3 Procurement and installation of required CO2 Signage.
  - 3.20.1.4 Procurement of materials and In-House fabrication for the new 8 ton CO2 required headers.
- 3.21 Our proposal includes a three (3) mobilizations and three (3) de-mobilizations. Any additional equipment and labor re-mob and de-mob costs will be considered a change in scope and



reimbursable as an adder to the contract amount. Mobilizations shall include; Per-shutdown work, CT units 3 & 4 installation and CT units 5 & 6 installation.

- 3.22 The schedule provided in the RFP is not feasible due to CO2 manufactures current design backlog and equipment availability. Our proposal shall be based on a mutually agreed schedule and would include the below estimated/ approximate durations. Some durations may can overlap in order to accommodate the overall schedule.

1. CT Unit 3 & 4 Engineering & Submittals: Based on JEA's project award time lines in late February 2025, after execution of Contract, and Janus's current design backlog, 6-8 week design completion date of end of June to Mid-July.
2. CT Unit 3 & 4 Design Approvals: 1-2 Week after Submittals based on JEA's approval turnaround time fame, end of July, early August.
3. CT Unit 3 & 4 Procurement, Fabrication & Mobilization Pre-shutdown work: 12-16 Weeks after receipt of approved installation drawings from JEA, completion date of Mid-September.
4. CT Unit 3 & 4 Outage Demo & New Installation: 26-days during outage dates- TBD
5. CT Unit 5 & 6 Engineering & Submittals: Based on JEA's project award time lines in late February 2025, after execution of Contract, and Janus's current design backlog, 6-8 week design completion date of end of June to Mid-July.
6. CT Unit 5 & 6 Approvals & Permitting (Allowance): 1-2 Week after Submittals based on JEA's approval turnaround time fame, end of July, early August.
7. CT Unit 5 & 6 Procurement, Fabrication & Mobilization Pre-shutdown work: 4 Weeks after receipt of approved installation drawings from JEA, completion date of Mid October.
8. CT Unit 5 & 6 Outage Demo & New Installation: 30-days during outage dates- May 4, 2026.
9. Testing & Commissioning: Completed at the end of each outage during the outage for each unit
10. Clean and Demobilization: 1-5 days after Commissioning & punch list completion per CT unit new installation completion.

#### **DELAYS**

- 3.23 Our proposal does not take into consideration any delays for acts of God, that directly or indirectly slow or stop work on the project. This includes hurricanes, tornados, blizzards, that may temporarily delay material and equipment deliveries or job progress due to weather or damage. It is assumed that the construction schedule will be extended day-for-day for each such delay caused by circumstances out of MJW's control. All additional costs for demobilization and re-mobilization of employees or equipment, or extended equipment rental due to such events shall be reimbursed to MJW by the client with zero markup for overhead and profit.
- 3.24 Our proposal does not take into consideration any delays for pandemic, epidemic, or other local or widespread disease outbreak that in turn delays or stops work on the project, whether it be in the local geographical area of the project that delays construction, or local to MJW offices which may delay design, fabrication, management or administration of a project, or widespread as a state or national event. If the local, state or federal government declares such an event and recommends non-critical business operations cease, shelter in place, or other measure that impedes the project progression, it is assumed that the construction schedule will be extended day-for-day for each such delay caused by such an event. All additional costs for demobilization and re-mobilization of employees or equipment, or extended equipment rental due to such events shall be reimbursed to MJW by the client with zero markup for overhead and profit.
- 3.25 Our proposal does not take into consideration any weather related delays, acts of god, or work stoppages of any kind. It is assumed that the construction schedule will be extended day-to-day for each such delay caused by circumstances out of MJW's control.



- 3.26 Our proposal does not take into consideration any delays from **"Work Provided by Others"**. It is assumed that the construction schedule will be extended day-to-day for such delays caused by circumstances out of MJW's control.

#### **SCOPE CHANGES**

- 3.27 MJW will not proceed with any work outside of the contractually defined scope of work without receiving a written authorization to proceed.
- 3.28 Upon receiving due notice, MJW will price up any additional work as a lump sum change to the contract. The additional scope can also be performed using the Time and Material (T&M) rates, providing that the signed MJW's daily T&M tickets are considered as authorized change orders to the contract.
- 3.29 Any tasks or equipment required as a result of the AHJ plan review or inspection that are not included in the bid documents will be considered a change in MJW's scope of work and processed as a change order prior to MJW engaging in the corrective action.

#### **WORK AREA AVAILABILITY**

- 3.30 Our proposal is based on our installation crews having full, uninterrupted and delay-free access to all work areas, so that we are able to carry out work continuously and expeditiously during the agreed work hours.
- 3.31 Our proposal is based on the assumption that our work activities will be scheduled to assure that we move from one work area to the next without downtime. If there are any work areas requiring special access arrangements, MJW shall be notified prior to mobilization so that we may schedule the work with minimal impact on the overall project schedule and owner operations. Any work that can't be scheduled during the normal work hours will require an approved change order to compensate for overtime costs that we don't have included in our price. Any demobilization and remobilization resulting from other trades completion schedule falling behind will require an approved change order to compensate for extended travel expense.
- 3.32 Our proposal is based on being provided with convenient materials storage and staging areas. It is assumed that all such laydown areas will be adjacent to the work area or within the building we are working in.
- 3.33 We will require an approximately 50' x 100' laydown area for equipment and materials, located adjacent to the work area.
- 3.34 Our proposal includes all aerial lifts necessary for installation of the systems and equipment within our scope of work. We assume that the project schedule will be coordinated in a way that no scaffolding of any kind will be required to reach the areas where our systems and equipment need to be installed. All such scaffolding is excluded from our price.
- 3.35 We plan to use man lifts to facilitate lifting the equipment and materials in place. Maximum load on the lifts will not be exceeded. The loads will be secured to the lift. Manufacturer's attachments might be used for lifting materials (pipe, conduit) that are wider than the man-lift basket.

#### **SITE UTILITIES**

- 3.36 Our proposal is based on the Owner supplying the required temporary power and water to facilitate execution of all phases of this project.

#### **SAFETY**

- 3.37 Our proposal includes providing our employees with all PPE and other safety equipment required by OSHA and MJW corporate safety standards to complete the assigned scope of work.
- 3.38 Our proposal does not include a dedicated Hot Work safety person. MJWFP was not provided any documentation requesting any such Hot Work requirements.
- 3.39 Our proposal does not include providing a full time Safety Coordinator for this project.
- 3.40 Our proposal is based on the assumption that all required work permits will be issued and LOTO processes will be completed before the agreed-upon start time for our construction crews. We will submit all required paperwork in a timely manner, and have not included any costs for our work crews to wait before they can commence the work.



#### **HIGH REACH / WORK AT ELEVATION**

- 3.41 Our proposal does include aerial lifts for installation of the systems and equipment within our scope of work. We assume that the project schedule will be coordinated in a way that no scaffolding of any kind will be required to reach the areas where our systems and equipment need to be installed. All such scaffolding is excluded from our price.
- 3.42 Our proposal does not include the cost of Scaffolding for areas inaccessible for the use of aerial lifts and/ or too high for ladder use.
- 3.43 Our proposal is based on the assumption that all work is approximately 10 feet or less above the floor/grade and can be accessed with ladders. It is further assumed that we can use ladders to install such work as long as the ladders are properly used. Each worker will tie off when his feet are at 6 feet or more above the floor.

#### **FIRE ALARM/ RELEASING & ELECTRICAL**

- 3.44 Our proposal is based on reusing all electrical conduits installed for the heat detection and notification circuits; Conduits, wiring, heat detectors, horn strobe, etc. to be left in place and reused. We exclude any additional fire alarm devices, repairs, and installation from the results of final inspection & testing. Any devices found non-functional during the commissioning and testing shall result in a Change of Scope and shall require an approved change order to proceed with repairs & completion.
- 3.45 Our proposal is based on all 120 VAC dedicated power to be reused. Onsite electrical support to be provided by others.
- 3.46 Our proposal is based on the assumption that any required/ additional DCS/ PLC wiring and functionality programming for monitoring and/or process control interface with the new Janus CO2 releasing controller to be provided by others.
- 3.47 Our proposal does not include any onsite fire alarm system inspections or repairs not related to the above SOW, Generating CO2 System Upgrades.
- 3.48 Our proposal does not include any onsite existing control room fire alarm system panel programming for additional CO2 system monitoring signals. Any such work to be provided by others.

#### **FIRE PROTECTION - MATERIAL/EQUIPMENT SPECIFICATIONS**

- 3.49 All fire protection equipment used will be UL Listed or FM Approved. If such listed equipment is not available to complete the required scope of work, we will provide non-listed equipment that is specifically approved for this project by the AHJ and the Engineer of Record for this project.
- 3.50 Our proposal does not include providing materials and/or installation methods exceeding the NFPA or Factory Mutual requirements.
- 3.51 Materials for this project are of mixed origin in compliance with all relevant codes and requirements for the service in which they are to be used.
- 3.52 Our proposal includes pipe and fittings to be in accordance with NFPA. We only include replacing pipe that needs to be replaced. Any piping that is unnecessary to replace shall be left in place or reinstalled and attached to the new valves.
- 3.53 3<sup>rd</sup> party testing not included.
- 3.54 Hangers and supports shall have corrosion resistant finish.

#### **FP MECHANICAL**

- 3.55 Our proposal does not include foundations, asphalt, concrete, erosion control, seeding, replacement of sod, trees, or landscaping of any kind.
- 3.56 Our proposal does not include any underground scope of work.
- 3.57 Our proposal does not include bollards or other type of guarding.
- 3.58 Materials for this project are of mixed origin in compliance with all relevant codes and requirements for the service in which they are to be used.
- 3.59 Our proposal includes providing only factory/mill finish components, without any additional surface preparation or coating of any kind. Any required painting to be provided by others.



### **JANUS**

- 3.60 JANUS equipment/ material price is valid for shipments through July 31, 2025.
- 3.61 Lead time for design services is 6 to 8 weeks upon contract award
- 3.62 Shipment of valves and control equipment will be 12-16 weeks from receipt of the purchase order and is contingent on all supporting documents (i.e., drawings) being received as well as approval to proceed with procurement in advance of drawing approval.
- 3.63 CO-2 concentration testing is not included in JANUS' SOW.
- 3.64 Final Panel programming must be done at the site by a registered Janus Fire Systems distributor with access to the Janus Fire Systems IP software.
- 3.65 Valves are steel with a protective coating; enclosures are mild steel painted
- 3.66 120 VAC is required for heaters in pilot cabinets
- 3.67 End of line devices will change to 5.1 K.
- 3.68 Existing alarm devices must be compatible with NAC modules, the maximum current draw of 2 Amps @ nominal 24 VDC

### **CO2 & CO2 TESTING/COMMISSIONING**

- 3.69 We do not include providing any CO2 gas as part of our scope of work for the initial 8 ton CO2 tank fills and testing.
- 3.70 We do not include any CO2 discharge or concentration testing. Testing will require the CT unit to be fully operational and put back together in its entirety and no JEA personal or contractors present.
- 3.71 We plan to functionally test the electronic and pneumatic actuation of the new valves, supervisory devices and notification devices without discharging any CO2.

We appreciate the opportunity to provide you with this proposal and look forward to working with you on this project.

Sincerely,

A handwritten signature in blue ink that reads "Wesley Bodiford".

**Wesley Bodiford, S E T** | Project Manager

**Milton J. Wood Fire Protection, Inc.** | [www.mjwood.com](http://www.mjwood.com)

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**From:** [Behr, Jason V.](#)  
**To:** [Paul Compton](#); [Wesley Bodiford](#)  
**Cc:** [Pleasants, Lisa L.](#); [Pearson, Kenny R.](#); [Bursich, Charles M.](#); [Akrayi, Jamila R](#)  
**Subject:** 1411920648 (IFB) NGS - NSCT Replace CT 3/4 and 5/6 Fire Panels and CO2 Components - Intent to Award  
**Date:** Thursday, February 20, 2025 1:53:46 PM  
**Attachments:** [image001.png](#)

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Good Afternoon,

This communication is to inform you of JEA's intent to award for Solicitation **1411920648 (IFB) NGS - NSCT Replace CT 3/4 and 5/6 Fire Panels and CO2 Components.** JEA has reviewed all the submittals and has determined **Milton J Wood Fire Protection** is the Responsive and Responsible Bidder whose Bid meets or exceeds the Minimum Qualifications set forth in this Solicitation, and is the Lowest Priced Bidder for the services which they are being awarded.

Company Name	Rank	Total Bid Amount
<b>Milton J Wood Fire Protection</b>	<b>1</b>	<b>\$2,600,000.00</b>

Administrative Remedies are located on JEA.com. JEA appreciates your participation and looks forward to future opportunities to work with your company.

Thank you,  
**Jason Behr**  
Senior Purchasing Agent  
Direct: (904) 665-8750

